

# Owen rebuff as campaign chief resigns

## SDP organizer to lead merger fight

By Robin Oakley, Political Editor

The attempt by Dr David Owen, the Social Democratic Party Leader, to fight off a merger with the Liberal Party received a blow yesterday with the resignation of Mr Alec McGivan, the SDP's national organizer, to become campaign manager of the "Yes to Unity" group backing a merger.

The increasing bitterness of the battle within the SDP was disclosed with Mr McGivan accusing Dr Owen and his supporters of attempting to rig the merger ballot. Mr John Cartwright, Dr Owen's chief lieutenant, accused Mr McGivan of



Mr McGivan, who will now lead the merger campaign, said that Mr McGivan's move was "quite clearly part of an orchestrated campaign by the merger maniacs".

## BAA set for 245p share sale

A price of 245p a share is to be fixed for the shares of BAA this morning, putting a value of £1.225 billion on the company, which runs seven British Airways airports, including Heathrow and Gatwick.

Investors will be asked to put up £1 as an initial instalment and the remainder next May.

At 245p, it was being predicted in the City last night that the Government would have another successful privatization.

The Government's final decision will be officially announced by Mr Paul Channon, the Transport Secretary, in the City at 9 am today.

Until yesterday, stockbrokers and fund managers had been saying that a fixed price much above 230p would be unacceptable for the airport management group, while the Department of Transport and its advisers have been indicating that 270p would be more appropriate.

At 245p both could be proved right. It is low enough to attract the small investor who at the fixed price will have to invest a total of £367.50 for a minimum of 150 shares.

It also gives the institutions and other large investors room to make tender bids of up to 270p per share for a minimum of 1,000 shares.

## IN PART 2

## Exam passes

Degrees awarded by Bradford University and further Oxford class lists are published today. Page 42

## Portfolio Gold

● The £12,000 prize in yesterday's Times Portfolio Gold competition - trouble the usual amount as there were no winners for the previous two days - was shared by three women readers. Details, page 3.

● Portfolio list, page 29.

## INDEX

Home News	2,3,5
Overseas	7-9
Business	23-29
Sport	42-48
Arts	17
Births, deaths, marriages	17
Chess	2
City Diary	25
Crème de la Crème	37-41
Crosswords	12,22
Diary	14
Entertainments	20
Features	12,14,19
Information	20
Law Report	42
Leading articles	15
Letters	15
Media	30-32
Obituary	16
Parliament	4
Property	33-37
Sale room	16
Science	17
TV & Radio	21
University results	42
Weather	22

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## MPs in uproar at MI5 'traitors'

By Richard Evans  
Political Correspondent

Mr Ken Livingstone's maiden Commons speech ended in parliamentary uproar last night after he said the Prime Minister had been the direct beneficiary of assassinations carried out by MI5 in Ireland.

There were shouts of "disgrace" as the new Labour MP for Brent East sat down at the end of a controversial 20-minute speech.

He also claimed that the late Airey Neave, the former Conservative MP and close personal friend of Mrs Margaret Thatcher, had kept in close touch with "traitorous" MI5 security officers involved in illegal operations.

The outburst by Mr Livingstone, virtually ostracized by Labour MPs since arriving in the Commons, is likely to draw an immediate response from Mrs Thatcher. It will also infuriate Mr Neil Kinnock.

The former leader of the Greater London Council, who has met regularly with members of Sinn Féin, used the evidence of Mr Fred Holroyd,

Parliament

a former British Army officer, to allege that Captain Robert Nairac, himself murdered by the IRA in the late 1970s, had assassinated John Francis Green, an active member of the IRA who had been living south of the Irish border.

The new MP claimed that the captain was in MI5 and had carried out the killing together with volunteers from the Ulster Defence Force.

Mr Livingstone then raised claims made in Irish newspapers and on Irish radio that Captain Nairac had been behind the murder of three members of the Miami Showband in an attempt to suppress a ceasefire arranged between the then Labour Government and the IRA.

The ceasefire had not been wholly accepted by MI5 officers. "What is particularly disturbing is what looked at the time like random and sectarian killing now begins to take on a much more sinister stance".

There was clear evidence that the gun used by the captain in his cross-border assassination of Mr Green had been used to kill the musicians.

He said that Airey Neave had been a close associate of the security forces. He did not believe that MI5's activities in Ireland could have gone on without Conservative MPs being kept informed.



Mr Livingstone: caused Commons uproar.

## North vows to tell 'good, bad and ugly'



A contemplative moment for Colonel Oliver North during his testimony yesterday.

## Reagan approval on funds assumed

From Michael Binion  
and Christopher Thomas  
Washington

In dramatic, nationally televised testimony, Lieutenant-Colonel Oliver North yesterday said he had never personally discussed the diversion of Iranian arms profits to Contra rebels in Nicaragua with President Reagan.

But he had assumed that the President had known of this and had approved it, although no one at the White House ever told him that he or she had discussed this with Mr Reagan.

Under relentless questioning, Colonel North admitted however that he had sent at least five memoranda to Rear-Admiral John Poindexter, the National Security Adviser,

Detailed evidence.....7

asking him to get direct authorization from the President. But he insisted, "I never recall seeing a single document which gave me a clear indication the President specifically approved that action."

Colonel North candidly admitted shredding the politically damaging documents as the affair began to unravel last October, and continued shredding throughout November as Justice Department officials began investigating.

President Reagan has repeatedly insisted that he knew nothing of the diversion of Iranian arms sales profits to the Contras. Colonel North said yesterday that on November 25, after he had been dismissed from the National Security Council, Mr Reagan telephoned him and said: "I just didn't know".

The crowded and contentious hearing, carried live by all American television networks, began with a 10-minute attempt by Colonel

Continued on page 22, col 6

## Midland to raise £1bn for bad debt provision

By John Bell, City Editor

Midland Bank is raising about £1.1 billion to cope with bad debts on more than £4 billion of loans to problem borrowers in 30 Third World countries.

It is calling on shareholders to provide £700 million through sales of new shares and in another surprise move, the bank is selling Clydesdale Bank in Scotland and two Irish subsidiaries in a deal worth almost £400 million.

Midland's difficulties with Third World debts, the worst among Britain's high street banks, have intensified. Nations such as Brazil, which has called a moratorium on huge interest payments to international banks, have been hit by a slowdown in world trade, high interest rates and low prices for their exports of commodities and raw materials.

The refinancing package was of a scale unprecedented in recent British banking history. It follows a \$3 billion (£1.85 billion) write-off of Third World debt by Citicorp, the US banking group, this year and a £466 million provision by National Westminster Bank last month.

In addition to the fund-raising exercises, Midland has decided to recognize that many problem loans are un-

likely ever to be repaid. It increased its provisions for bad and doubtful debts to £1.2 billion - a rise of more than £900 million.

Under normal accounting treatment, the extra provisions would have wiped out all Midland's profits for the present year. But the group has opted for a controversial

Midland acts.....23  
Comment.....25

treatment that will hit its balance sheet rather than its published profits.

Much of Midland's misery stems from its disastrous purchase of the Californian Crockers Bank in the late 1970s, which doubled its overseas loan exposure. Midland, whose customer base was more strongly oriented to industrial borrowers than its high street rivals, also suffered debt problems during the British recession in the early 1980s.

The buyer of Clydesdale and the two Irish banks, Northern Bank and Northern Bank (Ireland), is National Australia Bank, one of Australia's largest branch-banking companies with assets of £19 billion.

## Tories widen inner city net

By Nicholas Wood, Political Reporter

The Government may assume responsibility for run-down council estates in 12 inner city and Labour authorities, it was disclosed yesterday.

Before the election, ministers were talking of setting up new housing action trusts to take over problem estates, renovate them, then sell them to bodies such as housing associations in just one or two areas.

But they are now examining the idea of casting their net wider, though taking over rather smaller parts of municipal housing empires.

The cost of the project is likely to run into tens of millions of pounds and could

provoke a clash between Mr Nicholas Ridley, Secretary of State for the Environment, and Mr John Major, Chief Secretary to the Treasury.

The prospect of the first full-scale Whitehall battle over the inner cities initiative came as Mrs Margaret Thatcher chaired the 12-strong Cabinet committee charged with supervising urban renewal.

Later, as foreshadowed in *The Times* yesterday, she said that success of the scheme hinged on the attitude adopted by private industry.

There was some nervousness in Whitehall yesterday that the Government is in danger of over-selling its new

policy programme.

Asked how ministers were to capture the support of private enterprise and the public, Government sources spoke of ministers "shouting their successes from the rooftops" and mentioned Mrs Thatcher's plans to visit trouble spots later in the summer.

Mr David Trippier, the Under-Secretary of State at the Department of the Environment in charge of co-ordinating inner city policy, faced demonstrators yesterday when he visited the Chapel-town area of Leeds, the scene of recent racial violence.

Police study, page 2

## Thatcher rejects poll tax pay move

By Richard Evans, Political Correspondent

Mrs Margaret Thatcher last night categorically ruled out transferring the cost of teachers' salaries from local authorities to Whitehall in a bid to soften the financial impact of the controversial community charge.

Her blunt response to the idea, floated by several Conservative MPs, came only minutes after Mrs Thatcher, Secretary of State for Education and Science, told MPs that income tax would have to be raised by 3p or value-added tax increased by 3.5 per cent, if the £3.9 billion teachers' pay bill were to be picked up by central government. Such a plan would pose "massive difficulties", he added.

The Prime Minister lost little time in backing up the determination of Mr Nicholas Ridley, Secretary of State for the Environment, to go through with the Government's rate reform package in spite of widespread doubts amongst some prominent Tories.

Mr Ridley had attempted to soothe the fears and anxieties of many Tory backbenchers at

a packed Commons meeting on Monday night.

Mr Neil Kinnock attempted to make political capital out of the much-publicized attacks on the poll tax plan by Mr Edward Heath and Mr Michael Heseltine and asked if, in view of the strong hostility, "she was for turning".

Mrs Thatcher insisted the present rate system was unfair and discredited.

But the reservations felt by many Tories, especially over the implementation and phasing of the community charge, rose when Mrs Ann Winterton, Conservative MP for Congleton, said that while the community charge was absolutely right in principle, the total cost of education should be transferred to central Government before the scheme was introduced.

Mrs Thatcher was adamant that such an idea was a non-starter.

"There is no way in which the Department of Education and Science can take over the whole administration of education; nor should it," she added.

From Mario Mediano  
Athens

If Greece were not still very much the land of myth and magic, it would be hard to explain how a discarded chunk of brown limestone with grooves gnawed by the teeth of a dredger's grab-bucket could have passed off as the left fist of the bronze statue of the Colossus of Rhodes.

Miss Melina Mercouri, the Greek Minister of Culture, flew to Rhodes yesterday with a team of archaeologists who examined the stone weighing more than two tons that frogmen retrieved so reverently from the seabed off the island's main harbour. She told a news conference later: "It

is definitely not the Colossus statue. We must tell the truth. It is a disappointment to everyone. But the archaeologists think it is just an ordinary stone."

She was promptly contradicted by Mrs Ann Dankbaar, the Australian clairvoyant whose divinations had induced Mr Stathis Alexandris, the Minister of Merchant Marine, to carry out a secret search for the 100-ft Colossus without even notifying the archaeological service. "This is the Colossus," Mrs Dankbaar insisted.

"How do you know?" Miss Mercouri asked her. "You are not even an archaeologist." The diviner snapped: "Neither are you!"

Miss Mercouri criticized the Rhodes coastguard for preventing the archaeologists from inspecting the object *in situ* to avoid the farce that ensued.

Mr George Papathanasopoulos, head of her ministry's underwater archaeology department, said after examining the find which now stands in the courtyard of the medieval Palace of Knights in Rhodes: "It is rubbish. The grooves that look like fingers are definitely recent dredger marks."

Dredger operators in Rhodes told reporters they had been having a good chuckle when the stone was hauled out of 170 ft of water and placed under

armed guard by order of the Ministry of Merchant Marine.

They said that between 1983 and 1986 they had dredged stones like that by the hundreds, sinking them into deeper waters. One operator said: "The grooves are definitely indentations left by the bucket's teeth. They tend to leave all sorts of strange marks and the sea shapes them into anything - fists, heads or noses."

But hotel-owners and shop-keepers in Rhodes, an island that lives from tourism, are unhappy, even angry, with the archaeologists who demolished a modern legend on which they seemed to have pinned their hopes of building up this year's slackening tourist trade.

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## Jeffrey Archer libel case

Tories' deputy chairman  
lied and lied, court told

By Howard Foster

Mr Jeffrey Archer, the former deputy chairman of the Conservative Party, had "lied and lied" when a newspaper reporter confronted him with his offer to pay a prostitute £2,000 to enable her to go abroad, the High Court was told yesterday.

Mr Archer, the novelist, denied to the *News of the World* that he had paid the money although his editor already had proof that he had done so, the court was told.

Telephone tape recordings between Mr Archer and Mr David Montgomery, the editor, were played to the court on the second day of the libel action against Express Newspapers Ltd. Its publication, *The Star*, printed a story containing the allegations. The *News of the World* is also being sued separately by Mr Archer but that case has not yet come to court.

When Mr Michael Hill, QC, for the defence, referred to Mr Archer's comments to the *News of the World* reporter both on and off the record denying that he knew Miss Monica Coghlan, the prostitute, and denying that he had sent Mr Michael Stacpoole to hand the money to her, it prompted an angry outburst from Mr Archer.

"I am innocent of this charge, nothing you can say however clever you are in your wording and context of questions, however clever you are in explaining your on and off the record questions there is only one thing that matters in this court of law," Mr Archer said. "I have never met this girl. I have never had

sexual intercourse with her and that is the truth."

Mr Archer insisted under cross-examination by Mr Hill that he had denied the details of the story put to him on the evening before publication because he did not want to help the *News of the World* in producing a story which would effectively end his political career.

He said that the story was based on one telephone call in which he agreed to give Miss Coghlan money and also on

### ● I'm going to tell the Prime Minister it's true ●

her meeting on Victoria station with his intermediary.

Mr Hill said of the telephone conversation between Mr Archer and Mr Stacpoole, "You lied and lied, didn't you?"

"That explanation was a piece of baldness. Speaking on the record does not give you the licence to tell untruths, does it?"

Mr Archer replied: "No it does not," adding: "I was not normal cool, calm self. I was about to lose my entire career. You have to consider the context of all five tapes. You are driving a narrow wedge down one tape with the *News of the World*."

"I was under the illusion that they were going to associate me with a prostitute and it was going to look to the world as if I had known her and had a sexual relationship with her."

Mr Archer said that he had first heard of an impending

newspaper story on Saturday, October 25, 1986, when Mr Michael Dobbs, chief of staff at Conservative Central Office, had telephoned him at his home near Cambridge.

"Mr Dobbs said there would be a story in the *News of the World* that was very damaging and I should be prepared for it," Mr Archer said. He then did his best to persuade Mr Montgomery not to run the story.

Mr Archer said that he had wanted to help the prostitute because he had feared a false story about his involvement with her could ruin his chances of playing a part in the general election and if she was out of the way of harassing journalists he would be able to "naïf" the false rumours.

The newspaper had recorded a conversation between Miss Coghlan and Mr Archer two days before in which the arrangement to hand over the money had been made. Mr Archer later denied that to the reporter. Eventually, Mr Archer told Mr Montgomery that the story was largely correct.

"A lot of what you have got is true," he said. "I don't know how to answer you. I will admit to you now that if that article goes in I'm going to tell the Prime Minister it's true, I'm going to resign and I'm not going to sue you."

"It will be agony for the next few days with all the front page stories," Mr Archer told Mr Montgomery.

"It's the end of all I really want to do in life. It was very foolish of me, very foolish indeed. If my career is to be ruined by one foolish mistake then so be it. I beg you not to put it in."

"I believe I have an outside chance of being chairman of the party if this thing dies. I believe I have an outside chance of doing some work in my life that I will be proud of."

Mr Archer told the court that at that stage he did not realize the *News of the World* had recorded all the telephone conversations he had had with Miss Coghlan in which she claimed she was being put under pressure to expose Mr Archer as a man with whom she had sexual relations.

"I've always thought myself quite sharp but I hadn't even worked out by then that the *News of the World* had set me up," Mr Archer told the court.

When the full story was read to Mr Archer, the court was told, he realized that the newspaper had taken selected quotes from the last tape on which he had agreed to send the money.

### ● The only honourable thing was to go and prove it was a slur ●

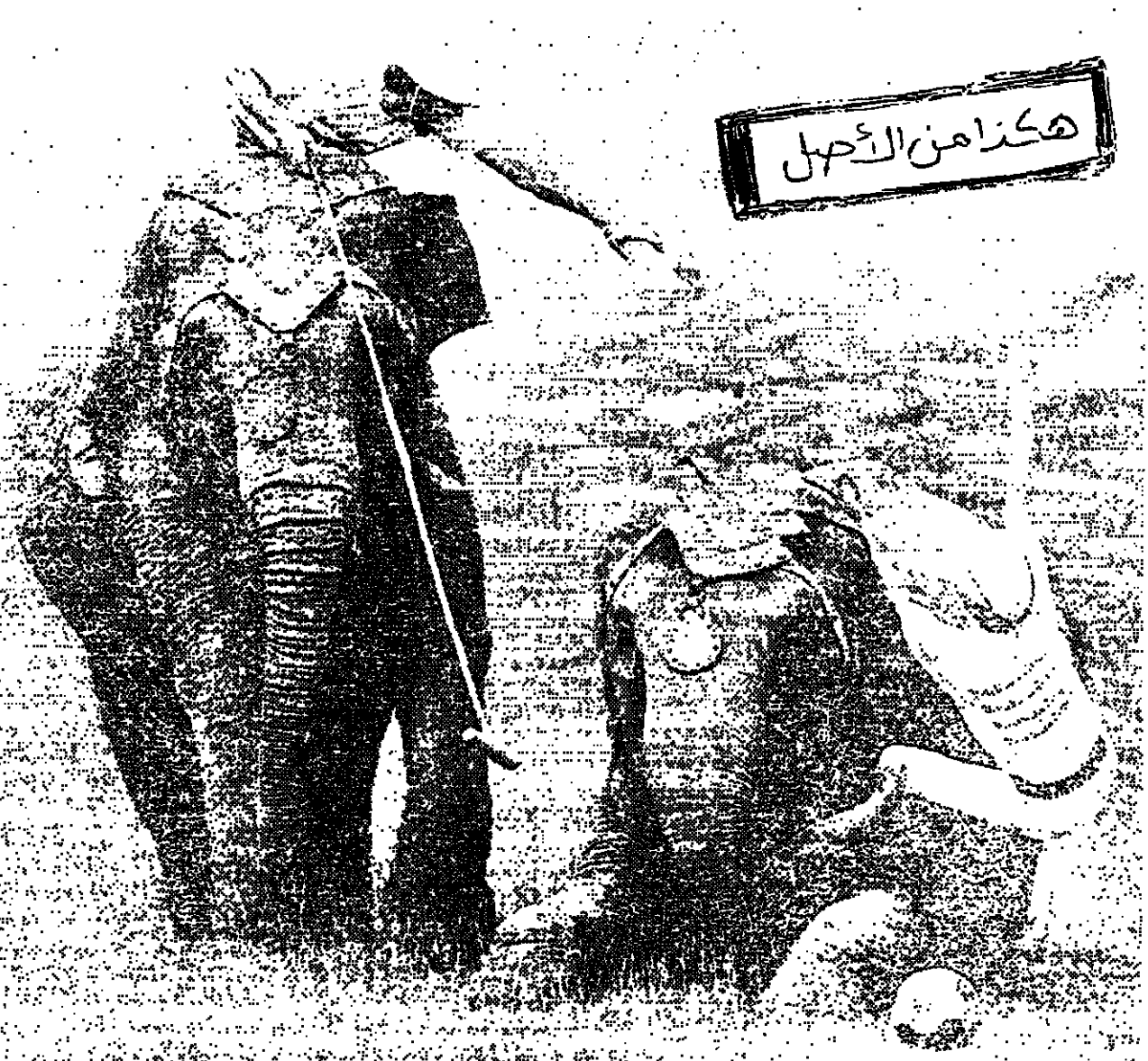
"In my view those who didn't know me thought I would be guilty on that and that alone because they did not know there were six conversations."

"From one call from a prostitute I had sent money to get her out of the country — that was how it read. The effect of that story was to be read by the Prime Minister or chairman of the party gave me no choice but to resign."

"The only honourable thing was to go and prove it was a slur."

The case continues.

## Elephants make a fine chukka



Elephant polo practice taking a tumble yesterday for Mr Bruce Green (right), captain of the British elephant polo team, with Dum Dun, and Mr Marc Payne on Sara, at the Royal County of Berkshire Polo Ground, where they were rehearsing for celebrations next week of the centenary of the *International Herald Tribune*. The game is said to have been first introduced to America by the Paris-based newspaper's founder, James Gordon Bennett Jr (Photograph: Graham Wood).

## Selective lesson dodgers

## Truancy 'at epidemic level'

By Sarah Thompson, Education Reporter

School truancy is a national epidemic which has gone almost unrecorded while education specialists ignore the real reasons for it, according to a study of truancy in inner London.

The study says that street-wise teenagers are signing the school register and absconding themselves from particular lessons, such as French, mathematics, science and sport, that they do not like.

Dr Dennis O'Keefe, a lecturer at the Polytechnic of North London, and Mrs Pat Stoll, an English teacher, found that official estimates of a truancy rate of up to 45 per cent in the most problematic inner city schools hid a "true" figure of up to 70 per cent among pupils aged 14-15 in ordinary, non-problematic schools.

They say: "Official figures on truancy rely on officially recorded absence. A worse problem by far is that the registers do not take into account the boy or girl who 'disappears' during the school day after he or she has registered."

Mrs Stoll said: "I have studied the literature on truancy during the past 30 years and the experts invariably assume that there is something wrong with the truant, not with the school."

"This is nonsense. Truants are mostly not inadequate or delinquents, but are normal children who find school boring. It is a massive indictment of the curriculum."

Their three-year study of an average, socially-mixed inner London comprehensive found that in the fourth year, nearly half the girls and 22 per cent of the boys absented themselves from French lessons.

About 24 per cent of girls and 17 per cent of boys absented themselves from mathematics and 9 per cent from traditional team games. Non-competitive sports emphasized by many London schools were no more popular, the report says.

In a confidential questionnaire, 67 per cent of pupils in the same year admitted that they habitually absented themselves from lessons. Yet

only 5 per cent went absent without registering first.

"Few teachers report pupils absences from their lessons to the form tutor. Perhaps they generally assume the child is absent from the school, *per se*. Perhaps they do not care, or, if the child is troublesome, are positively glad."

The researchers said they had appealed frequently to the Department of Education and Science for £50,000 to continue their research at a national level.

On one occasion they were told that their research proposal had been "lost", nearly a year after it was submitted in 1985. An updated proposal with initial findings submitted last July was not received by Mr Robert Dunn, Under-Secretary of State for Education and Science, until shortly before the October funding deadline.

Dr O'Keefe said: "The Department of Education does not want research or research findings which put the maintained system in a bad light."

More mortgages  
need two incomes

By Christopher Warman, Property Correspondent

Most people buying a house or flat for the first time in London need two incomes to pay for the mortgage, the Halifax Building Society says in its latest house price survey, published yesterday.

The Halifax figures show that nearly 70 per cent of first-time buyers in London need a second income, compared with only 33 per cent in Yorkshire and Humberside.

"Although many joint borrowers are married or engaged couples, there are signs that more and more individuals are clubbing together to buy a home, pooling savings as a deposit and taking advantage of the additional tax relief on mortgage interest which this attracts", the society says.

In its survey of first-time buyers in Greater London in the second quarter of 1987, the Halifax finds the market is still buoyant, with a first home now costing 24 per cent more than in the second quarter of last year.

A typical first-time buyer aged 35 and under has to pay about £54,000 for a first home in London, compared with about £19,500 in Yorkshire and Humberside.

In spite of evidence that the

proportion of first-time buyers in London has been falling in the past few years, first-time buyers aged 35 and under still represent about a third of all buyers in the region.

In London, first-time buyers tend to be slightly older than in the rest of Britain, with more than 60 per cent aged 25 or more.

The big difference in house prices between the North and South means first-time buyers in London must raise a deposit of about £6,000, compared with £1,025 in Yorkshire and Humberside.

The survey also suggests that high prices in London are causing some movement within the capital itself.

It shows that house price inflation in Britain remained static at 14.3 per cent in the year to the end of June, with prices increasing by 4.5 per cent in the latest quarter.

The annual increase to June was 25.2 per cent (6.9 per cent in the latest three months) in Greater London, 24.2 per cent in the South-east, 21.8 per cent in East Anglia, 7.4 per cent in Yorkshire and Humberside and 6.4 per cent in the North-west.

Soldiers  
held trials  
for fun

By David Sapsted

Initiation ceremonies, including trials by "kangaroo courts" and mock executions, were commonplace in the Army, an inquest into the shootings of two soldiers was told yesterday.

The soldiers from the 3rd Battalion, the Queen's Regiment, told the inquest at Hythe, Kent, that they were usually good-natured affairs involving a soaking with a hosepipe. None had ever heard of fire arms being used.

On Monday, the father of Private Nicholas Burnup, aged 17, who died along with Corporal David Burnstead, aged 25, in the shootings last December, claimed that his son had been shot in a mock execution at the Hythe range that went tragically wrong. He denies his son could have killed Corporal Burnstead and then shot himself.

Private Alan Glynn, who had shared a room with Private Burnup at the regiment's Canterbury barracks, said it was common knowledge that mock trials were set up by other privates for newcomers.

"You are guaranteed to be found guilty. Usually, you have to do something stupid. I have never heard of mock executions", he said.

Private Janaka Kariyawasam said, however, that he had heard of soldiers, their hands secured behind their backs, having their faces pushed into pillows at the end of some mock trials.

The dead youth and his room mates had been given a soaking at their barracks.

Several of yesterday's witnesses said Private Burnup was sometimes picked on by non-commissioned officers.

Before yesterday's proceedings, Mr Tony Loader, solicitor for the Burnup family, said Mr Burnup's wife, Mary, had been taken ill and the family could not attend.

The inquest continues tomorrow.

Portfolio  
Gold  
Woman in  
dream of  
success

Three women share the Portfolio Gold competition prize of £12,000, treble the usual amount as there was no winner for two days.

Mrs Dolly Evans, of Colgrove Road, Loughborough, Leicestershire, said she intended to share the windfall with her grown-up son and two daughters and her husband, Don, a retired headmaster.

She said: "I dreamt about this the night before. In my dream I won the competition. I am thrilled as I had never come anywhere near winning before."

Mrs Julie Nader, of Woodside Green, South Norwood, east London, a mother of four children aged from three to 17, said she had not decided yet how to spend her prize money.

The other winner, Mrs Gwenyth Frazer, of Rosslyn, Eaton, Norwich, a part-time medical secretary, said some of the money would be spent on a family holiday.

All winners had been playing the competition since it started and are regular readers of *The Times*.

Readers can obtain a Portfolio Gold card by sending a stamped addressed envelope to:

Portfolio Gold,  
The Times,  
Blackburn, BB1 6AJ.

Soviet dismay  
on Chernobyl

Alexander Krutov, the first reporter to cover Chernobyl, led a discussion about the world's worst nuclear disaster at the fourth European environmental film festival in Birmingham yesterday.

Mr Krutov, who has made a film about the disaster, told journalists and environmentalists at Ecoscreen 87 that the most worrying aspect was the unwillingness of the older Russian civilians to accept the urgent need to evacuate the area.

Sex attacker  
mentally ill

A 20-stone sex attacker was yesterday sent to a psychiatric hospital indefinitely by Judge Clarkson at the Central Criminal Court.

Abraham Williams, aged 24, from Finsbury Park, north London, had "severe mental problems" when he jumped on a young Frenchwoman in the street, knifed her in the shoulder, ripped her clothes and indecently assaulted her, the court was told.

Lincoln riot  
charge for 69

A total of 69 youths and men aged between 15 and 25 were committed for crown court trial by magistrates at Lincoln yesterday charged with affray, assault and criminal damage arising out of New Year's Eve disturbances in Lincoln.

Of those, 66 were granted bail. Three others, who also face charges of perverting the course of justice by threatening prosecution witnesses, were remanded in custody for seven days.

## School Aids campaign

## Whitehall dispute on video

By Sheila Guna, Political Staff

A video film explicitly showing schoolchildren how to avoid catching Aids has started a dispute between two Whitehall departments.

The Department of Education and Science planned to release the video film to secondary schools as part of the Government's anti-Aids campaign.

But officials at the Department of Health and Social Security, who saw an early copy, are known to be upset by its crudity. They have complained to the Department of Education and insisted cuts are made to tone it down.

The uncut video film, intended to be shown to 13 to 16-year-olds, is believed to show a man putting on a

condom as a precaution against contracting the virus.

An Department of Education source defended the scene as part of an attempt to get across the dangers of Aids, saying that "children do not go around the streets blindfold".

However, a DHSS official described it as "crude and unnecessarily explicit" for children as young as 13.

Mr Kenneth Baker, Secretary of State for Education and Science, announced the video film as part of a schools' anti-Aids resources package, emphasizing that it was intended to find a place for it in the curriculum.

But, under the new laws,

governing bodies and teachers will have the final say on whether it is shown.

The aim is to raise the awareness of teenagers to the facts behind the deadly virus and to help teachers to answer questions in the classroom.

The Education Department said yesterday: "This subject is to be presented in a very sensitive manner. There are a number of other government departments with interests in the subject and we are in the process of consultations with them for their views."

In spite of this, one DHSS official said the Education Department had not offered to show them the film and his department had seen it only because a concerned Education Department official had passed on a copy.

It is understood that Mr John Moore, Secretary of State for Social Services, has been told of the contents and he has backed up the complaints to Mr Baker.

The top-level Cabinet AIDS committee, chaired by Lord Whitelaw, the deputy Prime Minister, has apparently not yet seen the film.

● Social workers fear some babies will in future have to be tested for Aids before being placed for adoption.

The fears are highlighted in a working paper report to go before Birmingham social services committee.

Policemen  
'built wall  
of deceit'

Police officers accused of taking part in a vicious attack on five innocent schoolboys formed a "solid barrier of silence and deceit" for years afterwards, the Central Criminal Court was told yesterday.

"They acted together and presented a united, dishonest front in the teeth of investigation by the CID and in the teeth of the damage it was doing to the Metropolitan Police," Mr Roy Amptol, for the prosecution, said.

Probably worst of all, they kept silent although they knew other innocent officers were under suspicion, he added in his closing speech.

Four police constables deny assaulting the five youths in George's Road, Holloway, north London, on August 6, 1983.

They are: Edward Main and Nicholas Wise, both 27, and Michael Gavin and Michael Parr, both 28. They were part of a crew of a police patrol van "November 33" on duty that night.

The prosecution has alleged that after the attack the four officers also conspired to pervert the course of justice together with their sergeant, Colin Edwards.

Sergeant Edwards, aged 34, denies conspiring to pervert the course of justice, and alone denies omitting to protect the victims of the attack or to bring their assailants to justice.

The trial continues.

Near disaster leads to  
aircraft safety order

By Harvey Elliott, Air Correspondent

Four British airlines are to modify their fleet of Boeing 757 and 767 aircraft after a pilot accidentally switched off both engines in flight and his jet fell to within 600 feet of the sea.

The Federal Aviation Authority ordered the emergency modifications after the incident last week involving a Delta Airlines 767 jet which had taken off from Los Angeles for Cincinnati with 195 passengers on board.

A Delta Airlines official said: "The pilot, who has 29 years' experience and many thousands of hours flying a 767, noticed a warning light

on the fuel control switch to one of his engines shortly after take off."

"As he reached down to deactivate the switch he accidentally caught the switches which cut off the engines. He went immediately into the drill to restart the engines."

When the engines were turned off the aircraft was climbing through 1,700 feet. When they restarted the jet had fallen to just 600 feet and was only a few seconds from disaster.

British Airways, which has 25 Boeing 757s in its fleet is fitting a perspex cover over the fuel control switches.

## New laws 'deter women' in fight for equal pay

By Frances Gibb  
Legal Affairs  
Correspondent

Women are being deterred from fighting for equal pay because of the complexity of pursuing claims under the new laws, the Equal Opportunities Commission said in its annual report yesterday.

Women's gross hourly earnings are still about 75 per cent of men's, the commission said.

Total inquiries about pay and conditions showed a 16 per cent drop last year over the previous year, with complaints about equal pay for work of equal value barely more than 100.

These figures justify the commission's original concern that the changes in the law would "deter many women from bringing complaints", the report says.

Yesterday Lady Platt, chairman of the commission, said: "Legislation on equal pay for work of equal value is proving just as difficult and as complex as we said it would be."

That was meaning considerable expense and delay because the cases had to go to higher courts, she said. The commission has three cases pending a hearing before the House of Lords.

In its report the commission also expressed concern that in

the cases coming before the Employment Appeal Tribunal there was a trend to adopt a very narrow interpretation of the statute which results in the equal value legislation being "seriously undermined".

The Equal Pay Act 1970 brought a substantial rise in women's gross hourly earnings, then 63 per cent of men's. But in the 1980s earnings had remained static at about 75 per cent.

And in spite of changes in the equal pay laws in January 1984 forced by the EEC there is no sign that these have had any impact on the earnings gap, the commission said.

But the report said the year

had seen some outstanding successes. The commission had won a big change in retirement law by backing a case to the European Court in Luxembourg and brought two fundamental changes in working practices through using its formal investigative powers.

The largest single number of complaints to the commission last year was on retail credit.

Those usually came from women who had been refused credit outright or asked to provide some extra security for their applications. Part-time women workers had particular problems.

Several complaints during the year reflected a tendency

to impose more onerous conditions on women seeking financial backing to start up a business or franchise.

The report also said some local authorities would provide farm tenancies to married couples only if the husband was going to carry out the farm work, regardless of the wife's farming qualifications and experience.

Another long standing source of complaints was the failure of private clubs to move towards equalizing their membership privileges.

Equal Opportunities Commission annual report 1986 and Women and Men in Britain (both Stationery Office £7.70)



July 7 1987

## PARLIAMENT

## Speaker gives all clear on votes

Conservative MPs should not be allowed to vote on legislation from which they stood to gain financially through parliamentary advisers.

Labour MP urged during points of order in the Commons.

Mr Robert Crys (Bradford South, Lab) said that this should be the case pending the publication of the register of MPs' interests, which had yet to be compiled for this Parliament.

Mr David Winnick (Walsall North, Lab) said that there was a general view that this Parliament was far cleaner and far more honest than Parliaments abroad. The House was held in high esteem. "It will not be if people vote in the division lobby in order to line their own pockets."

Mr Dennis Skinner (Bolsover, Lab) said that the Local Government Bill, debated last night, would result in some Tory members being able to make substantial sums of money. Many would benefit from the poll tax legislation.

"It is pretty clear that in this Parliament there are going to be several occasions in which Tory MPs in particular and cabinet ministers are going to be lining their pockets out of legislation."

The Speaker (Mr Bernard Weatherill) said that the members' register of interests would not be published for some time yet.

## 'Open mind' on grants

The review of student grants was being conducted with an open mind and would take account of all the arguments for and against loans and the experience of other countries.

Mr Robert Jackson, Under Secretary of State for Education and Science, said during Commons questions.

He said that the Government hoped to publish proposals for consideration early in 1988. Whether or not provision would be made next year would depend on the result of the review.

Dr Keith Hampson (Leeds North West, C) said that part-time students had great problems because there was no financial aid available for them. Was the review considering the loan system for part-time students? If not, why not?

Mr Jackson said that Dr Hampson would have noticed the manifesto commitment to increase the higher education places by 50 per cent by 1990. One aspect of the review was part-time students.

**Pledge on reserves**

Lord Belstead, deputy Leader of the Lords, promised peers that he would look at the procedures for designating marine nature reserves to see if they could be streamlined. But parties with legitimate interests should not be denied a view, he added.

He was replying during question time in the House of Lords to Lord Hunt (SDP), who said that, despite government assurances for quicker action, only one marine nature reserve, Lundy Island, had so far been designated.

Lord Belstead said the Nature Conservancy Council had applied formally to designate Skomer Island and the Marloes peninsula as a marine nature reserve. The council had also started informal consultations about the proposed reserves at Loch Sween and the Menai Straits. Formal proposals were expected to be put to interested parties later this year.

**Telecom 'is improving'**

The service given by British Telecom since privatization was much better than it had been before and would continue to improve, Mrs Thatcher told a critical Conservative backbencher during Prime Minister's questions.

Mr Robert Hughes (Harrow West, C) said that there was immense dissatisfaction with the service provided by British Telecom. "When does she expect the policies of competition to be extended so that good service and telephones can be provided in the home and so that other companies can provide telephone boxes which work?"

Mrs Thatcher: The Office 1986 survey finds that the quality of service has been consistent and perhaps improving over the past two years. They recognize that there is some way to go.

**50,000 more students**

The Government is planning for a further increase of 50,000 higher education students by 1990, Mr Robert Jackson, Under Secretary of State at the Department of Education and Science, said during questions in the Commons.

The actual numbers and where they would study would depend upon various factors, particularly on the recruitment decisions of individual institutions. Polytechnics were booming and were educating more students now than ever before with 220,000 in 1985, about 60,000 more than in 1979.

## Sale of wine by the glass 'widespread swindle'

Lord Chelwood (C) said that the sale of wine by the glass had become a widespread swindle and the voluntary code governing its quantity had clearly failed.

His comments came after Lord Young of Grafton, Secretary of State for Trade and Industry, told him during question time in the House of Lords that recent evidence, including a local authority survey, indicated an

increasing level of compliance with the voluntary code.

Lord Young added that he had no present plans to introduce legislation.

Lord Chelwood: This is very disappointing. This question has dragged on in the department since something like 1973 when all that is required is an amendment to the Weights and Measures Act, 1963. Why should a pint of beer or a tot of spirits or a carafe of wine be so strictly controlled by

statute when nobody knows what they are going to get for a glass of wine?

What is the real reason why this straightforward and long-overdue measure has not yet been taken when the voluntary code has clearly failed and the sale of wine by the glass has become a widespread swindle?

Lord Young replied that, although his taste ran more to wine than to beer, there was a difference between a wine of a great chateau and an ordinary

plonk. It would not seem to serve the interests of the consumer that they both were to be 100 millilitres.

Lord Williams of Elvel, chief Opposition spokesman on trade and industry in the Lords, said that a Consumers' Association study concluded that quantity and quality of wine sold by the glass varied, but price apparently had no relation to either of these.

Lord Young: I wish I had increased opportunities to actually go and test it personally. I am not sure it would serve either the consumer or the general public if we were to actually regulate on the quantity of wine.

Lord Broxbourne (C) asked if Lord Young could arrange for a blind tasting for peers to see the extent of the discrimination.

Lord Young: If I had any responsibility for the supply of wine itself I would happily accede, but alas I do not.

## Kinnock poll tax attack fended off by Thatcher

## PRIME MINISTER

Mrs Thatcher defended the Government's proposal to introduce a community charge when she came under attack from the Opposition during Prime Minister's question time.

Mr Kinnock asked, in view of the strong hostility towards the poll tax from members of Mrs Thatcher's own party in the Commons and diehard supporters outside the House, was she "for turning"?

Mrs Thatcher said that the Government had given the community charge careful consideration. The present system was unfair and discredited and she thought that the Opposition would agree with that. In their own manifesto they had said that they would abolish rates and replace them with a capital valuation and would continue with revaluation.

The proposals the Government was putting forward had been widely considered and were the best possible for the way forward.

Mr David Steel, leader of the Liberal Party, would she confirm what the Secretary of State for the Environment (Mr Nicholas Ridley) said on radio about the poll tax, that it costs twice as much to collect as the rates? Does that include the cost of repaying it to those on supplementary benefit?

Mrs Thatcher: I happened to

hear him this morning. It is to be collected from a considerable number of people. The higher cost is inevitable in the interests of wider equity. It will be payable by more people.

Mr Merlyn Rees (Leeds South and Morley, Lab), former Labour Secretary of State for Northern Ireland: If the poll tax is so marvelous for Scotland, England and Wales, why not introduce it in Northern Ireland?

Mrs Thatcher: He has occasion to be well aware that local government in Northern Ireland is not able to get back on a normal basis. He knows that.

Mr David Atkinson (Bournemouth East, C): Contrary to the misleading impression given by the Opposition, the proposed community charge will not affect the right to vote. It is a policy on which every Conservative fought the election.

Mrs Thatcher: Yes. It has always been made clear that there will be a separate register for the community charge, and it will not affect the right to vote. The way forward we have proposed is the best possible and will give greater local accountability. The business rate will help northern cities a great deal.

Mr Harry Ewing (Falkirk East, Lab): She and the Government spent £40 million of taxpayers' money last year on a study about the politically motivated sale of British Gas, and last night introduced legislation forbidding all local authorities from spending taxpayers' money to give people information. Is this a democratic exercise?

Mrs Thatcher: The sale of British Gas was good for all the people of this country.

## School charges 'for past 40 years'

Charges for extra-curricular activities such as field trips had been made for many years and in some cases dated back to the time of the Education Act, 1944, Mr Kenneth Baker, Secretary of State for Education and Science, said during Commons questions.

The practice varied widely from one local education authority to another, but all of them charged in one way or another for extras. The Government wanted to preserve their freedom to continue this long-standing practice but without threatening the principle of free education.

There was no question of wishing to impose a system of national charges, and certainly not for basic equipment.

He was responding to fears expressed by some Opposition MPs about the future imposition of charges.

Mr Greville Janner (Leicester West, Lab) said that it was a disgrace that local authorities

were forced into imposing charges when the Government did not provide the basic essential educational resources.

Parents in some disadvantaged areas had to pay for books, sport, music and visits.

Mr Paddy Ashdown (Yeovil, L) wondered what system of charging in the schools that depended on the state system could ensure they did not become de facto fee-paying schools.

Mr Giles Radice, chief Opposition spokesman on education, described activities such as music, sport and field trips as essentials rather than extras.

Had the Secretary of State noted Mr John Biffen's warning against the dangers of privatization? He thought that Mr Biffen was referring particularly to parents having to pay for books.

Mr Baker said that Mr Biffen had made a dissenting speech in which he had said that the education proposals of the Government were in the long tradition of Tory social policy.

This was the thirteenth time that an extension of direct rule



Lord Chelwood (left) who protested to Lord Young about the unregulated sale of wine by the glass.

## King promises he will listen to Northern Ireland opinion

The Government remained committed to light unrelentingly to beat terrorism in Northern Ireland, Mr Tom King, the Secretary of State, said when opening a debate in the Commons.

He made clear that he was prepared to listen without preconditions or prejudice to ideas for the future government of the province from whatever quarter they might come.

Mr King moved a motion approving the draft Northern Ireland Act 1974 (Interim Period of Extension) Order 1987, which continues direct rule, until the province is ready to move to direct rule.

He said that if they were to realize the full potential of Northern Ireland and the whole island of Ireland in terms of jobs and quality of life, terrorism simply had to be defeated.

Sinn Fein had obtained the support of only 3 per cent of the population. That meant that 97 per cent of the population were supporting parties that were totally opposed to violence. In the last election, Sinn Fein's support had fallen by nearly 20 per cent.

Four of the most recent recipients of that party's policy of "freedom, justice and peace" had been a 61-year-old woman, a 33-year-old man, a five-year-old girl and a three-year-old boy.

The defeat of terrorism must be the Government's top priority and it must be defeated within the law. It was determined to maintain a high and effective level of security service activity.

This was the thirteenth time that an extension of direct rule

## ULSTER

had been sought. One provision in the 1974 Act was not only for the election of a constitutional convention but to consider what provision for the government of Northern Ireland was likely to command the most widespread acceptance in the community there.

British ministers had done their best, often in difficult circumstances, to try to provide fair government for the province under direct rule. This was temporary and he disliked it in the sense that it did not provide an adequate input for local people in Ulster to have a real say in their affairs.

He was aware of the concern of many people in the province about aspects of the Anglo-Irish agreement. That concern reflected profound differences of view but also reflected clear misunderstandings about aspects of the agreement and the inter-governmental conference and its work.

"Having said that, while I understand the concern, it is obviously important for everybody who cares about the future of the province to seek an end to the period of non-dialogue we have had which has been very damaging indeed to the image of the province."

Some Unionists and others had stated or implied that they had a vision of an arrangement for the government and administration of Northern Ireland which would be more widely

acceptable than the agreement, acceptable to Unionists and nationalists alike.

"I believe the process of talking must, in the interests of everybody, be resumed soon. I say this not just in respect of the Unionists' position, but I would like to have a constructive response also from the constitutional nationalist parties as well in this matter."

"I recognize the clear distinction that is drawn between the need for exploratory discussions to see whether actually it is possible for anything approaching talks to take place, and I think there is a case for these discussions to start without prejudice or pre-conditions."

"And I think it would be sensible that they do not start with any great expectations, or necessarily at any very high level, but rather to see whether, through initial discussions at whatever level, it was possible then to move on to more serious talks or negotiations."

The Government was ready to listen to constructive ideas from any quarter and without pre-conditions.

For all the problems of the province, which were easily recognizable, there was a growing recognition that this situation need not necessarily continue.

There were elements of hope to suggest that it was not the irreconcilable problem that some might present. The overwhelming majority of people in Northern Ireland were hoping for real progress through a new approach.

Mr Peter Archer, chief Opp-

osition spokesman on Northern Ireland, said that if Northern Ireland was to be governed then the present arrangements had to continue until there was a measure of agreement about an alternative government. "It does not mean to say we are happy about direct rule."

"Northern Ireland is governed by a Government which electorally has nothing to fear from alienating people in Northern Ireland and nothing to gain by pleasing them."

He criticized the length of time given to debating the issue compared with the time that would have been given to issues affecting Great Britain, Scotland or Wales.

The Rev Ian Paisley (North Antrim, DUP) said that they would urgently seek to ascertain whether the new Government was prepared to create the circumstances and conditions necessary to encourage successful negotiations, including the suspension of the working of the Anglo-Irish agreement and of the Maryfield secretariat.

"We have always said we do not want confrontation but that we wanted consultation and we hope that now we can have these probing talks."

He would pledge himself to play his part in resolving the difficulties because he had a stake in Northern Ireland.

**Parliament today**

Commons (2.30): Questions: Trade and Industry, Finance (No 2) Bill, second reading. Lords (2.30): Debate on energy.

## Bill 'further step in securing greater value for money'

The following report of the second reading debate in the Commons on the Local Government Bill was published in the editions of this newspaper yesterday.

The Local Government Bill, which requires local authorities to put many of their services out to private contractors and stops them from discriminating against firms on political grounds, was read a second time yesterday by 286 votes to 112 - Government majority, 74.

Moving the second reading, Mr Nicholas Ridley, Secretary of State for the Environment, said that it represented a further step in two of the Government's main objectives: the introduction of more competition into local services and the securing of greater value for money.

But the Bill was condemned by Opposition MPs as an attack on local government and brought a stark warning from Mr Bernie Grant (Tottenham, Lab).

In a maiden speech, he said: "We are sitting on a powder keg in the inner cities and this Bill is the match that will set it off."

Mr Ridley said that the Bill would compel local authorities, and other public bodies with a similar role, to open up some of their activities to competition.

indicated an enduring determination by ministers, especially Mr Ridley and the Prime Minister, to go on diminishing the role of elected local authorities.

Mr Bernie Grant said that the Government had got it wrong once again, deliberately.

This Bill, like the 14 previous Bills on local government since 1979, provided the wrong answers to the wrong questions about local government, its priorities and needs.

There was the "supplication" of Docklands, putting two-bedroom flats at a quarter of a million pounds beyond the wildest dreams of the local people.

Yet living cheek by jowl with that was the unrestrained Thatcherite land of Spitalfields and dire poverty so graphically brought to life last week by the Prince of Wales's visit.

Nestling beside it was Mr Rupert Murdoch's Wapping, Murdoch's press which simultaneously welcomed yuppies and condemned the Prince for drawing attention to poverty.

Mr David Evans (Welwyn Hatfield, C), in a maiden speech, said that privatization was the answer to the problems of the workforce. It was through competitiveness and freedom that the workforce would respond and their customers - the ratepayers - would receive a better service.

Mr Roy Hughes (Newport East, Lab) said that the Bill was positively discriminatory against the best interests of Wales. The Ridley-Walker jabber, which was an essential feature of the Bill, was completely unnecessary. It should be a basic right that local authorities make the final decisions on how their services were provided and that they should be accountable to their local electorate for the extent, quality and cost of those services.

Mr John Burt (Leeds West, Lab), in a maiden speech, said that the myth of a creeping economic boom moving up the country cut absolutely no ice with residents of northern cities and towns.

Mr David Wilshire (Spelthorne, C), in a maiden speech, said that the Bill had come under fierce attack from empire builders, those with vested interests and the inefficient. It would insist that services were provided efficiently.

Mr Jack Straw, an Opposition spokesman on the environment, said that this was a Bill about the arrogance of power.

Mr Michael Howard, Minister of State, Department of Environment, said that the people for whom the services were provided would benefit if those services were provided efficiently and economically.

## COMMENTARY

Geoffrey Smith

It is easy to forget in all the excitement of the Alliance civil war that the chances of creating a credible alternative government depend in the first instance on what happens to Labour.

Although it was disappointed by the results, it remains easily the largest single opposition party in votes as well as in seats. Its fate will determine what opportunities there may be for others, and whether there is scope for any further realignment on the left.

So whether Labour can transform itself, whether it can resist the advance of the far left within its ranks, whether it can even hold together over the next few years - these are the most critical questions for opposition politics today.

## General approach on right lines

The general approach outlined over the past few days by Mr Neil Kinnock and Mr Bryan Gould seems, so far as it goes, to be on the right lines. They want in broad terms to make Labour policies acceptable to mainstream public opinion and to reject any idea of a partnership with a revamped Alliance.

The first requirement is obvious, though not easy for any Labour leader to implement. The party will quite simply never be elected again if it still seems to be re-fighting the battles of the past. Any successor to Mrs Thatcher will have to take full account of the country's experience over the past eight years.

It will be impossible to weaken the Conservative hold on the Midlands and South without accepting the enterprising culture, the belief in efficiency and reward for effort and achievement. That means that Labour will have to change its policy not only on defence and public ownership, but on taxation and trade union laws as well.

But would it not be easier to do all that as part of a grand alignment with a new Alliance? Would a division of effort not make better electoral sense, with Labour concentrating on the North and Scotland, while the Alliance focused on the Midlands and the South?

This sounds beguilingly simple. But there are a number of reasons why I believe Labour leaders are wise to reject the idea at this stage.

To begin with, there can be no certainty as yet that the Alliance will be worth going into partnership with. That will depend upon whether it sorts itself out over the next few months.

Even if it does, even if such a partnership seems attractive in principle, what chance is there that it would be feasible in practice? Its purpose would be to get the Conservatives out of office. This would require an electoral pact for the partners to be able to offer each other more than good wishes.

But an electoral pact means that both parties have to agree as to which of them should contest each constituency across the country. This cannot be done simply by drawing a line on a map. It involves argument over individual constituencies, often affecting personal ambitions.

It was hard enough for the Liberals and Social Democrats. Indeed, this was the first source of bitterness between them. But they managed to agree because they knew they had to do so.

## Electoral pact not practical

That would not be the case with Labour and the Alliance now. I do not believe that an electoral pact between them would be practical politics under present circumstances. What is worse, the very attempt to force such a partnership would arouse the suspicions of so many Labour traditionalists that it would then become harder to modernize the party's policies.

Every party leader has a limited store of political capital with his followers, and one of the principal arts of leadership is to know how to spend it. For Labour leaders now there should not be any doubt. Unless the party's policies can be modernized it will not be relevant, with or without a partnership.

A deal with the Alliance is something that Labour politicians may have to consider, but only after the next election or if their own party blows up in the meantime.

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# Gas dividend 'could mean £400m loss to taxpayer'

By Martin Fletcher, Political Reporter

The rejection by British Gas of government arguments for a larger first-year dividend payment may have cost the taxpayer up to £400 million in lost privatization proceeds, the National Audit Office said in a report published yesterday.

The office also doubted whether "Sud", the nebulous character used to advertise the flotation, was worth the money. In all £40 million was spent on marketing British Gas but the report questioned "whether all these costs provided good value for money and were necessary to meet the objective of maximizing sale proceeds".

Both the Department of Energy and British Gas agreed that no more than 80 per cent of forecast net profits should be paid out as dividend, but disagreed on what that profit figure should be.

British Gas proposed a dividend of £270 million based on a profit forecast of £362 million, adjusted to £330 million to take account of exceptional items related to falling oil prices and more favourable exchange rates.

The department argued that the dividend should be £290 million - 80 per cent of the £362 million.

British Gas had ultimate responsibility for setting the dividend payments and rejected the Government's arguments, saying the higher

dividend would be interpreted as an excessive squeeze on the company which would depress flotation proceeds.

However the audit office report, which will now trigger further examination by the Commons public accounts committee, said that a £20 million increase in dividend could "theoretically equate" to £400 million more in proceeds through increasing the number of shares for sale.

That would have reduced earnings a share from 13.9 to 12.9 pence, with a consequent drop in gross yield and an increase in price-to-earnings ratio, but would still have met guidelines set by overseas underwriters to generate demand.

Moreover, a £290 million dividend would have been 1.98 times covered by *pro forma* historic cost profit, compared with the insistence of British Gas's advisers that it should be covered at least twice.

The report concluded that the Government did all it could to maximize proceeds.

It set a reasonable share price of 135 pence, although the audit office recommended that the practice of setting share prices that were multiples of five pence should be dropped in future flotations.

National Audit Office: Department of Energy - Sale of Government Shareholding in British Gas plc (Stationery Office: £4.80).

## Bishop's elevation from rags to purple

By Clifford Longley  
Religious Affairs Correspondent

The Queen has appointed a cockney hospital porter's son who left secondary modern school at 15 as the new Bishop of Bath and Wells.

Dr George Carey, who started adult life as an office boy, is to succeed the Right Rev John Bickersteth, who has been Bishop of Bath and Wells since 1975.

Referring to his "rags to purple" career, Dr Carey, aged 51, said yesterday: "This was no bad thing as I met up with all sorts of people." He described the Church of England as "almost the soul of the nation". Born within the sound of Bow Bells, he was bombed out with his family and moved to Dagenham, where he was a pupil at Biffons Secondary Modern School.

He was in the RAF as a wireless operator and a member of an air-sea rescue squad in the Middle East when he first felt a vocation to the ministry.

After studying at London University and ordination he was in due course a lecturer in theology at two evangelical theological colleges before becoming principal of Trinity, Bristol, his present post.

He is chairman of the General Synod's faith and order advisory group, a key body in Anglican-Roman Catholic doctrinal negotiations.



Lord Hailsham of St Marylebone yesterday spoke of the Bishop of Durham, the Right Rev David Jenkins, as "idiotic".

The former Lord Chancellor, who stepped down a month ago, vented his irritation in a valedictory interview

which focused on the state of the Labour Party.

He said: "The analysis of the Labour Party reflected in the idiotic speeches of the Bishop of Durham, is inaccurate".

A spokesman for the bishop said there was nothing in Lord

Hailsham's words which called for an answer.

Lord Hailsham said that the Labour Party was becoming increasingly backwards-looking. "Their analysis of the social spectrum is entirely wrong and based on the false analysis of the 1930s."

## Rented aircraft 'threat to rights of travellers'

By Harvey Elliott, Air Correspondent

Thousands of holidaymakers who arrive at their departure airport this summer expecting to fly with a British airline will find they have been switched to little-known foreign charter carriers.

The demand for charter flights, together with very high rates of use of British airlines, has led to growing reliance on short-term charters from any airline in Europe that has spare capacity.

The practice, known as "subbing in", averages about 20 aircraft a week and is expected to increase sharply in the peak holiday season.

It is worrying experts because the aircraft, although almost certainly airworthy and safe, are not subject to the strict controls and regulations laid down by the British Civil Aviation Authority.

Now the authority is to insist that all holiday brochures must contain a notice either specifying which foreign airline is to be used or warning passengers that they are likely to be switched to a non-British regulated aircraft at short notice.

The new ruling will come into effect in October.

The authority said yesterday that it had always believed that passengers should be given notice that the airline on which they were flying was not covered by British regulations, even if it was covered by similar al-

though not identical, international standards.

Sometimes the standards on the foreign carriers are higher than on British airlines. One couple, who had expected to fly to Malta and back with Dan Air, found on arrival at Gatwick that the airline to carry them out was from Belgian Trans European Airways and the return leg was on an Air Holland jet.

"Although we were taken aback at first it turned out that their standards, especially the food and the service, were far higher than those we have found previously on British airlines", Mrs Kate Goldby, of Sunningdale, Berkshire, said.

Dan Air said: "It is not unusual for us to have to charter foreign aircraft at short notice, especially during the summer peak because there are not enough British aircraft available".

Britannia, Britain's biggest charter carrier, has "borrowed" three Boeing 737s for the summer season and painted them in their own colours. One is from The Netherlands, one from Ireland and one from a leasing company.

The carrier said: "This year so far has been particularly complicated by the French air traffic controllers' strike which has often meant aircraft are stranded in the wrong place. We then take in sub-charters from wherever we can get them for the passengers' convenience."

## TUC concern over local radio control

By John Spicer

The Trades Union Congress has criticized the Government's plans for a significant relaxation of the regulations for the future of commercial radio broadcasting.

In its response to the Green Paper, *Radio: Choices and Opportunities*, the TUC says: "The proposals for deregulation are a recipe for cut-throat competition with subsequent falls in quality and range".

The Green Paper, which was issued at the end of February, recommends lighter regulation of national commercial radio and community radio for the BBC and Independent Local Radio (ILR) networks.

The TUC says that broadcasting a wider range of services is possible, but could not be achieved by lighter regulation.

The idea of deregulation is to give companies a much freer hand in what they broadcast.

Under present rules, broadcasting companies have a positive requirement to provide certain programming. Some requirements - such as "accurate and impartial news coverage" - will remain, but new services would not be required "either singly or in combination to comprise education, information and entertainment".

Companies would be under

no obligation to provide wide-ranging programmes of quality and it would not be necessary to use Independent Broadcasting Authority (IBA) transmitters, as at present.

The TUC response to the Green Paper's suggestion that any new system would be overseen by a regulatory body, such as the Cable Authority, is that commercial radio needs to be under the control of an organization which fully understands the public service broadcasting service requirement.

It says the IBA is the only authority which has the necessary experience and expertise and that there is no logic in the Government's favoured option of giving responsibility for independent radio to the Cable Authority.

The TUC's response, drawn up by its general council, says that the economic effects of the Green Paper proposals were likely to be adverse for existing ILRs, many of which were already in financial difficulties.

It is concerned about "the clear possibility" that community radio and some ILR stations may fail through lack of revenue and be taken over by multinational publishers allowed to run roughshod over standards, which is of concern to the unions which have invested in local radio.

## Rolls allows its stamp on sports car

A luxurious car built in Surrey is to bear the legendary name of Bentley (Our Motor Industry Correspondent writes).

It is the first time that Rolls-Royce has given approval for an outside company to display "Powered by Bentley" on its own car.

The exclusive badge will appear on a sports car produced in Byfleet by Mr Robert Jankel, a coach builder, who founded Panther Cars and specializes in extending Rolls-Royces by almost four feet for American customers and producing bullet-proof limousines.

He declined to disclose the identity of the wealthy owner who commissioned the company to design and build the ultimate status symbol, a one-off car.

Out of courtesy, the Jankel car has been inspected and approved by Rolls-Royce engineers at Crewe, Cheshire.

## False passport doctor is given suspension

A doctor who signed a false passport application which helped a London criminal to leave Britain was ordered on Monday to be struck off the medical register for three months.

Dr Neville Yhap, aged 71, of Spring Road, Feltham, west London, signed an application form for Roy Garner under a false name without having met him.

Last February, Dr Yhap was fined £3,200 on two counts of making a false passport statement at Wood Green Crown Court.

Garner was convicted in November 1984 of a £1.9 million VAT fraud. An investigation was later launched into his relationship with London police officers.

"The public should be able to rely on any statement by a doctor", Dr Yhap was told by Dr David Bolt, chairman of the General Medical Council.

## School prayers change

By John Clare, Education Correspondent

The Government is proposing to change the law which requires schools to conduct an act of collective worship at the start of each school day.

Mr Kenneth Baker, Secretary of State for Education and Science, said yesterday that the Government was firmly committed to ensuring that collective worship in schools continued.

But he planned to allow schools the flexibility to wor-

ship during the school day, and in smaller groups if they wanted to do so.

Mr Baker published a consultative document yesterday, asking interested parties if they agree with the proposal to bring the law into line with what is an already widely-established practice.

Interested parties have been given until September 11 to reply.

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# Reagan 'ignorant' of Iran-Contra link

Mr John Nields (counsel to the committee): Colonel North, you were involved in two operations of great significance to the people of this country, is that correct?

Colonel North: At least two, yes sir.

They were covert operations?

Yes, they were.

And covert operations are designed to be secrets from our enemies?

That is correct.

But these operations were designed to be secrets from the American people?

Mr Nields, I'm at a loss as to how we could announce it to the American people and not have the Soviets know about it. And I'm not trying to be flippant, but I just don't see how you could possibly do it.

I think what is important, Mr Nields, is that we somehow arrive at some kind of understanding right here and now as to what a covert operation is. If we could (find) a way to insulate with a bubble over these hearings that are being broadcast in Moscow, and talk about covert operations to the American people without it getting into the hands of our adversaries, I'm sure we would do that. But we haven't found the way to do it.

I think it is very important for the American people to understand that this is a dangerous world; that we live in a dangerous world; that we are at risk in a dangerous world. And that they ought not be led to believe, as a consequence of these hearings, that this nation cannot or should not conduct covert operations. By their very nature covert operations or special activities are a lie. There is great deceit, deception practised in the conduct of covert operations. They are, at essence, a lie. We make every effort to deceive the enemy as to our intent, our conduct and to deny the association of the US with those activities.

The American people ought not be led to believe by the way you're asking that question that we intentionally deceived the American people, or had that intent to begin with. The effort to conduct these covert operations was made in such a way that our adversaries would not have knowledge of them, or that we could deny American association with it, or the association of this Government with

Following is a partial text of questions and testimony on the first day of the hearing yesterday before a special 26-member investigating committee into Lieutenant-Colonel Oliver North's role in the Iran-Contra affair. The hearing is taking place in the Senate Caucus Room in the Capitol, Washington. America was waiting to see whether Colonel North would directly implicate President Reagan in the diversion of Iran arms profits to the Contras.

those activities. And that is not wrong.

One question the American people would like to know the answer to is what did the President know about the diversion of the proceeds of Iranian arms sales to the Contras. Can you tell us what you know about that, sir?

I never personally discussed the use of the residuals or profits from the sale of US weapons to Iran for the purpose of supporting the Nicaraguan resistance with the President. I never raised it with him and he never raised it with me during my entire tenure at the National Security Council staff. Throughout the conduct of my entire

**I came here to tell you the truth — the good, the bad and the ugly**

tenure at the National Security Council, I assumed that the President was aware of what I was doing and had through my superiors approved it.

I sought approval of my superiors for every one of my actions and it is well documented. I assumed when I had approval to proceed from either Judge Clarke, Bud (Robert) McFarlane or Admiral Poindexter, that they had indeed solicited and obtained the approval of the President. To my recollection, Admiral Poindexter never told me that he met with the President on the issue of using residuals from the Iranian sales to support the Nicaraguan resistance, or that he discussed the residuals or profits for use by the Contras with the President, or that he got the President's specific approval. Nor did he tell me that the President had approved such a transaction.

But again, I wish to reiterate that throughout, I believed that the President had indeed authorized such activity. No other person with whom I was in contact with during my tenure at the White House told me that he or she ever

discussed the issue of the residuals or profits with the President.

On or about Friday, November 21, I asked Admiral Poindexter directly, "Does the President know?" He told me he did not. And on November 25, the day I was re-assigned back to the United States Marine Corps for service, the President of the United States called me. In the course of that call, the President said to me words to the effect that "I just didn't know."

Those are the facts as I know them. Mr Nields, I was glad that when you introduced this, you said that you wanted to hear the truth. I came here to tell you the truth — the good, the bad, and the ugly. I am here to tell it all, pleasant and unpleasant, and I am here to accept responsibility for that which I did. I will not accept responsibility for that which I did not do.

You testified that you assumed that the President hadn't authorized the diversion. Lieutenant-colonels in the Marine Corps do not divert millions of dollars from arms sales to Iran for the benefit of the Contras based on assumptions, do they? You had a basis for your assumption.

I had the approval of my superiors, as I did for all the other things that I did, Mr Nields.

You had something else, didn't you, sir? You had a specific reason for believing that the President had approved. You wrote memoranda, did you not, seeking the President's approval for the diversion?

I did.

And indeed, you wrote more than one of them.

I did.

How many did you write?

Again, I will estimate that there may have been as many as five. You may have six, and I'm not trying to dissemble at all with you.

And these five were written, I take it, on each occasion where there was a proposed sale of arms to the Iranians



Lieutenant-Colonel Oliver North arriving at his lawyer's office in Washington yesterday en route for Capitol Hill to testify before the Iran-Contra committee.

that you felt had reached sufficiently final form to seek the President's approval?

Yes.

And the first one was in February or January of 1986, is that correct?

As I recall, it was... It is my recollection that it was my recollection that we prepared to conduct one of those transactions — and not all of them went through to fruition. There were only three that actually transpired during the time that I was supervising this activity. But it's my recollection that there were probably five times total that we actually got to a point where we thought, one, that the sale

would take place; and number two, that we would have the hostages released and a dialogue with the Iranians, as a consequence.

And you sent those memoranda up the line?

It is my recollection that I sent each one of those up the line, and that on the three where I had approval to proceed, I thought that I had received authority from the President. I want to make it very clear that no memorandum ever came back to me with the President's initials on it, or a note from the President on it — none of these memoranda. I do have, as you know, in the files that you now have

of mine, many, many of memoranda (that) have the President's initials on it. But none of these had the President's initials on it.

You sent these memoranda up to the National Security Adviser. Is that correct?

That is correct.

For him to obtain the President's approval?

Yes.

Frequently, you would send memoranda to the National Security Adviser seeking his approval for something, is that correct?

Yes, sir.

... And, occasionally you sent up a memorandum

recommending that he obtain the President's approval?

That's correct.

And, that's what you did in this case?

Apparently so. Those were the words that I had typed on a piece of paper.

Because you specifically wanted before proceeding on a matter of this degree of importance to have the President's approval?

Yes.

Now, at any time did Admiral Poindexter tell you, "Don't send any more memos like this?"

I don't recall such instruction, and if I had been given it I would have followed it. There were times when we in both the case of Admiral Poindexter and Mr McFarlane decided no more memoranda on certain subjects and they'd be handled with verbal briefings.

Did you tell General Secord that you and the President had joked about the fact that the Ayatollah was providing funds to the Contras?

I do not recall specifically telling General Secord that joke, or story, but I did not joke with the President, if I may amplify on that. As I recall there was a meeting in mid to late summer of 1986 in which the discussion focused on the fact that the Congress, both Houses, had voted \$100 million to aid the Nicaraguan resistance, and that the \$100 million appropriations and authorizations had to be conferred, to be sent forward to the President. And, for whatever reason, the Congress was unwilling to send a co-ordinated Bill forward for the President's signature.

And, if my recollection is correct, the principal discussion focused on the issue as to what could be done to help or encourage the Congress to, indeed, send forward what both Houses had already voted to approve.

At the conclusion of that meeting, on leaving at the door, as I recall, I said to the back of Admiral Poindexter, "It looks like the Ayatollah is going to have to help the Nicaraguan freedom fighters a little longer," or words to that effect. It was an aside, I do not believe that the President could have heard it. And I exaggerated that to General Secord. I did so because General Secord was, in my estimation, exhausted. He had been recruited by me to assist this country in carrying out

what initially was one, and then a multiple, of covert operations. I had brought him into these, and as a consequence he was literally exhausted and it was an enticement. It was an exaggeration on my part that I had told the President that little joke and I had not.

I'd like to return to the chronologies and to the question of who it was in the Administration that decided that the false version of the facts should be put forward. Did Admiral Poindexter make that decision?

I don't know. I did not ask Admiral Poindexter if he had this decision up the line.

Do you know it went as far as Admiral Poindexter?

Oh yes. I know that he had versions — not necessarily this one, but he had versions of this chronology which reflected that kind of language.

And did he ask you to put that language in?

No. I had gotten that language from Mr McFarlane.

And you sent copies of the chronology with that false version in it to Admiral Poindexter?

And others.

Did you discuss the wisdom of putting out a false version of the facts with Admiral Poindexter?

I may have. I don't recall a specific discussion. Again he and I knew what had transpired back in November 1985. He and I knew that this version of the document was wrong, intentionally misleading, showing a separation between the United States and Israel on the activity.

You have indicated that there were reasons that were given to you and that you had in your own mind why it was a good idea to put forward this false version.

I don't believe I said people gave me reasons. I think what I told you were my reasons, as I understood them. Whether I collected that up with the wisdom of other people, I don't recall.

By putting out this false version of the facts, you were committing, were you not, the entire Administration to telling a false story?

Well — I am not trying to pass the buck here. OK? I did a lot of things, and I want to stand up and say that I am proud of them. I don't want you to think, counsel, that I went about this all on my own.

## WORLD SUMMARY

### Moscow tells US to withdraw first

Moscow — The Soviet Union will withdraw its warships from the Gulf if the US, Britain and France lead the way, its Foreign Ministry said yesterday (Reuters reports).

The comment from the ministry helped clarify a Soviet call last week for countries outside the Gulf region to withdraw their warships from the waterway.

Moscow had said the present naval build-up could spark an international crisis but did not make clear whether the Soviet Union envisaged withdrawing its own forces from the area.

### Healing the rift

Wellington — New Zealand has appointed its most senior woman diplomat as Ambassador to France in a bid to improve relations with Paris in the aftermath of the Rainbow Warrior affair (Richard Long writes).

Miss Judith Trotter, an assistant secretary in the Ministry of Foreign Affairs, and a former envoy to Singapore, will take up her post later this year. Relations between Wellington and Paris were strained in July 1985 when French agents sabotaged the Greenpeace anti-nuclear protest ship Rainbow Warrior in Auckland harbour, sinking the vessel and killing a crew member.

### Soviet nuclear test

London (Reuters) — The Soviet Union conducted an underground nuclear explosion overnight, Tass reported yesterday. The device was detonated at Yakut in Soviet Asia and had a yield of 20 kilotons, equivalent to 20,000 tons of TNT. Tass said the test was conducted "in the interests of the national economy".

The explosion was the eighth reported by the Soviet Union since February, when it suspended a 19-month moratorium on nuclear testing after failing to persuade the United States to join.

### Tax on Israeli spectacles

Brussels — The Government may be forced to charge VAT on spectacles after Britain lost the first round of a legal battle in the European Court of Justice (Our Correspondent writes).

If the court follows the legal advice of Signor Federico Mancini, its Advocate-General, in its judgement towards the end of the year, the price of spectacles will rise by about 15 per cent.

Signor Mancini told the European Community's highest court yesterday that Britain's failure to levy VAT on spectacles was against Common Market law.

### Pilot on agenda

Moscow (AP) — President von Weizsäcker of West Germany said here yesterday that he had spoken to Mr Mikhail Gorbachev about Herr Mathias Rust, the 19-year-old pilot who had landed a small plane in Red Square. But he refused to give details. "We discussed this in the sense of the good and trustful atmosphere of the talks," he said.

The *Hamburger Morgenpost* said an unidentified "reliable" source, had claimed that the pilot would be freed yesterday. Herr Rust, known as the Red Baron, flew a Cessna 172 impeded from Finland to Moscow in May.

The Ministry claimed that in speeches to Parliament on June 26 (following claims that M16 had helped the rebels secure the weapons) Sir Geoffrey Howe, the Foreign Secretary, and Mrs Lynda Chalker, the Minister of State for Foreign and Commonwealth Affairs, "virtually admitted the Government's involvement in such deliveries and

## Moscow attacks Britain over Afghan Blowpipes

From Christopher Walker, Moscow

Britain has received a strong formal rebuke from the Kremlin for being actively involved in facilitating the supply of deadly British-made Blowpipe ground-to-air missiles to the Afghan rebels.

A British Embassy official said Sir Bryan Cartledge, the British Ambassador to Moscow, was summoned to the Soviet Foreign Ministry on Monday to receive the criticism in person.

The harsh tone of the Soviet attack was seen as reflecting growing concern that Moscow is beginning to lose the air war in Afghanistan because of the Blowpipes and US-built Stingers now in rebel hands.

According to Tass, the Soviet Foreign Ministry charged Britain — mainly on evidence gathered from the British press — of failing to prevent supplies of the shoulder-fired Blowpipe from reaching the rebels and of "embarking on the road of sending British instructors to train the counter-revolutionaries in handling the weapons".

The Ministry claimed that in speeches to Parliament on June 26 (following claims that M16 had helped the rebels secure the weapons) Sir Geoffrey Howe, the Foreign Secretary, and Mrs Lynda Chalker, the Minister of State for Foreign and Commonwealth Affairs, "virtually admitted the Government's involvement in such deliveries and

even tried to justify them".

The main thrust of the strongly-worded attack was to imply that the British Government would be responsible if the Blowpipes were used to shoot down civilian planes over Afghanistan.

Moscow claims that more than 100 people have died in such attacks on its civilian passenger planes this year.

"Britain practises complicity in the undeclared war against the people of Afghanistan," the statement said.

Islamabad — Muslim Mujahidin guerrillas, improved in co-ordination and air defenses, have bogged down Soviet and Afghan forces west of Kabul, according to Western diplomatic sources yesterday (AP reports).

They said he told Mr Nicolai Nicolovich Uspenskiy, head of the Second European Department, that the Soviet protest was based on unsubstantiated press reports.

Sir Bryan refused to comment on the central allegation, and the same line was taken by Whitehall yesterday. The Foreign Office said that successive governments had not felt obliged to answer questions on the supply of Blowpipes.

Sir Bryan undertook to send Soviet officials copies of *Han-saraz*, which included a remark made by Sir Geoffrey on July 1 stating that it was "astounding" that anyone in the UK should express any alarm or dismay at the fact that the Afghan people are able to take effective action in their own defence.

It is expected that Moscow's complaint will be pressed further later this year at a

meeting between Sir Geoffrey and Mr Eduard Shevardnadze, the Soviet Foreign Minister.

British sources here have indicated in the past that all planes hit in the recent upsurge of guerrilla missile attacks were "legitimate targets".

● **Whitehall denial:** Whitehall sources said Sir Bryan told the Soviet authorities that remarks made by Sir Geoffrey and other ministers in the House of Commons did not amount to an admission that Britain was facilitating the supply of Blowpipe missiles to Afghan guerrillas (Andrew McEwen writes).

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## Female firing power

Annabelle Hyde, aged 21, picking her target at a Hong Kong firing range, is the first woman in the Coldstream Guards, Britain's oldest army regiment. Hong Kong Jitters, page 8



Annabelle Hyde, aged 21, picking her target at a Hong Kong firing range, is the first woman in the Coldstream Guards, Britain's oldest army regiment. Hong Kong Jitters, page 8

## Briton cheered after Madrid oil evidence

Madrid — Cheers and applause from the public greeted Sir Richard Doll, the eminent British epidemiologist, as he emerged from a Madrid court yesterday at the end of testimony in which he blamed adulterated oil for the death of 485 Spaniards since 1981 (Richard Wigg writes).

The Oxford epidemiologist had testified as an expert witness for a total of 13 hours, spread over two days, before

## Briton cheered after Madrid oil evidence

the court trying 38 Spanish oil merchants accused of public health offences and of fraud.

Sir Richard said: "I am quite satisfied there is no real possibility of other food with which the oil was associated being responsible."

The prosecution say rape seed oil imported from France for industrial use was doctored by the accused in attempts to remove additives and sold as olive oil.

## Archbishop accused of paganism questions Rome's validity

By Paul Valley

For more than five years Monsignor Emmanuel Milingo has kept a public silence on the charges of witchcraft, paganism and sexual impropriety which lost him his position as Archbishop of Lusaka in Zambia. But this week the man whose supporters say he is the first archbishop since the Middle Ages to be deprived of his province came to London to speak of the traumas of his inquisition by the Vatican.

His case, he believes, raises important issues on how Rome has still to come to terms with the rapidly growing numbers of non-European members of the Catholic faith who base their Christianity on a cultural worldview and in traditional habits and social techniques which the Vatican is unable to comprehend.

It was after charges of using the rite of the Mass for purposes of voodoo that the Archbishop was summoned to Rome in 1982. They arose out of mass exorcisms, at-

tended by tens of thousands of people, in which his followers claim hundreds were cured of illnesses ranging from backaches to terminal cancer. The sessions combined the orthodox Catholic eucharistic liturgy with the trappings of traditional African customs in an atmosphere of dramatic Charismatic enthusiasm.

For 14 months he was kept in seclusion in a monastery and subjected to a succession of medical, psychological and theological examinations. Four times he appeared before senior officials, but each session failed to find him unfit for office.

"My enemies had planned that I would rebel. I knew they were waiting for that," Monsignor Milingo said this week. Their aim was "to find that I am not a Churchman but just a little pagan black man who has been covered up by the title of Archbishop... It was going to be the greatest shame for the continent."

If that was the intention of the Vatican officials they were to be disappointed. Monsignor Milingo bowed to the proceedings even when his requests for a private audience with the Pope were repeatedly denied. When that finally came, 14 months later, he found that though the Pontiff agreed to "safeguard his healing ministry" he was to be obliged to resign his province and remain in Rome in a minor position within the Curia.

For five years the Archbishop, who kept his title but not his archdiocese, acquiesced. But he continued to discomfit Catholic officials by holding healing masses within the precincts of the Vatican itself.

Then, at the end of last year, he decided to return to Zambia on a private visit. A team from Yorkshire Television accompanied him and it was to inspect their film, which is to be shown on Channel 4 next Wednesday, that he was in London. He has decided to speak out, he said, to show

that Christianity does not need to destroy his people's identity as Africans.

The Milingo case represents the conjunction of several important issues for Roman Catholicism — from the nature of the Christian ministries of healing and deliverance to the question of what the Church calls "inculturation". Part of the problem is that the issues are not divisible.

It was Paul VI, the Pope who described Monsignor Milingo as "the hope of Africa", who proclaimed to that continent "you may and you must have an African Christianity". It was easier said than done.

One of the traditional African attitudes to healing encompasses a form of ancestor worship. The notion that Monsignor Milingo has inherited the healing powers of his ancestors is clearly taken for granted by many of his Zambian followers, though he himself sees his activity as a direct response to Christ's injunc-

tion to heal the sick and cast out demons.

Rome, which is in any case uncomfortable with some of the more excessive manifestations of the Renewal movement, leans to the idea that Christ's injunction was for his followers to tend the sick by more natural methods. When the high emotion of Charismatic exorcisms — with its litany of named devils and attempts at conversation with them — becomes enmeshed with the traditional African dancing, singing and ritual, the result smacks too much of a return to pagan superstition.

There are now some \$49 million Catholics in the world. Fewer than 30 per cent of them are Europeans and that proportion will diminish dramatically by the turn of the century. Already problems of culture gap have manifested themselves with liberal Catholics in the United States and with Liberation Theologians in Latin America. To that must soon be added the rapidly growing number of African Catholics.

## Euro-MPs to block research

From Richard Owen Strasbourg

Mr Amadee Turner, Conservative MEP for Suffolk and the European Tory spokesman on research, said yesterday that Euro-MPs would this week use their newly acquired powers to block all further European Community research projects unless Britain lifts its opposition to a long-delayed £4-billion research and development programme.

At the Brussels summit last week Mrs Thatcher gave approval to this year's research spending programme, but refused to go beyond £3.7-billion for the five-year period, saying that the argument over the remaining £300-million should wait until the next summit in Copenhagen in December. The European Council of Ministers is to consider the long-term research programme tomorrow in a meeting at ambassadorial level.

M Jacques Delors, President of the European Commission, yesterday told the Parliament that the 11 EEC states could go ahead with the five-year research programme without British participation if necessary.

But Mr Turner said the Parliament's research and technology committee regarded this as unacceptable. "We will not take the pressure off until the entire research programme is agreed," he said.

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# Portuguese parties run up against widespread apathy

From Martha de la Cal, Lisbon

The campaign for Portugal's general election on July 19 — undoubtedly the most important vote since the 1974 revolution restored democracy — has ironically been marked by widespread public apathy.

The poll will decide if the right-wing parties will obtain an absolute majority in Parliament for the next four years and undo many left-wing measures.

If the right-of-centre Social Democrats, led by the popular acting Prime Minister, Professor António Cavaco Silva, obtain the 43 per cent of the vote which would give them a majority, or can form a coalition with the right-wing Christian Democrats, they plan to return most of the state industry and public services to the private sector.

They want to revise agrarian reforms and pay compensation for property confiscated or nationalized in 1974 and

1975, and change labour laws which have made sacking of staff illegal. The party is confident of a good economic climate and Professor Cavaco Silva's image as the most dynamic and aggressive political figure.

He projects his prime ministerial role as he speeds through towns and countryside in a bullet-proof car. He blames the opposition parties for bringing down his minority government in May, saying they were at fault "for not letting him carry out his plans for the country".

Dr Vitor Constancio, the quiet, sober economist who has led the Socialist Party since its charismatic founder and leader, Senhor Mario Soares, became President of Portugal, has suffered from a disorganized campaign.

Dr Constancio tells voters that his opponents "represent

the obsolete right wing: the old interests that dominated Portugal for so long".

The Democratic Renewal Party, formed in 1985 by followers of the former President, General Ramalho Eanes, is using him as the centre of their campaign. He presents the image of the serious, highly ethical leader the country overwhelmingly elected to two terms in office.

Most observers will be surprised if the party maintained the 19 per cent of the vote it obtained in the last election. The repeat of such a good result would be entirely due to his popularity.

Both the Socialists and the Democratic Renewal Party are studiously trying to avoid trading political insults during the campaign because they may be forced into forming a coalition government if the right-wing party fails to get a majority.

The Communist Party campaign under its leader, Senhor Alvaro Cunhal, has partly reflected the new liberalization in the Soviet Union. Always considered the most hardline Communist leader in Europe, he has been stomping the country, mingling with crowds and courting the youth vote.

The Christian Democrats, under Senhor Adriano Moreira, a government minister during the dictatorship, are the party in the most trouble, with their former supporters apparently deserting them for Professor Cavaco Silva.

Despite the leaders' efforts, apathy remains. A recent public opinion poll showed that only 30 per cent of Lisbon residents watch party propaganda on television while 80 per cent tune into Brazilian soap operas. Hot weather and holidays are further indicators of a reduced turnout.

# Battle to preserve a queen's legacy



Italian conservators at work on saving wall paintings in the 3,200-year-old tomb of Queen Nefertari, favourite wife of Ramesses II, in the Valley of the Queens at Luxor in Egypt. Scientists from four continents have won the first round in the

fight to rescue the tomb, according to Dr Ahmed Qudry, chairman of the Egyptian Antiquities Organization (AP reports). Its paintings, depicting the queen's life, are so fragile that tourists have been banned for much of the century. "Nefertari's tomb is one of the great pieces of history. It rivals the Sistine Chapel, the Taj Mahal and Abu Simbel," he said, announcing the success of the year-long effort to salvage the masterpieces from flaking paint and buckling walls.

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# Britain intent on dispelling Hong Kong business jitters

By Andrew McEwen  
Diplomatic Correspondent

Amid signs that the people of Hong Kong may be feeling more confident about their future under Peking's rule, British and Chinese officials yesterday opened their seventh round of detailed talks on the hand-over.

Previous meetings of the Sino-British Joint Liaison Group have been held against a background of British concern to massage business confidence in the colony, ever susceptible to jittery interpretations of almost anything said by Peking.

A very different message emanated from Hong Kong as the British and Chinese teams met in London. To the surprise of Whitehall, the Hong Kong Government is showing no wish to cling to its military security blanket, in the form of the 8,000-strong British

garrison, right up to 1997. It has begun to press for a faster withdrawal than Britain would like.

Like most perceptions in Hong Kong, it has much to do with money. The Chinese, who agreed in the 1984 Sino-British Declaration to main-

tain Hong Kong's capitalist system for at least 50 years, have added that they will protect it free of charge. By contrast Britain charges about £180 million a year — 75 per cent of the garrison's upkeep costs. Hong Kong taxpayers are beginning to realize not

only that Chinese protection may be a better bet than expected, but also that it could mean a tax cut.

The Hong Kong Government presented its request for a rapid run-down of the garrison at a meeting in London on May 21 attended by Ministry of Defence officials.

Well informed sources said that the British and Hong Kong proposals for the rate of troop reductions were far apart. A follow-up meeting is to be held in Hong Kong later this month and agreement is needed before the current seven-year Defence Costs

Agreement expires next spring. Hong Kong has also demanded a cut in its percentage share of the costs.

The Anglo-Hong Kong talks will result in a progressive military gap, which the Sino-British ones will seek to bridge. There is no question of allowing Chinese troops a role in Hong Kong before Britain's lease expires.

Mr Robin McLaren, who leads the British team, took over from Mr (now Sir) David Wilson, who became Governor of Hong Kong earlier this year. The Chinese senior representative is Mr Ke Zaishuo.

# Warning to Lange

## Liberals want free range for US ships

From Stephen Taylor, Sydney

Foreign policy and defence have emerged for the first time as leading issues in the Australian election campaign, with a warning to New Zealand that it will face pressure from Canberra to abandon its anti-nuclear policy if a Liberal government is elected on Saturday.

The warning — from Mr Ian Sinclair, the National Party leader — was blunt, if un-specific. He said Australia would make New Zealand suffer economically if it continued to refuse entry to US warships and reject its responsibilities under the ANZUS defence pact.

With only three days to polling, his statement was one of the few that have strayed from the hip-pocket issues of the economy and taxation. Nonetheless, they were significant as Mr Sinclair stands to be deputy prime minister, and possibly defence minister, in the coalition that would inevitably follow a Liberal victory.

The odds for such a victory have shortened considerably in the past 10 days, though Labor is still favoured to win a record third term.

Meanwhile, the Liberals have declared their stance on another foreign policy issue. They have confirmed they will lift the sanctions against South Africa instituted by Labor, and specifically the withdrawal of landing rights to South African Airways from October.

Economic issues, however, remain dominant in the Australian campaign.

After exhaustive debates the electorate has a choice between: Labor as a budget-cutting, economically responsible administration committed to further reducing the budget deficit from 1.5 per cent to 1 per cent of gross domestic product next year through tight monetary policy and wage restraint; or a Liberal manifesto of Thatcherite hue, which promises to shake-up the tax system by giving back \$A\$7.3 billion (\$3.21 billion) over three years while slashing government spending by \$10 billion, to eliminate the budget deficit and stimulate incentive — an

administration committed to small business and privatization.

The Liberal shake-up would involve abolishing capital gains tax and the tax on fringe benefits introduced by Labor to curb abuses. Income tax would be 25 per cent for average earners, with a top rate of 36 per cent.

Labor, on the other hand, has promised there will be no tax increases or new taxes in the next budget.

If re-elected Labor would quickly put forward new legislation on a national identity card, aimed at curbing the country's main growth industry — tax evasion. The

defeat in the Senate of the Australian Card was the trigger for this election.

On health, declining standards of care — in particular, a shortage of hospital beds — have prompted the Liberals to propose the replacement of Medicare, the equivalent of Britain's National Health Service, with a system of private health funds. Pensioners and the disadvantaged would still receive free care.

On social security, Labor has made the ambitious promise to abolish child poverty by 1990, with a family supplement of \$22 (\$9.60) a week per child. The Liberals, meanwhile, intend to introduce a work-for-do scheme, which would cut \$970 million from payments by restricting those eligible for assistance.

Industrial relations is another area where the Liberals would introduce significant change. Compulsory union membership would be abolished and provision made for secret ballots. While a national pay award would still be negotiated through the arbitration system, the capacity of employers to pay would become the primary criteria.

To the unions, which are its main constituency, Labor has promised that wage increases will be as large and prompt as circumstances allow.

# MPs to sup with 'homeland' chief

By Our Diplomatic Correspondent

A small group of MPs will sit down to dinner in the Commons tomorrow night with the leader of a country which is larger than Belgium or Holland and twice the size of Wales, yet officially does not exist.

Chief Lucas Mangope of Bophuthatswana is a leader whose name inspires embarrassment in Whitehall and unease among MPs well versed in 19th-century history.

His people, who once enjoyed British protection, are now dispersed in six large but unconnected pockets of land along the northern border of South Africa. To Whitehall and the rest of the world, with the sole exception of Pretoria, Chief Mangope is headman of a "homeland", a puppet of apartheid, a political pariah.

"Remember, he's not a president," *The Times* was cautioned before meeting him. President or not, he proved a man of presidential bearing and after 10 years of humiliating rebuffs by Whitehall, he still seems to like and respect the British.

Chief Mangope, now 63, has never lost hope of meeting the government. His advisers once thought that Mrs Lynda Chalker, Minister of State at the Foreign Office, might take

tea with him. They proved wrong. Someone — King Charles Street feared it must be seen as implicit recognition.

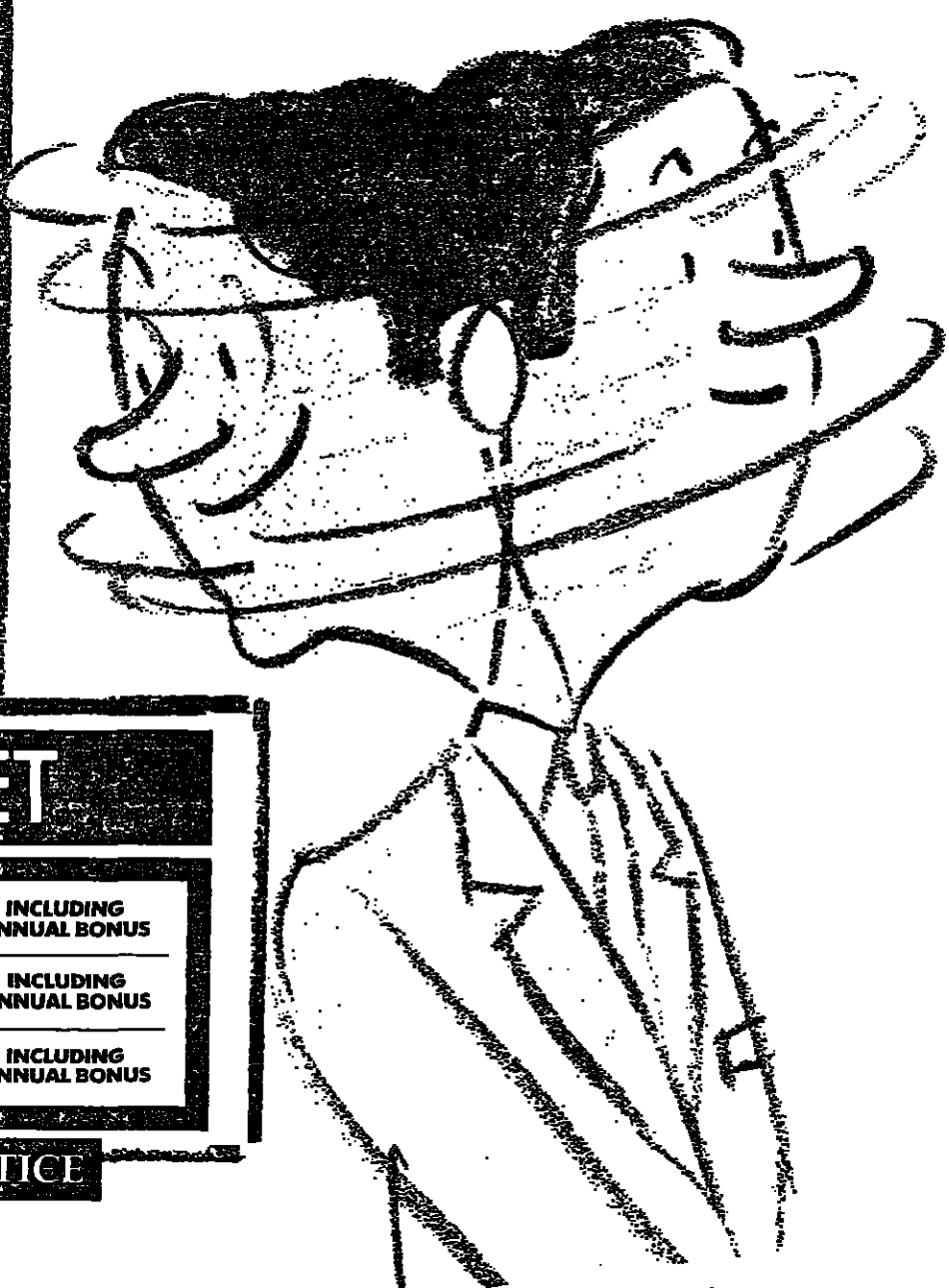
With Britain facing another drubbing at the Commonwealth Heads of Government Conference in October over the refusal to apply comprehensive mandatory sanctions against Pretoria, no British minister is going to risk being seen in his company.

Although he conveys it in the politest terms, Chief Mangope feels hurt. His 2.5 million people have never accepted the "homeland" tag.

There is another argument against treating Chief Mangope as an outcast. It is rooted in the more accessible history of the 1930s.

Just before the Second World War two boys became friends while studying at St Peter's Secondary School, Johannesburg. Both would be influenced by the English ecclesiastical Father (subsequently Archbishop) Trevor Huddleston; both would find substantial, but entirely different constituencies among South African blacks. One was Oliver Tambo, son of a peasant farmer from Transkei; the other Lucas Mangope, heir to a tribal leadership.

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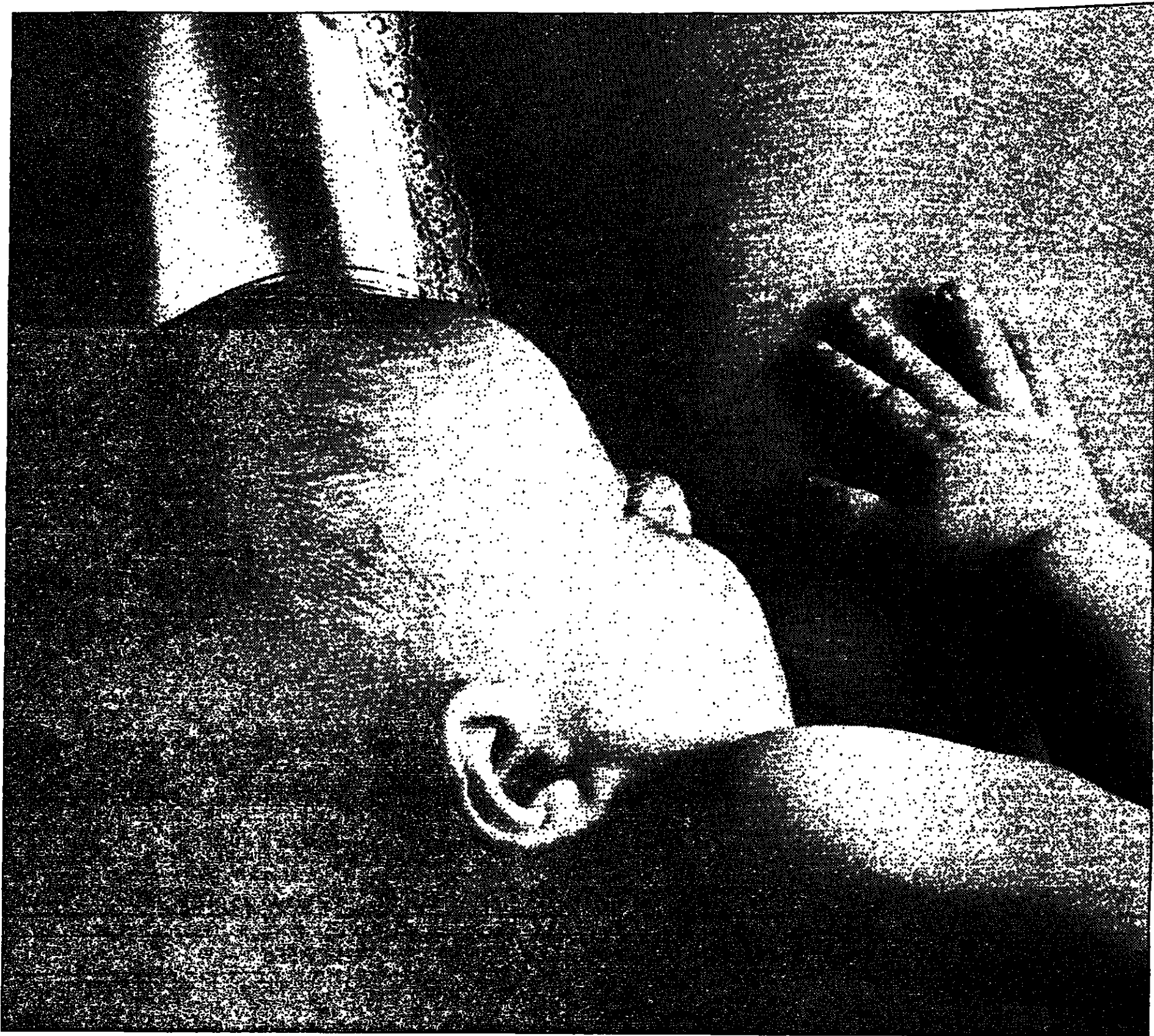
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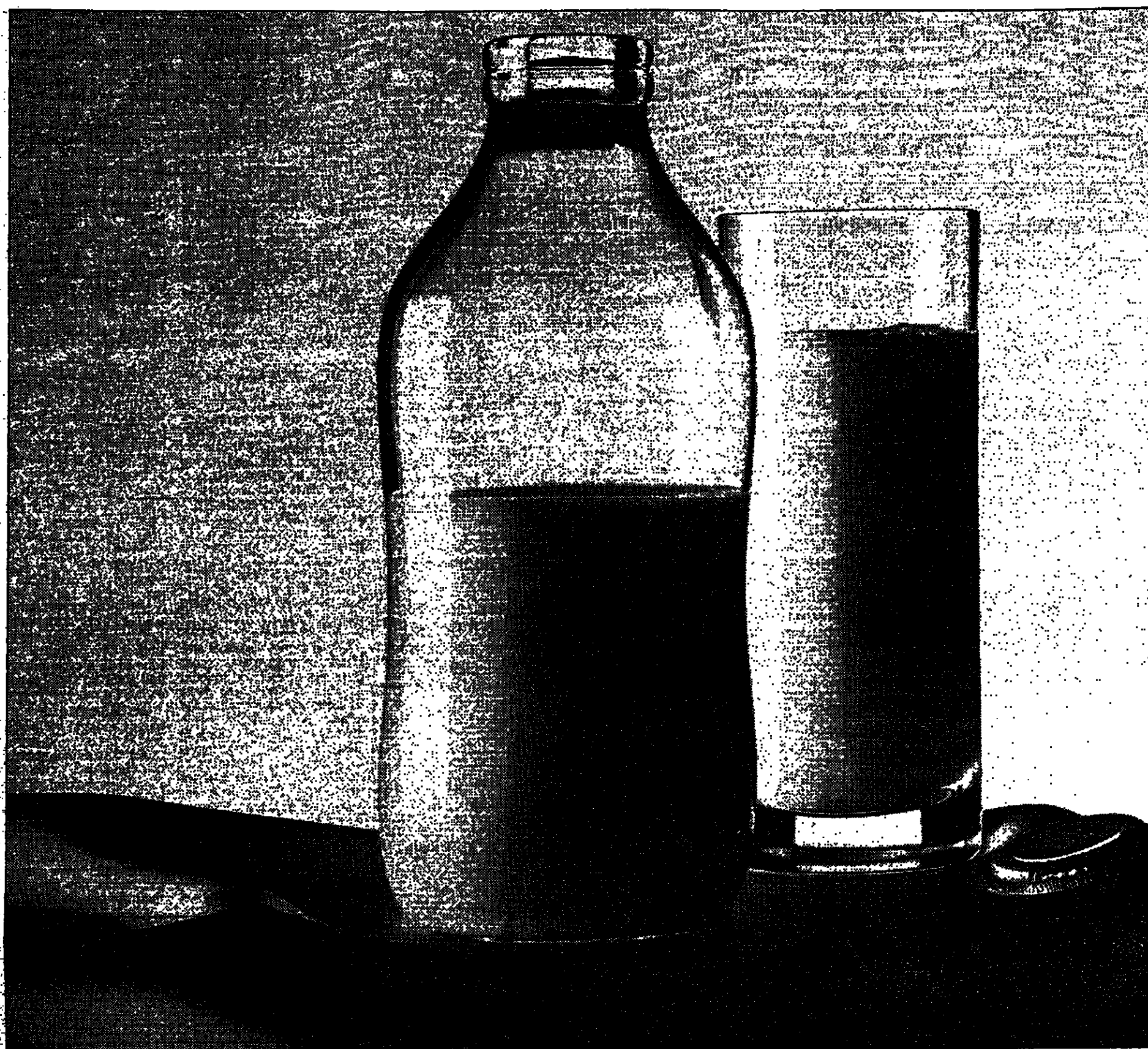
***His.***

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**Hers.**

Babies don't have to stop to think what's good for them. New mothers do. There's no other time when a woman is as careful about taking the right kind of exercise and avoiding the wrong kinds of food.

Nothing too spicy, no alcohol and plenty of milk becomes the order of the day. Plenty of milk, because that's the most delicious and convenient way for mother to absorb the calcium her baby needs to build those strong young bones.

In fact a woman needs to more than double her daily intake of calcium during the last three months of pregnancy. And while breast-feeding, if her own supply of calcium isn't to be depleted.

We never outgrow our need for calcium, so milk has a vital part to play in all our diets through childhood and beyond. And that's something we're never too young to learn.

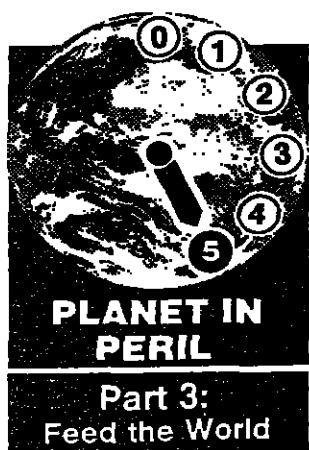
**Everybody's body needs bottle**





## SPECTRUM

## A world hungering for money



Never have the food mountains been so high, yet never have so many people gone hungry. John Young explains why new technology in

farming is small consolation to those people who are too poor to buy the food

**A**mid lush cocoa plantations and coconut nurseries on the Central State Farm at Aralam in southern India, an award ceremony took place recently. Selected workers were rewarded for meritorious service to the Green Revolution... that great leap in agricultural productivity which began 30 years ago. The workers at Aralam, the land of rivers, are happy. They enjoy benefits ranging from free medical facilities and education to subsidized food and even raincoats for the rainy season.

Meanwhile, an acute famine has been raging for three years in the north of India, among eight million inhabitants of an arid region of Rajasthan. Measures to combat it are in such disarray that 1,500,000 peasants engaged in relief work have gone almost two months

without receiving their payment in wheat.

Opposition representatives recently stormed out of the Bombay state legislature in protest at 103 alleged starvation deaths in rural villages. The State Minister for Rural Development denied that the villagers had starved; he blamed "malnutrition". This contrast between plenty and hunger epitomizes the difficulties over food supply faced today by India, and by the world as a whole. Never have food surpluses been as vast as they are today, yet, as the world's population reaches five billion, never have so many people gone without enough to eat.

In a sense, India's history of food output is a success story. It is in overall surplus and even, for the time being, keeping pace with its population growth of a million a month.



The water of life: but the problems of this peasant, scratching a living in Bangladesh, lie not only in the poverty of her land

The Indian Government's latest survey of the country's economy paints a glowing picture. Farmers are largely insulated from the annual vagaries of the monsoon because of irrigation projects and heavier use of fertilizer. India is even beginning to amass its own produce "mountains", and the report calls for their rapid distribution in anti-poverty projects.

Yet millions of gaunt-faced peasants still live on the edge of starvation. It is the story of Europe and Ethiopia all over again. And as with Europe and Ethiopia, the solutions are less obvious than they seem. Except where actual starvation

leaves no alternative, food aid can leave a region more vulnerable than ever because it undercuts food prices and so devastates local agriculture.

"It is not shortage of food, but poverty, which is at the root of modern famine in India," says Professor Usha Patniak, a senior economist at Jawaharlal Nehru University in New Delhi. "Even at subsidized prices, the Government has difficulty in selling the excess".

"Go to any country in Africa and stay in an expensive hotel, and you can get all the food and drink you want," agrees Professor Colin

Spedding, Director of the Centre for Agricultural Studies at Reading University. "People go hungry because they can't afford to buy".

All the food surpluses in the world cannot cure poverty. And it is poverty which perpetuates the pattern of large families. The number of mouths needing to be fed tends to increase fastest just where the conditions for self-sufficiency are most precarious. If India's population continues to increase at its present rate, it will double in about 20 years, overtaking China as the most populous nation on earth. Will there still be glowing news of food

surpluses in its economic reports then?

The reasons why some parts of the world are trapped in poverty are not simple. South of the Sahara, natural climate change and primitive land use combine to generate famine. Many Third World countries have given a higher priority to growing cash crops to earn foreign exchange than to building up self-sufficient rural economies. Aid has too often gone to prestige projects in the cities and brought no benefit to the villages. War, bureaucracy, inefficiency and corruption all play their parts.

Given ample resources and ideal management, most countries of the world would be able to feed themselves.

There are only a few where the point of insolvency seems already to have been reached. Bangladesh, next door to India, already has only a fifth of an acre of cultivated land per head, and little scope for expanding that area. Even in densely populated Britain the area of cultivated land per head is four times as large.

Bangladesh's people are simply unable ever to feed themselves. This year its food

## ABUNDANT PROBLEMS

**T**he world produces more food than ever before. In 1985, according to the United Nations Food and Agriculture Organisation, it produced nearly 1,200lb per capita of cereals and root crops, the primary sources of food.

Yet, a recent report by another UN body, the World Commission on Environment and Development, observes that amid this abundance more than 730 million people did not eat enough to live fully productive working lives.

In 1984 the milk and meat needed to satisfy the demand from societies that prefer animal proteins, required the production of 1,400 million cattle and buffaloes, 1,600 million sheep and goats, 800 million pigs and innumerable armies of poultry, their combined weight exceeding that of all humans on the planet.

The phenomenal increase in total food production in the last 35 years has been achieved by using 10 times as much chemical fertilizer and 33 times more pesticides, doubling the amount of irrigated land and developing new high-yielding, disease resistant seeds. But the impacts of new technology have been uneven, and the productivity gap between developed and underdeveloped countries has widened.

It has also become far more difficult to raise world output by a consistent 3 per cent a year in the mid-1980s than it was in the mid-1950s. Fears have been expressed over the decline in soil quality from intensive cultivation and the overuse of chemicals; the loss of tree cover and the increase in erosion from both wind and water; the pollution of water supplies; and advances in desertification.

deficit is two million tonnes. Within 15 years the deficit will probably double. Its population growth rate is faster than India's. The scale of investment needed even to keep pace with its growth is almost unimaginable.

**U**ndoubtedly the world has the resources to avert mass starvation in Bangladesh, given the will. But it is scarcely possible to envisage what measures of aid or reform could give its peasants the kind of security enjoyed by the thriving farmers of Aralam in India. The country seems trapped in a cycle of poverty and numbers and it is hard to see how it can ever break out.

Bangladesh's case is a rare one. In most of the world the problem is one of distribution rather than fundamental lack of resources. The Green Revolution has not yet run out of steam. Science is still coming up with new strains of high-yield food crops and new techniques of husbandry. Genetic engineering provides a powerful new tool for continuing this process. But there are signs of danger, too.

Rich countries can afford to buy fertilizer to raise their output, but as the fertilizer runs into their rivers they are finding that the gains are bought at a heavy cost in pollution.

Much of the increase in production has been achieved by making calls on soil and water resources that may not be sustainable indefinitely, the Worldwatch Institute in Washington estimates that one sixth of the United States' seemingly inexhaustible grain output is raised on land which is deteriorating because too heavy a demand is being made on it.

The window of opportunity that the Green Revolution opened for the world is still open. Most countries still have the chance of passing through into stable self-sufficiency. But the irretrievable lack of land in Bangladesh, and the nitrates poisoning our own rivers, are warnings that if population grows faster than output, the window cannot be kept open for ever.

Additional reporting by Gavin Bell in India and Ahmed Fazi in Bangladesh

## In the driving seat

As Europe's top car men make a pilgrimage to the RCA, Daniel Ward meets one of Britain's bright young designers

**Y**esterday design graduate Lionel Dean had the opportunity to impress the top men in the motor industry with the extraordinary new vehicle he calls the Micro Sports Car.

Today it will go on public show at the Royal College of Art in London. And some day we might be seeing it on the roads of Britain.

Dean is one of the country's top young designers, and his Micro will be of great interest to the leading car stylists of Europe. Along with a handful of other students, he is getting a vital chance to show his work to the men from Porsche, VW, Audi, Mercedes, Citroen, Ford, Austin Rover, Jaguar, Opel and Rolls-Royce, who are making an annual pilgrimage to the college.

The RCA has a world-renowned reputation for car design. Audi's slogan *Vorsprung durch Technik* takes on a new significance when you realize that Martin Smith, a former RCA student who worked for Porsche before joining Audi, headed the design team responsible for styling the trend-setting Audi 80 and 100 models.

Porsche employs eight RCA graduates, BMW and Citroen four each, with three at both Mercedes and Toyota. The forthcoming Aston Martin and Lotus sports cars have been designed by RCA lecturers.

Dean's Micro looks like a motorbike that is trying to be a low-cost sports car... and he has no doubts that it combines the best of both worlds. Although it stands little more than knee-high, it has greatly impressed his tutors at the college. The two "riders" enter from the rear and sit spreadeagled on carefully-developed saddles. The Hesketh motorbike engine is mounted behind the front pair of wheels and ahead of the riders.

Most RCA students are industrial design graduates, yet Dean does not have even an art O-level to his credit. After leaving Hatfield Polytechnic he used his engineering degree as an entry ticket to Austin Rover's trim and hardware department. With a portfolio scrambled together, including third place in a car magazine design competition, he managed to convince Roy Axe, Austin Rover's director of design, that he should have a four-week trial. His work showed enough promise for



Dean in a one third-scale version of his Micro Sports Car. Axe to sponsor the young engineer for the two-year RCA course. Now the protégé has got a job at Austin Rover's design studio in Coventry.

"Automotive design was what I wanted to do in the first place," Dean says as if no-one should have ever doubted the fact.

The motivation for designers is always to see a car on the road and be able to say "I designed that". Would 24-year-old Dean prefer to work on Ferraris, rather than Metros?

"To see a mass-produced car that you have designed on the road is, I guess, more satisfying than an exotic sports car, though I would prefer to see both," he says. He smiles as he realizes that the number of top designers able to boast of this achievement can be counted on one hand.

Did the overriding influence of accountants in car-making stifle creativity? "Ideally you would like to create what you want regardless of cost, but it is more important to see it on the road."

**W**orking in three dimensions is never easy, as it is only when a model is finished that the light and reflections on the surfaces can be finally judged. Car designers develop a fine eye for detail and a descriptive vocabulary. Dean talks of "tension of body panels" and the "character of lines".

Robot assembly and the pressure for lower costs pose a double challenge to designers. The industry is looking to Dean and the other talented graduates to provide the original ideas that will stop cars looking too alike.

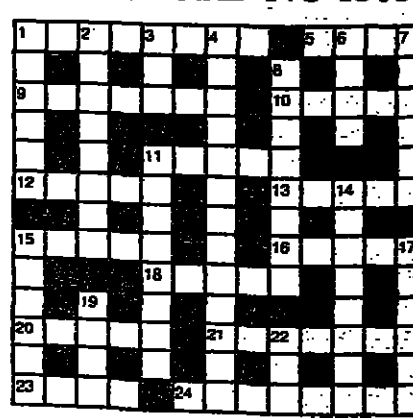
## CONCISE CROSSWORD NO 1303

## ACROSS

- 1 Indian prince (8)
- 5 Drag (4)
- 9 Jabbed (7)
- 10 Smell (5)
- 11 Cook's bowl (5)
- 12 Military training (5)
- 13 Market monitor (5)
- 15 Memento (5)
- 16 Dwellings (5)
- 18 Jack (5)
- 20 Harvest church bell (5)
- 21 Provoker (7)
- 23 Western defence alliance (1,1,1,1)
- 24 Beached (8)

## DOWN

- 1 Wiped up (6)
- 2 Dupe (8)
- 3 Make free (3)
- 4 Traitor (5,8)
- 5 Sailor's hail (4)
- 6 Voice box (6)



- 8 Coastal road (8)
- 11 Horse eye shades (8)
- 14 Insane (8)
- 15 Sea god (6)
- 17 Frightened (6)
- 19 Biting insect (4)
- 22 US Secret Service (1,1,1)

## SOLUTION TO NO 1302

- ACROSS: 1 Statue 5 Madame 8 Hue 9 Alpaca 10 Temple  
11 Onus 12 Trombone 14 Queen Caroline 17 Sentinel 19 Axe  
21 Cravat 23 Abound 24 CRS 25 Tresh 26 Edging  
DOWN: 2 Talon 3 Transient 4 Chaotic 5 Metro 6 Dog 7 Melanin 13 Billabong 15 Unearth 16 Release 18 Noth 20 Linen 22 Vic

**THE GOLF ENTHUSIAST.**

*The Nineteenth Hole - could there be a more welcome sight, though! Toby, after a stimulating stroll around the links? Well, actually, yes: this delightful glass of Ricard, linkling with ice and frosted with cold.*

*He smiled at the octogenarian barman who groaned and continued chopping lemons for other stickier potions. Toby fanned himself crisply with his scorecard (keeping the numbers well hidden) and sipped the perfect Pastis with no trace of a handicap whatsoever.*

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*Le Vrai Pastis de Marseille*



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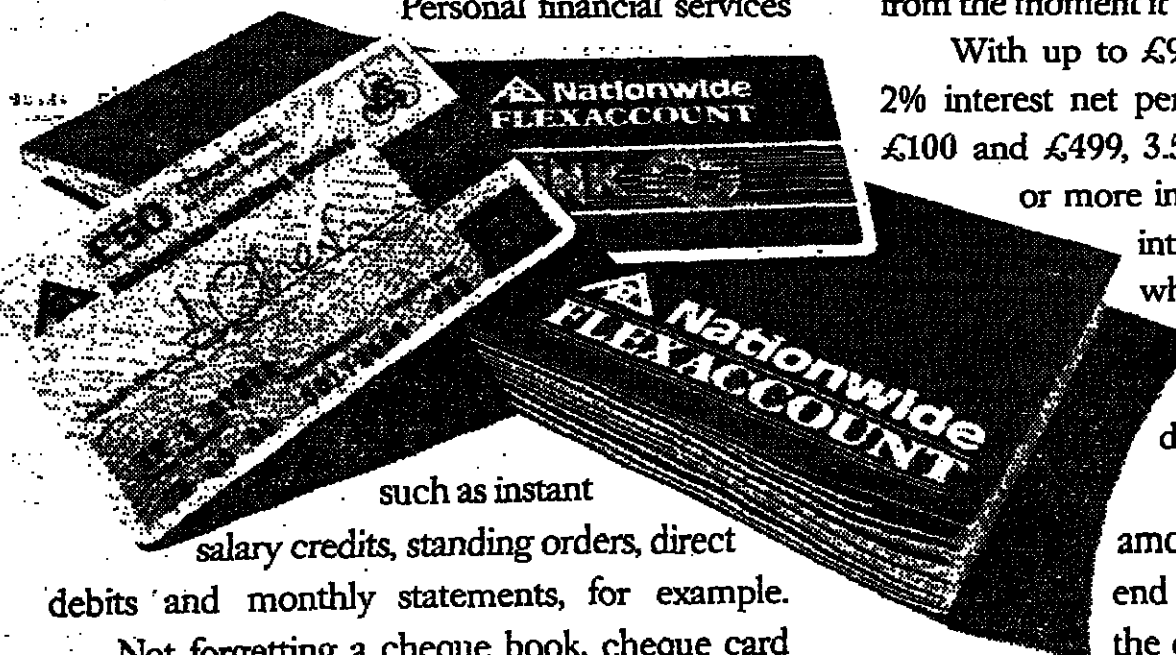
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In hard months it won't amount to a fortune, but at the end of the year they'll notice the difference.

Another difference they'll notice is the total absence of charges on a FlexAccount. Even if they write a cheque or use their cashcard while they're in the red, it won't cost them a penny.

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Instead of behaving like over-strict parents, at Nationwide we treat our customers as responsible adults. We try to make money the approachable subject it should be.

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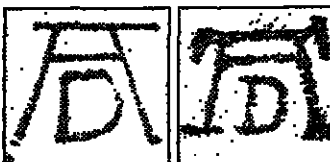


## THE TIMES DIARY

### Alias the Alliance

The SDP merger dispute is getting dirty. A lengthy letter, signed by David Owen to the *Guardian*, signed by one Anthony Llewellyn, of Streatham, London. The name, as well as the sentiments, must have been familiar to the SDP leader, for Anthony Llewellyn is Owen's middle name. Suspicious aroused, I checked who lived at the correspondent's address. Though the paper published the address as Kettering Road, the original letter, I understand, bore the Kettering Street address of Andrew Cooper, an SDP policy office employee. "I did not write the letter," Cooper told me yesterday. "I am a party civil servant and therefore not allowed to express personal views on policy."

### Modern master



Like many art collectors, Alain Delon has taken to stamping the works of art he buys with his initials. But only an ego the size of the French actor's would customize his insignia to make it indistinguishable from that of a 15th-century German artist. I spotted the similarity at Monday night's Christie's sale, when a Guercino landscape once owned by Delon went for £44,000. His mark is on the right; engraver Albrecht Dürer's on the left.

### Lodge party

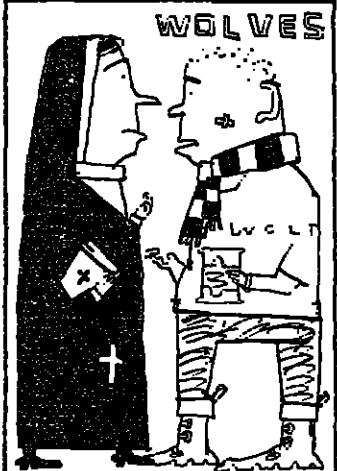
English Freemasons have launched a last minute attempt to win over the General Synod before it debates next Monday whether membership of the brotherhood is compatible with Christianity. Not only have the masons written to every Synod member since last month's critical Church of England report, but provincial centres are issuing invitations for visits. One leading member of the Synod tells me he plans to use his invitation to coffee, a "presentation" and lunch to ask probing questions on the rituals and the quasi-religious aspects of the order, particularly as one letter he has received is from a vicar who has been a mason for 59 years.

● Shortage of space at Westminster has always been a bugbear for MPs — a situation not helped by Eric Heffer. After getting the use of a locker in the Commons 20 years ago, the member for Walton promptly lost the key. Two decades later the contents remain shut away — one tin and one mouldering slice of cake.

### Cop flop

A new twist to the adage that the police are never there when you need them. Yesterday, when the Prince and Princess of Wales visited the extended and modernized Brixton police station in south London, one of my photographer colleagues leant his ladder against the crash barriers at the steps of the nick while he went to feed a parking meter. When he returned, they had disappeared. And of course nobody saw a thing.

BARRY FANTONI



'Hello sister. Got any team news?'

● The slightest acquaintance with the Icelandic tongue would have prevented my assumption on Monday that the president of Iceland, Vigdís Finnbogadóttir, was a man. In Icelandic, an inflected language, "dóttir" means daughter.

### Sleepers awake

For all those who fall asleep on trains and miss their station, a Waterloo bar owner is supplying customers with a card printed with the message: Please wake me at... which can be slipped into a top pocket. Since the scheme's inception a week ago 500 of the cards have been distributed with some customers taking handfuls for their colleagues who do not travel from Waterloo. The possibilities for an inadvertent long-distance sleeper are almost limitless, says British Rail, as it is possible to travel from Penzance to Aberdeen without changing trains. But the cards have already produced one problem — when a whole compartment on one train sported them, leaving no one to wake the sleepheads.

PHS

I have long been persuaded that if the people of a part of the United Kingdom demonstrate a clear, preponderant and settled desire to belong to it no longer, they ought not to be prevented from having their wish. The attempt to deny that wish to the people of what is now the Irish Republic, after they had plainly and unmistakably expressed it at the "khaki election" of 1918, was the cause of immense tragedy and wrath.

There is no need to quibble over the meaning of "demonstrate". The demonstration is by the election of candidates at a general election where the question of belonging or not belonging is at issue. As for "a part of the UK", it must for practical reasons denote a substantial and geographically separable area. It would not for instance be practicable to exclude from the UK a score or two of separate constituencies scattered across the face of the country. On the other hand a preponderant opinion by the electors of the Scottish Highlands would not be rendered invalid because the Lowlands expressed a contrary desire.

However, the dismal scene which the Conservative Party is now contemplating north of the border is not about Scotland opting out of the UK. If the Scottish National Party, which explicitly seeks dissolution of the Union, had achieved in 1987 even its limited showing of 1974, things would be different. That is not what happened. The mere fact that the Labour Party was making devolutionary noises when in opposition — like the Conservatives, for example, in 1969 — does not by a long chalk entitle, let alone oblige us, to interpret June 11, 1987, as a Scottish vote for secession. Quite firmly, the electors of Scotland have returned candidates by an overwhelming majority to go to the United Kingdom Parliament and, having got there, not to declare, like

## Have a little more respect for Scotland

by Enoch Powell

Parnell's "nation on the march", that they do not belong.

In itself there is nothing alarming for parliamentary government about a heavy and persistent preponderance of one particular party in certain regions or areas. The lack of Labour representation from Hampshire and Dorset or of Conservative representation from County Durham does not portend insurrection by intolerably oppressed minorities. The Hanis and Dorset socialists and the Durham Tories, disappointed or elated by the national showing of their respective sides, identify themselves as component parts of the whole sufficiently to be content for the game to continue to be played.

The trouble begins if the local or regional minority regards itself as inherently different not only from its political opponents but from its co-partisans. On that rock, the rock of unalterable majorities or minorities, all parliamentary systems, and especially ours, with its firmly geographical principle of "one place, one representative", are likely to founder. This quite possibly is happening in what we euphemistically call the "inner-cities". But in Scotland no evidence of any such disaffiliation has appeared. What response, then, if any, to the Scottish electoral picture is called for?

Devolution, a parliament for Scotland, is what many voices answer. They are not the voices of those who have had occasion to think the thing through, as did the parliament of 1974-79. The logic is agonizingly simple. There is no point in a Scottish parliament unless it makes and administers the law on many important subjects. This granted, the relationship of the Scottish parliament to the Union parliament instantly poses an insoluble problem. Scottish MPs will have to be excluded at Westminster whenever those subjects are being debated and decided for England and Wales.

What is more, if those are the subjects on which the outcome of a general election has turned — and nobody could prove otherwise — the Scots have no right to be at Westminster at all. Nor can questions of expenditure and taxation be rationally discussed without reference to spending policy in such major departments as health, education or the environment. The recent election campaign held proof enough of that. How then could expenditure in those departments be settled for part of the UK in another parliament?

In short, the establishment of a Scottish parliament is tantamount to the dissolution of the Union. That is the reason why a clause

which asserted the contrary was removed by the House of Commons from the forefront of the Scotland and Wales Bills of 1978-79. But the dissolution of the Union is just what the electors of Scotland have demanded.

So how can the Scottish distinctness which they have undoubtedly expressed be recognized? I believe that the answer is an ingredient which this administration, though supported by the electorate as a whole, has been felt in many parts of the kingdom to lack — and nowhere more so than by the Scots. The name of that ingredient is not "sympathy", still less the overworked "compassion", but the quality defined by psychologists as "empathy".

It is a quality for which the English are not particularly distinguished; but English antenae would have to be remarkably obtuse not to sense how politically distinct Scotland remains after 280 years of parliamentary union with England. It has, by history and outlook, the attributes of a nation in the full political emphasis of the word. In consequence, Scotland will not be successfully governed by those who, whether Scots themselves or not, are not manifestly penetrated with respect and recognition for that distinctness of history and outlook.

There is no mistaking that sort of recognition when it is present. It is unnecessary, indeed it is inadvisable, to imitate George IV and his tartan-wearing in Edinburgh — though he knew what he was about better than many of his detractors. But if the parliamentary union which both countries still desire is to function in an age of sharp economic vicissitudes, the expression which government wears will have to be comprehending and respectful in a way not known these many years. One cannot legislate for attitudes. Just so, but attitudes can be none the less decisive for that.

### Lord Windlesham suggests a way of cutting jail numbers by a fifth

## Inappropriate prisoners

For a few weeks after a general election many of the most intractable problems seem soluble to politicians on the winning side. But the vigour the government has shown in addressing the breeding ground for so much crime, is only palely reflected in its approach to the most unyielding and dangerous of all the Home Secretary's responsibilities: the overcrowding in prisons.

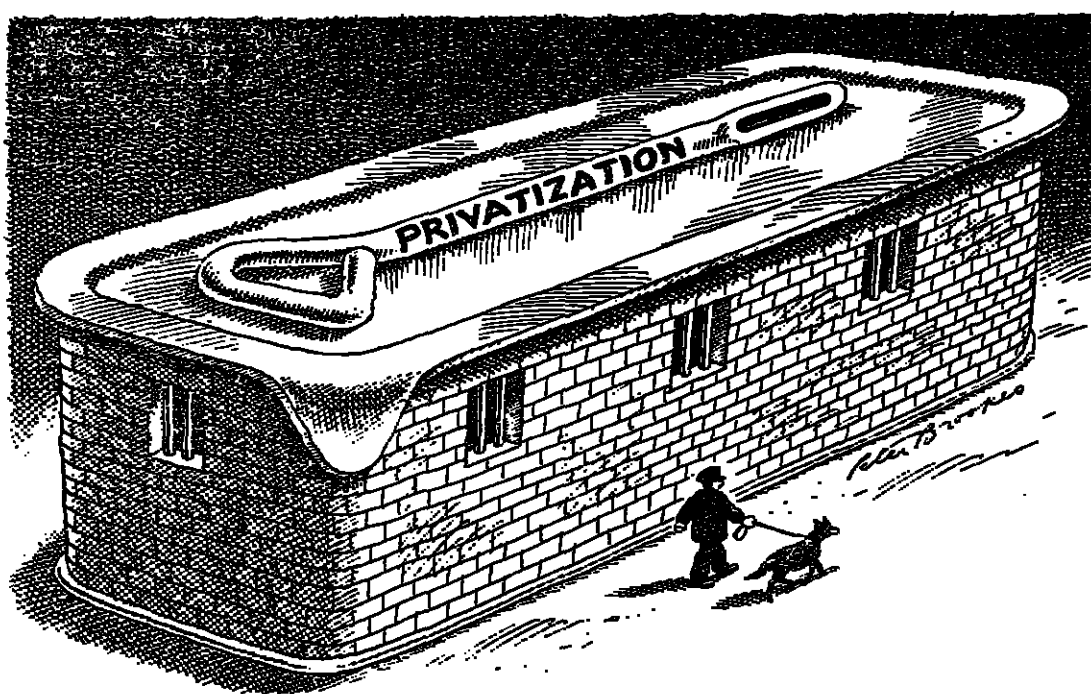
In round figures there are now more than 50,000 men and women detained in prison and other penal establishments that were designed to hold just over 40,000. When the prisons can take no more, the surplus of those prisoners awaiting trial who have been refused bail spills over into police cells.

The Home Office has embarked on the largest prison building programme this century, both to provide more places and improve the disgraceful standards in the older prisons. Vital though the building programme is, there is little indication that it can keep up with the rise in the numbers sent to prison by the courts.

Whether or not the demand can be reduced is a contentious issue, and one that is not within the powers of ministers to control, since it brings into question the sentences passed by the independent judiciary. The largest proportionate increase cannot in any event be laid at the door of the judges, since it has occurred among those who have not yet been sentenced. By the end of last week the prison population had climbed to 50,349, with an additional 620 locked up in police cells, making the highest total recorded in modern times. Included in this total were 9,991 remand prisoners.

Sheer pressure of numbers ought now bring to a head the issue of privatization within the prison system. While there are strong arguments against the state handing over to private enterprise responsibility for the custody of convicted and sentenced prisoners, these objections do not apply with equal force to those individuals, currently numbering one in five of the prison population, who have been charged with a criminal offence and are awaiting trial.

Of these, a relatively small minority (some 5 or 6 per cent) will be acquitted, with rather more being sentenced to non-custodial penalties. All are entitled to be treated as innocent until proved guilty, and there is much to be said for separating those held on



remand from sentenced prisoners. The most effective way to distinguish the two categories would be to hold remand prisoners in separate establishments.

Some remand centres already exist, but they are prisons by another name and staffed by prison officers. Moreover, the build-up of accused persons who have been remanded in custody by the courts is on such a scale that a majority of remand prisoners are held in the local prisons.

Punishment is the touchstone which should mark out sentenced prisoners from those who are awaiting trial on remand. Convicted offenders who are sentenced to a term of imprisonment for their crimes are being punished; untried persons are not. In their case the justification for detention is entirely preventive: to prevent the possibility of further offences being committed; to prevent witnesses being tampered with; and to prevent accused persons from disappearing and failing to come to court.

These are the reasons why the courts are empowered to deprive of their liberty for a temporary period persons charged with a criminal offence. Although security is necessary, it is quite wrong that the conditions in which convicted prisoners are held in custody for punishment should be so similar in most essentials to those in which untried persons are detained. Indeed, in some ways the conditions for remand prisoners are even worse than for sentenced prisoners.

## Signs of compromise in the union camp

policies, but by keeping channels of communication open.

In wishing the government wisdom for its third term, Todd launched an initiative of his own: a tripartite commission on the inner-cities, involving the unions. Accepting that the Prime Minister's concern is genuine, he appealed to Mrs Thatcher to involve others in her fight against urban neglect.

"We have a role to play in tackling this serious problem," he said. "Many trade unionists live in the inner-cities and the Prime Minister would welcome my challenge to involve the unions in a commission."

Mrs Thatcher will almost certainly ignore the challenge: a cabinet sub-committee has already been established to tackle the problem and Todd is probably aware that his scheme has little chance of acceptance. Yet, in

remand centres distinct from the prison service, employing agency staff and licensed and supervised by the Home Office, would at once relieve the pressure on the prisons and signify the special status of the inmates. Escorting and transporting remand prisoners to and from the courts is labour intensive and occupies many hours of prison officers' time, which should be put to more constructive use.

A new generation of remand centres, leased from the government and subject to inspection, would need to operate according to strict requirements as to security and the handling of inmates. Special arrangements could be made, on application to the court, for high-risk prisoners to be remanded only to a prison. Precedents for the use of contracted agencies already exist in the immigration service, where expanding provision is being made for the custody and escort of illegal immigrants.

Last year, 8,081 people were held overnight or for longer periods in detention accommodation for which the immigration service was responsible, with a further 1,400 going into prison under the Immigration Act.

Neither vested interests nor ideological opposition to privatization should be allowed to block a change in policy which would transform the crisis in the prisons without breaching any indispensable principle. The problem is

urgent and there is no other solution in sight that would have a comparable impact. More bail hostels and appeals to the courts to examine their practice in the grant of bail may scratch the surface, but the moment has come for a bolder and more imaginative initiative.

A new deal for accused persons remanded in custody is justified as a practical response to the challenges posed by crime. This course of action avoids the main objection attached to other proposed remedies, such as executive release, increased remission, or an amnesty, namely that they enlarge the risk to the public of further offending by earlier release of convicted offenders on a non-selective basis. Devices of this sort also widen the already undesirable gap between the length of the sentence passed by the court and the proportion of the sentence spent in custody.

The surge in the prison population gives Douglas Hurd, the Home Secretary, a unique opportunity to break out of the confines of the present system by setting up a separate institutional framework for the containment of persons detained on remand. Will the same reforming zeal which has been demonstrated by the government elsewhere now be directed towards the prisoners?

The author is chairman of the Parole Board. This article is based on a proposal contained in his book, *Responses to Crime*, which will be published by Oxford University Press next month.

to the CBI, even if the government will not listen. But there have been motions at the conference attacking the government, including its use of the Manpower Services Commission as "an instrument of social policy that artificially reduces the unemployment figure." Todd has been one of the most vocal critics of the government's latest initiatives on the MSC.

Todd, however, is not among those union leaders who want the TUC to withdraw its representatives from the MSC. "We have to work within the system to retain our influence," he says. As head of the largest union, Todd's views carry far more weight than those of Scargill, whose NUM, with barely over 100,000 members, is a declining force.

The clear message from the TGWU conference this week is co-operation and negotiation with the government, and Todd will be doing everything to direct the TUC along those lines. The question is: will Mrs Thatcher listen?

Roland Rudd

Woodrow Wyatt

## Make Sundays free for all

The Sunday Observance Act, 1780, descendant of those of 1625 and 1677, has had a long run. Its intention was to ban any event or performance to which the public was charged admission, whether in cash, by tickets sold in advance or other means. It was probably in line with the attitudes of the moulders of public opinion during the 19th century, and the nation as a dull day bereft of amusement but full of spiritual improvement offered by churches. Sunday schools and uplifting books.

Cheerful human nature was bound to revolt against such asceticism, the last throw of the Puritans. The proposition that recreation and entertainment were incompatible with the day of rest prescribed in the Old Testament and confirmed in the New Testament as being for the benefit of man and not the other way round began to be queried. Increasingly many, including churchgoers, felt that Sunday was meant primarily to be a day separate from the daily grind, providing relaxation to encourage a more enthusiastic approach to the six (now five) days to follow.

The restrictions of the Sunday Observance Act led to ever wider breaches of it. The early public opinion which sustained it slipped, though its adherents were tenacious fighters. It was not until 1932 that we had singing, music or like kinds of entertainment being charged for admission allowed by the Sunday Entertainment Act. Another 40 years passed before the Sunday Theatre Act allowed the

atres to charge for admission, making unnecessary the device of Sunday members clubs. Cinemas were similarly emancipated. The law was catching up with reality. But the Sunday Observance Act still dominates a vast area of activity much beloved by the generality. Whatever tricks the promoters may get up to, sporting events to which admission is charged are illegal on a Sunday. The Wimbledon authorities were breaking the law by selling in advance individually reserved places not only for sitting but for standing (which is impossible without numbering the positions) for last Sunday's Cash v. Lendl match. Some of the most distinguished persons in the land were conducting that breach, as they enthusiastically watched the spectacle. Entry to the grounds themselves was free and there was no charge for watching, say, the Women's Plate final on Court 1. Such a transparent scheme would founder if tested at law.

At Wembley there is one free gate for admission to Sunday football but I am told that it is placed so obscurely that the promoters hope few will find it and the small free section. Those who do not, pay in the normal way. Other promoters of Sunday sporting events sell highly priced programmes or one-day club memberships as a condition of free entry: this method has been customary at golf tournaments. Bolder spirits in football, cricket and rugby league have discarded

subterfuge and openly charge admission without fail.

The Sunday Observance Act may once have turned the thoughts of men to holy matters but now it turns them to petty criminality. When a law is obviously so widely broken and the attempts to apply it diminish to near zero it is time to alter it in the interest of upholding respect for the law. That is the purpose of the Sunday Sports Bill, which had its first reading on June 29 in the Lords, and the second reading of which I shall move on July 15.

If it were passed through both Houses the need for Sunday hole-and-corner activities would disappear. From letters I have had from people representing various sports this would be highly welcome, particularly for those organizations like the British Handball Association which wish to stage events on Sundays, charging for admission, but do not feel they have the muscle of bigger sports to flout the law.

Naturally, as Chairman of the Tote I am anxious that racing on a Sunday should be legalized. If it were done without betting on the racecourse or in betting shops there would undoubtedly be whoopie heard of racing without betting? The bill would allow betting in licensed premises and on a racecourse, or in, say, Ladbrooke's tent at Lord's, after noon on Sunday. Credit betting by telephone has always been legal on Sunday, so this would just be an extension of the ability to bet to those without credit cards.

Bingo halls and casinos flourish on Sundays, as do jackpot fruit machines and the like. If Sunday sport is liberated it would be unfair to penalize racing of whatever kind. Jackpot machines return only 71 per cent to punters: bookmakers over the years return 77 to 78 per cent, and as the great majority of bets are relatively small there is no great evil.

The Sunday Sports Bill has no connection with the Shops Bill which foundered. There would be no augmentation of Sunday trading other than in betting shops, whose locations, far apart, are determined by magistrates. Additions to the numbers of those in racing or other sports working on a Sunday would be voluntary, with extra payments and the necessary shifts to ensure rest days. Most sporting events, including racing, are held at grounds where the staging of them does not impinge greatly on local inhabitants. The special nature of Sunday would be no more infringed than it is by the opening of zoos, safari parks, historic houses and museums.

The small minority who disapprove of my bill is dwindling. If they were to succeed in blocking it they would not enhance regard for religion but put it into further disrepute, making ordinary people feel that the churches and those who think like them are castaways from the 19th century, peddling a religion which is oppressive and remote and which arrogantly denies the free choice without which liberty is made a mockery of.

however... Joseph Connolly

## Requiem for a fallen flan

I see that the estimable Delia Smith is soon to reissue her classic work on cakes. I doubt I shall be using it; my one and only ally into the world of patisserie took place over 20 years ago, at boarding school, and I don't feel terribly inclined to repeat it.

I was a member of some, only very slightly pretentious society, whose weekly meetings incorporated a slot where one of us would perform some practical demonstration before the others building a house of cards, dissecting a frog, that sort of thing. My chum Spots Grainwell was brilliant at showing us how to handle a bottle of wine, cut the capsule, extract the cork and then pour, smell and drink the stuff.

We all applauded like mad when he finished the bottle, slid off his chair, and hit the floor like a sandbag. When my turn came around, I decided upon making a fruit flan — God knows why — and this required the collaboration of Mrs Meadows, the caterer. Mrs Meadows laboured under the delusion she was beautiful, and was very amenable if sufficient endorsements were forthcoming. "Your visage, Mrs Meadows, takes away one's breath," I opened. "The flawless skin — a profile that astounds."

She shimmered. "You do not think my neck a trifle — long?" "Too long — Your neck? Is a swan's neck too long? That of a gazelle?" "What do you want?" "Eggs, flour, sugar, milk, butter."

No actual fruit, you will observe. It was my plan to go brazenly — a plan that proved to be less than a triumph due in part to the fact that my trusty ally, Simmy Symes, Spots Grainwell and Ding Dong Bell deserted me when we had barely got going, saying that they were not going to continue being savaged by Triffids just so I could wallop off with a bagful of berries.

Actually, as I was soon to discover, they had a point; after nearly an hour, I had only seven rather awful-looking berries. Reducing the haul to six, I slipped

one into my mouth, whereupon my lips corrugated into loathing at the puckering savagery of the juice. Clearly, I was going to have to call on Mrs Meadows again.

"Your eyes, Mrs Meadows, would reduce strong men to Silly Putty..." She looked down at her hands, and probed a thoughtful cuticle. "Not too large, though?" she inquired. "Not too wide-apart?" "You mean like Cleopatra?"

"What do you want?" "A pound of raspberries. Loganberries will do. And a finished flan — French cream, the lot." "Doubt assailed her, damn it. 'A flan? Oh, I don't think...'" "Ah!" I barked. "The toss of your chestnut mane as you spoke those words!"

"When and where you want it?" "In a box on the main table in the remove."

It all went splendidly. There I was fooling around with egg-yolks, rolling out the pastry and dredging the granulated like a real old pro. Then I looked up at my audience and said: "I happen to have prepared a similar flan earlier in the day..."

Only as I opened the box did I momentarily panic — could Mrs Meadows have forgotten? But no, there was the tin-foil package which I peeled open like a surgeon, revealing to all a 3lb Dundee cake, covered in roasted almonds.

Later on, I confronted Mrs Meadows, who said that she had considered a fruit cake more appropriate to the appetites of young gentlemen than a flan; her heart was in the right place.

"How sweet it is," I said. "To hear each word you utter slip past your perfect teeth — like ropes of pearls."

"What do you want?" "Bicarbonate of soda. Two tins, please."





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## LABOUR AND LIBERTY

There should be joy over the repentance of a political sinner and parties should learn from the opinion the public has of them, especially when they have been repeatedly defeated. We ought, therefore, to rejoice if the Labour Party is now genuinely anxious to heed what the voters are saying and why they are saying it.

After three election defeats, there can be no doubt that it is being called upon to abandon the socialism it has repeatedly offered. The social market economy is wanted and Labour has to come to terms with the truth that it would have been a disaster if Labour had been elected on the policies on offer only a few weeks ago.

So just when the parliamentary Labour Party is more left-wing than ever, its leaders, even those who have run hard with the left, now feel obliged to advocate a change of course. Mr Bryan Gould has pointed the way by declaring that Labour would not "meet our proper purposes as a radical party by saying that we defend the status quo", and logic suggests he had Labour's own status quo in mind. Mr Gould would therefore like to find a policy for privatization which is both true to Labour's socialist values and also popular, which begs the fundamental question.

Now, Mr Kinnock has launched a general policy reassessment. The search is for policies which appeal to people as individuals. Yet the whole basis of socialism has been to appeal to people in groups, leading ultimately to the subordination of the individual to the State.

Labour recognized the unpopularity of its cause even before the election. Its manifesto hardly dared use the word socialism and such new euphemisms as social ownership disguised old dogmas. The State and its controls are unmentionable these days, though they have remained the basis of Labour's economic policy. The search is for new policies and terminology to prevent a fourth defeat.

Labour is trying to redirect its appeal to the person who has bought his council house, has a car and has shares in former nationalized industries. But Mr Kinnock's description of what should be Labour's approach shows how

little, even now, he understands his real problem.

He notes that "evidence of being part of a collective is not as strong as it used to be" and says that Labour's "initial approach has got to be from the party to the individual. They have got to be told that socialism is the answer for them because socialism looks after the individual." His words "look after" illustrate his misunderstanding. Mesmerized by its own caricature of Thatcherism, Labour supposes that Mrs Thatcher has simply won the election by catering crudely for the greed of individuals.

Yet it is not greed but individual responsibility which is the heart of the matter. Socialism offers to "look after" the individual but will it leave him any scope for looking after himself? Will it enable him to do anything other than accept the instructions of the collective, including the union, and what the State dispenses?

Men and women have a natural wish for some freedom over the things that matter to them and their families. This is the real reason for Labour's defeat. The newly owned council house assists that freedom as does the right to keep and spend more earned money. So does the right to work when the union declares otherwise against its members' wishes and the right to elect union officials who will not make unreasonable demands of the individual.

None of this means that the individual spurns sensible collective action. Scepticism about Labour's real interest in the collective defence of Britain was one reason why it was voted down. The individual is likewise concerned about the collective provision for upholding the law and about the collective insurance of pensions and health care.

The individual also wants his liberty, however, and that is something socialism still barely understands. Appealing to the individual will achieve nothing so long as the implements of Labour's thinking and policy remain those of the State and its capacity to control. It is hardly conceivable that the new power of the left at Westminster will allow these to be abandoned. Socialism is going out of fashion all over the world — but not yet in the Labour Party.

## GROWING SANITY

The proposal by the United States to phase out all farm subsidies by the year 2000 is the most significant progress towards a return to sanity in agriculture for a long time. Reversing the policy of subsidizing the world's farmers to produce surplus food has been a prime objective of the British Government for several years. Ministers have pursued it through the General Agreement on Tariffs and Trade, through the Organization for Economic Co-operation and Development and in the EEC. A clear statement by the country which spends most on farm subsidies that it wants a reciprocal agreement to abandon them is worth much.

A principle is one thing, however, a detailed plan for getting from here to there is another. Predictably the EEC reaction to the US proposals was less than wholeheartedly enthusiastic. The outcome of last week's EEC summit in Brussels showed that agricultural protectionism is still the dominant force in the Community — not least in the EEC's two biggest members, France and Germany.

Formally, Britain's position on the US initiative is subsumed within that of the EEC. Nevertheless the US move should strengthen Britain's hand in arguing for sense on the Common Agricultural Policy. There is now a much greater consensus that something has to be done to slow down the merry-go-round of subsidy, leading to surplus, leading to greater subsidy. It is not hard to see why.

Subsidies to farmers, not taking into account the cost of higher prices to the consumer, last year cost \$30 billion in the US, \$23 billion in the EEC and \$11 billion in Japan. In the course of the 1980s world stocks of wheat have risen by 69 per cent at a time when the world price for wheat, outside the fairland of intervention green currencies and all the rest, has fallen by 45 per cent. Subsidies now make up 20 per cent of farmers' income in the US, 40 per cent

in the EEC and 70 per cent in Japan. Meanwhile consumers are paying double the world price for wheat, butter and beef in the EEC, three times for sugar and butter in the US and eight times for rice, sugar and butter in Japan.

Secure food supplies are a basic economic objective, but the present financial system applied to food production worldwide makes no sense. Industrial countries subsidize their farmers to produce surpluses. The developing countries, which are often competitive food producers, levy taxes on agriculture because it is one of their few sources of wealth. Not the least of the benefits from reducing subsidies in the developed world would be a more efficient specialization of world production and big new markets for the developing countries.

Industrialized countries, too, would benefit and not only through lower prices for consumers. The chronic housing problems in Japan are partly the result of protection and the high price of farm-land. Less protection would release land sorely needed for housing.

Negotiating a transition from a subsidized world to an unsubsidized one will be far from easy. As the very modest steps taken recently in the EEC through the reduction of milk quotas showed, there are bound to be losers among the producers and the losers are likely to be those who can least afford it, in many cases those who have entered the industry on one set of expectations only to see another set take its place.

There may also be environmental objections to seeing farming land revert to nature, though there may be concomitant environmental gains from reversing the emphasis on cereal farming. Although these problems are recognized in the phased proposals put forward by the US, the change will not be painless. It is nevertheless one which must be pressed forward.

## FLEXIBLE BALLOTING

Mr Scargill recommends to the National Union of Mineworkers that they have a national ballot. The issue to be put to them is British Coal's proposal that "flexible working" be introduced — that is, that the more productive pits be mined six days a week instead of five. But, for the moment, more significant than the actual issue is the relative novelty of Mr Scargill's enthusiasm for a national ballot at all.

He has approved of them on and off. But one can be forgiven for suspecting that the only one for which he ever showed real respect was the one in 1981 which made him NUM president for life. Having won the great office, he twice called national ballots on national coal strikes — and recommended that the membership vote in favour — and twice saw his advice rejected.

Later, needing the troops to launch his final offensive against Mrs Thatcher — the one he lost — he showed a scepticism, worthy of such 19th-century Tory statesmen as the third Marquess of Salisbury, about the ill-effects of mass democracy. In 1984 he launched the great strike without a national ballot by use of a passage in the NUM rule book which says, more or less, that regions can go on strike if they appeal to the national executive. Mighty Yorkshire and Scotland made such appeals.

Once the executive acceded to them, lesser regions followed in what Mr Mick McGahey happily described as a "domino effect". But not all the dominoes fell. Some, such as Nottinghamshire, stayed working. They, plus the Prime Minister, and such NUM buffooneries as the fund-raising mission to Libya, were enough to beat the strike in the end. This row about "flexible working" is part of Mr Scargill's sad attempts somehow to recover from that moment of defeat — in 1985 — which

put an end to a run of victories beginning with the battle of Salford coke depot in 1972 which established his fame.

The row is about power in the coalfields — Mr Scargill's, and that of the NUM centralists. British Coal plans to develop a large pit — costing £90 million — at Margam in South Wales. But it wants to be sure of six-day production. Mr Scargill and the centralists fear this because it means specific pits negotiating their own arrangements with British Coal rather than relying on the centre to represent them. The South Wales miners, for example, want six-day working because they want Margam.

Mr Scargill cannot admit that his opposition to six-day working is so closely bound up with his own pomp and power, such as it now is. His traditional response to a management proposal for a change in work practices is to produce a huge list of the pit closures with which it is allegedly connected.

The result of the ballot would probably be close. Yorkshire is likely to stay loyal to Mr Scargill. Because of the shrinking he has caused to the union — in provoking the formation of the separatist Union of Democratic Mineworkers — that is now about a third of the membership. Other regions will be less sure of whether to follow him. He led them to disaster last time.

Because of such memories, it is also unclear how militant he would be about the six days even if the ballot went against British Coal. Probably, there would simply be a few more "rag-outs" (coal industry argot for wildcat strikes). But, since some miners still consider themselves to be in the embittered aftermath of the 1984-85 strike, there are already many of those. Mr Scargill is not what he was. His willingness to hold the ballot proves it.

## Snags in reform of rating system

From Dr Keith Hampson, MP for Leeds North West (Conservative)

Sir, Following the 1981 Green Paper, *Alternatives to Domestic Rates*, Michael Heseltine and Tom King interviewed virtually all their parliamentary colleagues. As one of those who helped to organise those meetings, my recollection is that, almost without exception, Tory MPs only considered the poll tax option as a topping-up tax and not as a replacement for the whole rates burden.

The proposal which carried by far the most support in the parliamentary party was the removal of teachers' salaries or a large proportion of education expenditure as a whole.

The arguments which then prevailed against doing either are no longer valid. A separate 75 per cent education grant was ruled out because government would inevitably have to "cap" the residual non-educational rates; since when, of course, the principle of rate capping has been accepted.

With respect to teachers' salaries, it is now more than ever apparent that these are determined by government and not local government. And the argument that alternatives to the handling of teachers' pay by local education authorities would involve too much central intervention and detailed knowledge now looks pretty lame when the DES has decided it can fund schools which have opted out and school budgets will bypass LEAs.

The move to a national curriculum recognises that education is of national concern, carrying national responsibilities. There is undoubtedly a case for direct funding of the bulk of education, there being a precedent in the funding of the police: 100 per cent direct grant in London and 50 per cent elsewhere.

The transfer to national taxation of the local authorities' budget would cut poll tax demands by 50 per cent or the transfer of teachers' salaries alone would produce a cut of about 37 per cent.

The only criticism might be that if we were prepared to do all this to make a poll tax more palatable, why go to all the cost and bother, the administrative and political upheaval, of scrapping the rates at all?

Yours faithfully,  
KEITH HAMPSON,  
House of Commons.  
July 7.

From Mr C. Mocker

Sir, Your Economics Editor (article, July 2) is quite wrong to imply that all 35 million adults in England and Wales will pay the community charge. One of the main arguments against the community charge is that too few people will pay it and that proper accountability will not be achieved.

Millions of retired wives and

mothers at home will have insufficient income to pay the charge and their husbands will have to pay on their behalf, just as they currently pay rates as heads of household. Other wives with very small part-time earnings will also arrange for their husbands to pay the family community charge.

Millions of relatively poor people will be effectively excluded from the community charge because they are on housing benefit and the Government is expected to propose a sliding-scale poll tax for others on low income.

Exemptions will also be introduced for hospitals, military bases and tenants in multi-occupancy housing where the landlords will be liable.

Even if one totally ignores the likelihood of significant evasion, it seems that 35 million people in England and Wales will have to register, but that only around 19 million will actually pay the poll tax in full. This will not provide true accountability and the whole exercise will be an administrative nightmare.

Yours sincerely,  
CHRISTOPHER MOCKLER,  
31 Leicester Mansions,  
Abingdon Road, Kensington, W8, July 3.

From Dr Peter G. Elkan

Sir, Following a number of other commentators, in your issue of June 25 Ronald Butt discussed the income-redistributive aspects of a poll tax (community charge). I should like to call attention to the other side of the proposed legislation, the abolition of house rates, and the foreseeable repercussions of this measure on the housing market.

The point is that any reduction in the current cost of house ownership is bound to become capitalised, at least partially, into house prices. It is widely recognised that mortgage tax relief has this effect; the abolition of rates would have it too.

From this point of view it is irrelevant that the same amount of revenue would be raised by other means, since the alternative tax would not be tied to house ownership.

Even more marked would be the impact on property-owning households where children leave home, and then again when one spouse dies. For such households there would occur a sudden and significant fall in their total tax burden and thus a boost to disposable income over what it would have been under the present arrangements.

This would encourage them to retain for their exclusive use living space which, under a rating system, they might have chosen to rent out, sell or give away.

Has the Government taken these influences into account? Yours faithfully,  
P. G. ELKAN,  
58 Bishop's Road,  
Cambridge.

## Reviving inner city

From the Chief Executive of Business in the Community

Sir, Business in the Community (BIC) fully endorses the point by the Warden of Toynbee Hall (July 5) that there is a greater role for the City institutions and firms to play in contributing to practical programmes to regenerate the inner cities in London and elsewhere.

There have often been difficulties in the past due to a lack of effective mechanisms to bring City firms and the local community closer together. This position is now changing.

In recent weeks we have seen the launch of the London Education Business Partnership between the Inner London Education Authority and the London Enterprise Agency; the launch of new inner-city enterprise loan schemes by Lloyd's of London, Warburgs and Kleinwort Benson; and the birth of new neighbourhood development partnerships between BIC member companies and local community organisations.

## 'Courtiers at No 10'

From Mr Joe Haines

Sir, Sir John Hoskyns's letter (July 2), correcting David Lipsey's comments (June 26) about the Downing Street policy unit under his tutelage, tempts me to do the same about the earlier period when Bernard Donoghue was in charge.

Lipsey's slighting attitude towards the unit was nothing new. He always held it. No other outsider brought into the Civil Service more rapidly assumed the attitudes and the mores of the professional Civil Service. He was one of them, never one of us, and he never understood that the role of outside advisers was not to supplant the professionals but to complement them by offering alternative advice.

Lipsey's adulation for the Civil Service has not wavered and he still characterises them as "wise".

## Nautical heritage

From the Chairman of the Nautical Archaeology Society

Sir, Since the National Maritime Museum appears to be bowing out of our leading role in the care of our nautical heritage, the time has surely come to take the steps listed by Sean McGrail (June 17) and long foreshadowed, for example, in the interdepartmental wrecks committee report of 1974.

Historic wreck and underwater antiquities should be brought into focus with other ancient monuments and be transferred to the care of the Department of the Environment away from their

present rather awkward position in the Department of Transport.

This might not even require legislation, but, in comparison with ancient monuments on land, the underwater heritage in this country is minimally and inadequately funded. This applies also to the newly set up archaeological diving unit, which will need to be put on a more permanent footing and expanded in scope.

Yours faithfully,  
ROBERT YORKE (Chairman, Nautical Archaeology Society),  
Silver Birch,  
Bashurst Hill,  
Itchingfield, West Sussex.

present rather awkward position in the Department of Transport.

Their wisdom (and his) can be amply demonstrated by one episode in the lifetime of the last Wilson Government. Lipsey was the "gofer" for Tony Crosland at the Environment Department. As such, he discussed with Donoghue and myself our plan for the sale of council housing. It was his view that "the party" would never wear it. It was ours that the electorate would.

Lipsey and the Civil Service frustrated our proposals, to the electoral detriment of the Labour Government and the Labour Party ever since. It was my view at the time that Lipsey had got too big for his boots and his recent writings in *The Times* only confirm that judgment.

Yours sincerely,  
JOE HAINES (Press Secretary to the Prime Minister, 1974-76),  
1 South Fritch, London Road,  
Southborough,  
Tunbridge Wells, Kent.

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Yours faithfully,  
ROBERT YORKE (Chairman, Nautical Archaeology Society),  
Silver Birch,  
Bashurst Hill,  
Itchingfield, West Sussex.

## Extension of drinking hours

From Miss Mervyn Howell

Sir, The Magistrates' Association (letter, July 1) is rightly concerned about the proposal to extend licensing hours to 12 hours per day. Too little attention has been given to the plight of residents who live in the neighbourhood of hotels, pubs and clubs — especially those granted an entertainment licence as well as a liquor licence.

I know the appalling mental, physical and financial cost involved in the battle to obtain any relief whatsoever from the noise, violence and crime suffered as a direct result. To endure that late at night would be intolerable.

Few realise that though the liquor licence is still the province of the magistrates, their power is severely crippled since the entertainment licence was transferred from their jurisdiction to that of the local authority.

Yours faithfully,  
MERVYN HOWELL,  
63 High Street,  
Bewdley, Worcestershire,  
July 1.

From Mr Geoff Preston

Sir, The assumption that alcohol misuse and violent crime are directly related to public house opening hours is ludicrous. These establishments are the only controlled drinking environments in this country.

It is the Magistrates' Association that has made it possible for supermarkets and corner shops to sell alcohol from 8.30am to, in some cases, 9pm with little control over the age of the purchaser. A large proportion of my sales are of the soft drinks and non-alcoholic variety.

Moreover, the proposed alteration in hours will do little for the average working person with Sunday extensions still excluded.

Yours faithfully,  
GEOFF PRESTON (Chairman, Ely and District Licensed Victuallers Association),  
The Ship,  
Brandon Creek,  
Downham Market, Norfolk,  
July 1.

From Mr J. M. Rocks

Sir, Mr Acres (July 1) submits that extension of the licensing hours would lead to an increase in alcohol-related crime. I seem to remember that type of argument

'Serious Money'

From the Editor of Business

Sir, Peter Lewis's article (June 30) about Caryl Churchill's play, *Serious Money*, quotes an editorial in *Business* magazine that said her play is "scandalous, subversive, unscrupulous, one-sided and scatalogical" and suggests that *Business* "hissed". He says that Churchill fully expected such a reception, which sounds like that of a pious provincial.

I do not believe that we conform to this stereotype, for the editorial went on to describe the production as "energetic, entertaining and remarkably successful". What interested us most was the enthusiastic reception *Serious Money* has received in the City, for we are uncertain whether the ability to laugh at a ruthless portrayal of one's weaknesses is a subtle strength or a sign of irreversible moral decline.

Yours sincerely,  
STEPHEN FAY,  
Editor, *Business*,  
234 King's Road, SW3,  
July 1.

## London's tourists

From Mr David Hollings

Sir, Your Industrial Correspondent, in referring to the survey of London residents conducted by us for the London Tourist Board, stated (report, June 30) that most of them want fewer visitors to London.

In fact, whilst only 49 per cent of residents expressed agreement with the statement "we need more tourists in London", when asked whether the number of tourists in London in summer was "too high, about right, or too low" only 23 per cent said it was too high.

Yours faithfully,  
D. HOLLINGS, Director,  
Cleverdon Steer Ltd,  
11 Worple Way,  
Richmond,  
Surrey,  
July 3.

## Tooth and claw

From Mrs Eileen Simons

Sir, We are trying to conserve a 5½ acre garden, of which two thirds is mixed woodland and marshy meadow, the rest ornamental garden and vegetables.

In the last five years we have lost a cockerel and one hen to the fox. A badger has rolled on and munched our strawberries and eaten all our sweet corn.

Fallow deer browse regularly on the roses, eat the bark of young trees and anything else they fancy.

The squirrels bite into our net fruit cage for strawberries and have just absconded with a newly hatched chick.

Peasants eat our peas and cabbage seedlings, jays and magpies our broad beans and heron our goldfish.

We don't want to kill anything, but how do we cope?

Yours faithfully,  
EILEEN SIMONS,  
Woolams Cottage,  
Bosley Road,  
Curridge,  
Southampton,  
Hampshire,  
July 1.

when licensing hours were extended to 12 hours a day here in Scotland. What actually happened was that the incidence of drunkenness and alcohol-related crime all fell.

As for greater overheads, Scottish licensees seem to have coped quite well without drastic increases in sales.

Yours faithfully,  
J. M. ROCKS,  
27 Fairfax Avenue,  
Cathcart,  
Glasgow,  
July 1.

From Mr Jack R. D. Heming

Sir, Your front page headline, "Pubs to be given 12-hour opening" (June 25), must have encouraged all of us who frequently travel abroad and see no evidence of widespread drunkenness and general moral decay as a result of little or no legislation of drinking laws — and would like to see a more liberal attitude here.

There is yet another anomaly in this field which an enlightened government might eliminate at the same time.

A wine bar in this patch has twice this year applied to be allowed to sell spirits and in both cases the Bench, despite there being no objection from the police, have listened to representations from other publicans in the town (who apparently fear competition) and rejected the application.

I wish I could get trade protection from the Bench. Much as I appreciate that the Government may tell me when and where I drink, I deprecate the ability of my peers to tell me what, let alone their taking sides in a matter of competitive trade.

Yours etc,  
JACK R. D. HEMING,  
Chairman,  
Chandler Publications Ltd,  
53 High Street,  
Totnes, Devon,  
June 25.

## ON THIS DAY

JULY 8 1914

Within a month of joint naval celebrations in Kiel Britain and Germany were at war. Winston Churchill, First Lord of the Admiralty, who had undertaken to bring the Navy to a pitch of instant readiness, had declined an invitation to attend.

## KIEL AND AFTER.

INCREASING THE GERMAN STRIKING FORCE.  
(From Our Own Correspondent.)

BERLIN, July 5.

The British naval visit to Kiel, although its final festivities were dimmed by the tragedy of Serajevo, was a great success and gave fine proof of naval comradeship between the world over and of German hospitality. The reception was warm and sincere. It is not an empty convention that exalts Emperors and Kings to the highest rank in the armies and navies with which they compete and with which they sometimes come to blows. It is rather a symbol of brotherhood in arms — exhibited at Kiel alike when the Emperor William hoisted the flag of a British Admiral in the King George V., when Sir George Warrender and the President of the German Navy League exchanged enthusiastic speeches in Kiel Town Hall, and when the German and British bluejackets made merry ashore. The spirit that prevailed on both sides was admirable, and — needless to say — the din of politics was hushed. There could be no better place for purely naval celebrations.

Kiel, with her magnificent harbour, is a child of the Navy. Her population grew rapidly after the Danish, Austrian, and French wars, but it was only 108,000 in 1900, the year of the first great Navy Law. In 1913 it was more than 218,000. The chief home of the Navy, and the gateway — thanks to the Kiel Canal — of the Baltic and the North Sea, Kiel is the home also of a new breed of Germans. Nothing is more striking than the rapid development of the naval type. It is already about impossible to distinguish between British and German sailors, and as for the German naval officers, the younger they are, the less they resemble the traditional Prussian lieutenants. The imitation of England has been no less deliberate as regards personnel than as regards ships and guns, and it has been no less successful.

While the two Navies, then, had pleasant occasion to improve their acquaintance and increase their respect for one another, there were no politics at Kiel. So absent were they that it was not considered inappropriate to announce in Berlin on June 28 that there is to be a still further increase of the striking force of the German Navy and of Germany's naval representation abroad. It is evidently believed that the situation at home, where Grand Admiral von Tirpitz has both the Treasury and the Reichstag "in his pocket", and the situation abroad, and especially in England, where Germany's efforts seem for the present to arouse less apprehension, are favourable to at any rate a slight acceleration of pace without fear of new complications...







## BIRTHS, MARRIAGES, DEATHS

Thou shalt therefore keep the commandments, and the statutes and the judgments, which I command thee this day.

Deuteronomy 7:11

## BIRTHS

**BURKE** On July 6th, at The Kent and Canterbury Hospital, to Mary (née Pugh) and Andrew, a son, William (Andrew), a brother for Henry and Thomas.

**COLLING** On July 3rd, to Elizabeth (née Shepherd) and Richard, a daughter, Amelia Claire.

**DELO** On July 6th, to Emily (née Ferguson) and Adrian, a son, EUSTACE.

**EDWARDS** On July 11th, to Quen Mary's, Rosemarie, to Geraldine (née Joyce) and Mark, a daughter, Lucy Caroline.

**EDWARDS** On July 7th, to John Radcliffe (née Shepherd) and Peter, a daughter, Lucy Caroline.

**HENDER** On July 7th, to Hettie (née Wallace) and Tiff, a son, Benjamin Jack.

**LUCIFERO** On June 28th, to Jane (née Savile) and Keith, a son, Henry Thomas, a brother for James and Charles.

**MICHAELSON** On July 2nd, to James Alexander Allen, a son, James Alexander Allen.

**NEWMAN** On July 3rd, to Margaret (née Shepherd) and Paul, a daughter, Lucy Caroline.

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**BROWN** On Sunday July 5th, at St Catherine's Hospital, a son, James Alexander Allen.

**CHAPPELL** On July 6th, to Elizabeth (née Shepherd) and Paul, a daughter, Lucy Caroline.

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**ANNOUNCEMENTS**

**FOR SALE**

**MARKSON'S PIANO SALE**

**FLIGHTS £300 REDUCTION**

**SUNWORLD TRAVEL**

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## Birthdays today

Lord Allen of Abbeydale, 75; Mr

Dr R. K. Barnes, metallurgist, 63;

Dr Kate Bertram, former

president, Lucy Cavendish

College, Cambridge, 75; Mr R.A.

Biggan, chief executive, BICC,

49; Sir Peter Darby, former

Chief Inspector of Fire Services,

63; Mr Leslie East, director of

music, Guildhall School of

Musical Drama, 38; Mr Keith

Friedman, MP, 61; Sir Roy

Croft, managing director, Sainsbury,

61; Mr Bruce Gynell,

managing director, TVAM,

38; Dr D.B. Harden, former

director, London Museum, 86;

Sir Austin Bradford Hill, medical

statistician, 90; Mr John

R.B. Lofthouse, director,

Mental Health Foundation, 65;

Mr David Metcalfe, insurance

broker, 60; Sir Roy Shaw,

former secretary general, Arts

Council of Great Britain, 69;

Herr Walter Schedt, former

President of the Federal

Republic of Germany, 68; Air-Vice

Marshal Sir Victor Tait, 95; Mr

Brian Walden, former MP and

broadcaster, 55; Sir Peter

Watkins Williams, former Chief

of Justice of Malawi, 76; Air

Chief Marshal Sir Neil Wheeler,

70.

## Science report

## Reusable plastics may beat pollution problems



## THE ARTS

## Steamy brew

Now, the mini-series of the film of the book. Or was it of the book of the film? No, William Faulkner's original writing is a long, hot trek away from *The Long Hot Summer* (BBC2), which claims to be based on Faulkner's "classic story" but seems to be more closely derived from the 1958 film, which drew together parts of Faulkner's *The Hamlet* — one of a trilogy of novels — and other stories to create a blistering indictment of the American deep south.

So this is the remake for the television market: instead of Paul Newman there is Don Johnson of *Miami Vice*, instead of Joanne Woodward, there is Cybill Shepherd, the

## TELEVISION

sex-starved heroine of *Moonlighting*, and instead of Orson Welles there is Jason Roberts, half the man but marginally more prone to acting. And the resulting mixture, almost needless to say, is impeccably filmed, exquisitely lit, and makes a good attempt at reducing Faulkner to the level of *Flamingo Road*.

Which is not to say that the first of the parts is not gripping: there is a *frisson* indeed in seeing Miss Shepherd so firmly gripped by a variety of loathsome men (well, two) and in Mr Roberts preserving his white suit whiter-than-white through his many outings in a dirty old Jeep. As Will Varner, he is the dominating character, both in his laid-back southern town of Frenchman's Bend and in the tension-ridden household he rules. Eula, played by Cybill Shepherd, is his favourite, flamboyant and sexy, but Noel, the quiet and dumpy girl (unconvincingly done by Judith Iy), is expected to get married but never does.

Enter Ben Quick, who has a dark past (not merely in the sin-centres of Miami), and worms his way into Varner's affection by dint of sharp-tongued a few wild horses. But did he set fire to the farm? Or kill Eula's lover? These vital matters, miles away from what Faulkner was worried about in the deep south, will doubtless be unravelled in tonight's concluding episode.

*Brass Tacks* (BBC2) was a brave attempt to suggest, against all the public instincts for revenge and castration, that child-abusers will be cured only through therapy, not punishment. It showed a couple of admirable institutions and people who had tried hard and succeeded. But could it ever work on a larger scale? In next week's programme, the debate is opened up to the public.

William Holmes

## More radiance than rapport

## OPERA

Capriccio  
Glyndebourne

*Prima la musica, doppiò le parole...* at Glyndebourne the arguments of Strauss's last opera are inevitably weighted in favour of the composer Flammant at the expense of the poet Olivier, when the balance does not go so far as to make the director La Roche the beneficiary.

An audience attending to this most subtle of conversation-pieces in a foreign language can hardly be blamed for responding with relief to the lively comic business surrounding the Italian singers in this revival of John Cox's elegant production. When the company made an exception to its original-language rule for *Intermezzo*, the same privilege could surely have been extended to *Capriccio*, which is so much more demanding of close verbal understanding, as it is the performance is rather held in the bud.

This applies most particularly to Felicity Lott's central performance. After a slightly uncertain start, surely due to nerves, she struck to the heart of the work and of her voice in a sustained feast of lyrical radiance, but dramatically she tended to glide sunnily from one episode to the next, bestowing a wide hostess's smile on all.

She is, of course, an intelligent singer, and she knows what she is singing about; that much is clear. But the lack of a ready rapport with the house seemed to keep her from anything more than a generalized interpretation. Perhaps more of the individuality she showed at the end, when the French Countess reveals a touch of the Goodwood folly, could be allowed into the rest of the performance. But the golden autumnal glow is all there, and the final scene is vocally winning.

The main argument against a performance in translation must be Olaf Bar's Count. He alone makes every word tell, and suggests how much this is an opera for Lieder singers. He is also a younger Count than usual, and his relationship with Clairon makes excellent sense as a romantic young man's infatuation rather than as the cynical affair of a middle-aged aristocrat.

As Clairon, Anne Howells projects a knowing creaminess exactly right for the part, and misses no vocal or dramatic opportunity. David Kuebler has the ardour and quick temper for Flammant, though his lyrical tone appeared under pressure. Peter Weber has perhaps been encouraged to make too much of Olivier's refinement and tightness, so that little of the character is allowed to escape from his stiff posture. By contrast, Ernst Gutstein rolls about the stage as La Roche, thoroughly in his element, and making his apologia one of the strongest moments of the evening.

There is also, entirely justifying the interest, excellent work from Jean-Luc Viala and Fiorella Pediconi as the Italian singers, and Hugues Cuénod returns again, amazingly, to sing Monsieur Tame at the age of 85. Almost as amazing is the fact that Bernard Haitink is conducting *Capriccio* for the first time. A little more relaxation might help; there is a tendency to emphasize what is already emphatic — that most of this glorious score is confidently in place.

Paul Griffiths



Olaf Bar's unusually, and tellingly, young Count with Felicity Lott's Countess

## FESTIVAL

Musicians of Mali  
Elizabeth Hall/  
Radio 3

Coronation anthems and Royal Fireworks seem pretty small fry when compared with the court music of Timbuktu, which invokes djinns and drives its listeners into mad distraction. Neither has happened yet on the South Bank — not quite — but then Summerscope's 40 concerts of Music of the Royal Courts has only just begun. From the royalty of Rajasthan to the Emperor of Japan, from the Ottoman Court to the Burmese they have come; performers, many of whom have never been heard here before, and whom Radio 3 and the South Bank Board have drawn into a two-week celebration of the courtly music of Africa and the Orient.

Noble patronage in Mali, an inland republic in West Africa, is still thriving. Payment tends to be in aeroplanes and suburban houses rather than in camels and gold; but the Manding people, whose empire ruled West Africa from the 13th to the 16th centuries, continue their system of hierarchical sponsorship. Only those born into the hereditary caste of Mali may be professional musicians: Sidiki Diabaté and his son Toumani led the troupe of six who opened the series on Monday night. They played the kora, a harp-lute made from half a gourd and a long rosewood neck with 21 strings. Their music-making is warmed into being by dilatory plucking and humming; this is joined by the pulsating of the bala, a xylophone with gourd resonators. Then enter the singers.

Kandia and Mariama Kouyaté, in robes of blood-red, gold and indigo which even Jesse Norman would covet, improvise lusty narratives of praise. Patrons bled as lions, strong as tree-trunks: meanings may have been veiled, but joy and pride were instantly communicated in the long-terrace lines, the short, bright refrains, the intricately varied subdivisions as plucking and beating fingers seemed to trip over their own rhythms and their own virtuosity.

The trick in *birimintin*, the delightfully onomatopoeic term for this art of the variation, is to improvise as far as you dare without tripping over the singer in the process. Father and son would coax each other on; Bounama Kouyaté's xylophone batters would coil themselves tighter and tighter until a stream of notes sprang loose and were caught up by the singer-narrator into yet another raw and full-throated paean of praise. It was an exultant beginning to a festival which could well have quite a bit to celebrate.

Hilary Finch

## Tense Henze

## CONCERT

Langham CO/  
Brouwer  
St John's/Radio 3

It is rare for orchestras to be heard in the BBC's Monday lunchtime recitals. The Langham Chamber Orchestra is one of the Corporation's stock freelance ensembles, usually employed to help fill Radio 3's long *matinales musicales* with innocuous inconsequentialities. Its genteel, serviceable sound of the First String Sonata by the boy Rossini seemed to have stayed straight from those dusty corners of the airwaves.

But bigger challenges followed. Under the direction of the composer-guitarist Leo Brouwer, the LCO gave a generally polished account of Hans Werner Henze's string fantasia *Der junge Torless*, drawn from his score for Volker Schlöndorff's 1966 film.

Henze has written few pieces which do not derive, obliquely or directly, from the painful memories of his boyhood in Nazi Germany. But

few of his works succeed so economically in conveying the furtiveness, the brutality and the despair of that era as these five claustrophobically intense sketches. Henze juxtaposes morbid, heavily contrapuntal adagios — where every snippet of melody seems to be dragged into a thicket of unresolving, post-Wagnerian chromaticism (hopeful paths leading only to a vale of misery?) — with fast, nightmarish *moto perpetuo* movements of obsessive circularity.

Brouwer then conducted the first public performance in Britain of his own *Concerto elegiaco* for guitar, strings and much percussion. It is a work about which the composer is right to be elegiac: a loose concoction of Latinate brooding for the soloist (Julian Bream here, projecting the intricate arabesques with some of his former assurance), arid passages of vaguely modal note-spinning for the strings, and a percussion part that seemed to want to audition for a Mahler symphony made a sad impression. Moreover, in the allegro the quicker guitar passagework simply did not project clearly, despite amplification. Radio listeners possibly heard more.

Richard Morrison

Caryl Churchill's raucous and abrasive City comedy was welcomed here by Irving Wardle at its Royal Court opening and has now transferred to the West End for a relatively limited run before crossing to New York in the autumn.

The show's popularity among exactly the people it sets out to condemn is one of its more intriguing features, rather as if coachloads of Venetian Jews had driven up to applaud Mr Shakespeare's play about a vengeful Jewish usurer.

There have been three crucial cast-changes in Max Stafford-Clark's production, and I

Mike Westbrook's cultural piracy might be exasperating if his approach was not so infectiously good-humoured. *Westbrook-Rossini*, which runs all this week at the ICA, must be one of his jolliest compilations. Rossini's melodies provide all the bump-tious spirit and rhythmic bravado which bring out the best in Westbrook's vision. It is a very exuberant 90 minutes.

After working with bands of increasingly diminished numbers, Westbrook has moved up again to a septet. Peter Whyman's alto and Lindsay Cooper's soprano sax are a high, detailed icing on the booming brass tones of Paul

## THEATRE

Serious Money  
Wyndham's

cannot think all these have been for the best. However, nothing about Daniel Webb's repulsively credible corporate raider could be faulted. Rapacious and rat-like, wearing terrible clothes, Corman personifies the face of capitalism no Tory government is keen to accept on the eve of a general election. One of the show's impressive qualities is that the failure of this awful creature,

## JAZZ

Mike Westbrook  
ICA

Nieman's trombone and Andy Grappy's tuba. Whyman, a player of the highest skill, takes the major solo role, though Cooper's hoarse-toned contributions are the more affecting. Though Westbrook has arranged the parts with care, the ample space given to improvisation sometimes stretches the underlying themes a little thinly.

Westbrook's vocals, especially on "L'amoroso e

and likewise all the baddies, is never certain.

Corman's raid on a plodding provincial company forms one theme of the show, entangled with it is the Yuppie girl Cilla's search for the people who killed her brother, an insider dealer who does not, in Scott Cherry's amiable performance, suggest the steely heart required. Nor does the writing do more than make him dream romantic images.

Joanne Pearce's strident snarl and angular stance suggest toughness but here again the script allows her easy victories, and this softens the tone of what elsewhere aims to be a harsh fable for our time.

sincero Lindoro", continue to be the emotional heart of their music, granting a *l'agiacce*-like counterweight to the prevailing fun. It can be a show of strange extremes: Peter Fairclough's drums clatter unsuitably around the melodies, and sometimes it lurches into mere burlesque. One also wonders why Westbrook messes around on tuba when his piano style has matured into such an interesting manner, marvellously in evidence on his one solo.

The snag is that we are always somehow waiting for the fast bit from *William Tell*. Westbrook's decision to leave it until the very end is wise.

Richard Cook

Geniality emerges as the character-note of Paul Moriarty's American banker, another interpretation that fatally lessens the impact. Such pleasantness of personality underlines the show's would-be toughness, making too many of the negotiations seem unconvincing and lending the whole a damagingly uneven air.

Each act closes with a superbly zestful and four-tongued song for the company (words by Ian Dury) but, while the show is innovative in style and its targets are well worth attacking, too many details fail to live up to the publicity.

## Jeremy Kingston



Westbrook: catchy humour

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Characteristic Gilbert & George: sundry roughish East End youths in *Fear* at the Hayward

Many countries still think that the shortest way with dissenters is to load them into the tumbrels. Albion, after many centuries in the practice of perfidy, realizes that there is a better way: embrace them, patronize them, find them so amusing, give them the Turner Prize.

It could be, of course, that Gilbert & George, whose present and recent past is celebrated in two shows, at the Hayward Gallery until September 27 and at the Anthony d'Offay Gallery until September 5, have brought this killing by kindness upon themselves. It could be that all who enter the Establishment in this way through the service entrance. It cannot be totally coincidental that when they first appeared as Living Sculptures singing "Underneath the Arches" in 1969 it was right in the trance pause between The Goons and Monty Python, and a certain confusion was permissible as to whether we were being offered a bold continuation of the Dada tradition or simply another Evening of British Rubbish.

Still, rebels do not necessarily have to reveal their causes right away, and no one could accuse Gilbert & George of keeping their intentions to themselves ever since. The mini-retrospective at the Hayward is prefaced with an

## GALLERIES

John Russell Taylor  
on Gilbert & George,  
whose retrospective  
at the Hayward  
opens today

amazingly pretentious and incoherent note on "What Our Art Means" which concludes "We want to spill our blood, brains and seed in our life-search for new meanings and purpose to give life." Yes, well, mm... And the tone will be all too familiar to anyone who has kept track of the artists through the Eighties. Not that artists' statements should be held against them: after all, they are there to produce artworks, not to theorize about it. But, given the nature of Gilbert & George's artworks, one cannot help wondering that they have got so far on so little.

pieces from 1982 to 1986 in the Hayward show, and the *New Pictures* at d'Offay, are certainly big (some of them very big), slick, splashy and colourful. They are photo-pieces which seem to have begun as collages using black and white photographs (of Gilbert & George themselves, and of sundry roughish East End youths), drawings or cut-outs,

and colour screens of various bold, almost fluorescent shades. Sometimes they have titles like *Class War*, *Millant* or *Uprising*, which seem to imply some kind of direct political reflection, though what kind is as vague and undefined as in some all-purpose Abba song.

Earlier in the Eighties the provocation was a little more provocative: either visual reference to homoerotic pornography in such pieces as *Cocky*, *Pairtor* or d'Offay or *Him* and *Naked Forest* at the Hayward, or the rather more notorious works which got Gilbert & George the enviable reputation of having said poo-poo and caca out loud in public (which, if one has not got it out of one's system by the age of five, is no doubt therapeutic). Though this is all in theory rebellious and anti-establishment, it seems like the licensed buffoonery of the slightly blue comic rather than the searing observation of the anguished moralist face-to-face with apocalypse.

Going round the Hayward is quite a jolly experience, with these blaring, poster-like images all round one and no need to think. But it remains the kind of thing which makes Aunt Edna feel comfortably with-it, and gets shown in all the best places without really turning a hair or raising an eyebrow. Did the revolution get started without them?

POPULAR  
MUSICDean Martin  
London Palladium

Hollywood stars never give up or die, they fade gracefully into immortality. Like old masters, the patina of age can give them additional aura — a contrast between the undying quality of physical decline, as we know from Bob Hope, John Wayne and Frank Sinatra, enhancing their mythic states.

Dean Martin at 70 still looks splendid — hair lightly grised, rugged good looks and scrunched-up smile undimmed — but far from hiding his physical decline he makes it the centre of his show. It is a lovely piece of double bluff: he knows that we know that he has a "drink problem", so from the moment he weaves on ("direct from the bar", the MC announces), glass of bourbon and cigarette in one hand, microphone stand leaning like the Tower of Pisa in the other, we are never sure how much he is putting it on.

One thing he certainly has not lost is his comic timing. He used to play straight man to Jerry Lewis in their double act, but now he uses his music director Ken Lane (looking white-haired and rather toothless, but in full control of the orchestra and the keyboard) as his straight man in a series of black jokes about old age.

Martin's singing is hardly singing at all, more a kind of damaged crooning. He mutters and mumbles, half the words made inaudible by his throw-away microphone technique, yet every now and then proves he can do it with a beautifully floated melodic line ("Hotel California", "I'll be Drinking Champagne"). In the end it all becomes just a bit too soggy, but he is giving a staggering demonstration of the durability of stardom. Acceptable support is provided by the Striz Bear Cats, more at home in soft-harmony singing and glitzy song-and-dance stuff, and the virtuoso comic conjurer Wayne Dobson, as fleet of tongue as of hand.

Harry Eyres

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# Belfast between the lines

The American-born writer Sally Belfrage went to live behind the lines with Belfast families, Catholic and Protestant. But you have to read between the lines to learn the full story, as Victoria McKee discovered

There were some things Sally Belfrage could not write about in her book on Belfast. Not out of fear of reprisals by the IRA, UVF or any political or paramilitary organization, but simply not to hurt the feelings of the families on both sides who opened their homes and their hearts to her.

"The worst of it was the smell," she confesses, worlds away in her sunny kitchen in Maida Vale, west London. "It was so overpowering it would wake me at night — the smell of rancid cooking fat, unwashed bodies, filthy old dog, feet that had never had a change of shoes: can you imagine a smell so bad it would actually wake you up?"

For a fastidious woman who spent the first 18 years of her life in the shower-crazy United States, the lack of hot water and clean towels was the supreme hardship. She didn't waste time worrying about bombings or bullets or the possibility of being knee-capped.

"Belfast is a much safer place to be than New York," she insists.

A writer with nomadic inclinations, Belfrage had already written about her experiences in the Middle East, Moscow and Mississippi (where she worked on a civil rights project in the volatile Sixties) and the teachings of the Bhagwan Shree Rajneesh in her book *Flowers of Emptiness*.

With her children grown (they were 15 and 17 when she started the Belfast project three years ago), she was "searching for a new obsession", and Northern Ireland readily provided it. Her book *The Crack: A Belfast Year* is published tomorrow in Britain and will come out in September in the US under another title, because the word

"crack" is too firmly associated there with drugs.

Belfrage devotes an entire chapter to explaining this untranslatable word: is it gossip, prattle, badinage, or entertaining talk spiced with a pinch of blarney and a soupçon of seriously enlightening information? You either understand it instinctively or probably never will.

"The crack in Belfast... is magic," she writes, supporting the assertion with colourful if largely unintelligible examples of the genre.

Writing comes as naturally to Sally Belfrage as the gift of the gab to the Irish, and she likes to live an experience before writing about it.

Her mother, who died in April, was Molly Castle, women's editor of *The Daily Express* in the 1930s, and her father is Cedric Belfrage, who worked on the *Express* at the same time as the newspaper's drama and arts writer. Her former husband is Bernard Pomerance, who wrote the play *The Elephant Man*.

Sally Belfrage was born in Hollywood 48 years ago when her parents were out there "writing about the movies". So a sense of the dramatic is also in her blood.

Clear blue eyes blaze from beneath a brow that furrows only when she is disturbed about something — as she was when I asked why she had omitted so many personal and practical details from the book, which leaves a curious reader with a hundred unanswered questions: How did she find the families? Did she pay them for her bed and board? Did she displace family members, who often slept four to a room as it was? Was she both a burden and a security risk to



Nomadic Sally Belfrage, back at her home in London: "Belfast is a much safer place to be than New York"

her hosts? Did she have to work at winning their trust?

She looks horrified. "Of course I didn't pay them — they never would have accepted it. But I bought them things — sometimes just ice-creams for the children, sometimes a leg of lamb or the fixings for a slap-up meal. Or I did something for them. One family just liked going for rides in a car, so I rented one and took them driving out into the country."

As to the initial introductions: "I met a lot of people in England before I went, people who didn't want me to write about them — really fascinating people, who pointed me in the right direction. I had a devil of a time getting the Protestants to speak to me at first but the Catholics were quite happy

to — maybe because they tend to believe the world is on their side."

She usually shared a room with the children. Once she made the mistake of asking for a towel. At the end of her stay she discovered, to her embarrassment, that it was the family's only one.

That is one of the few intimate details in the book, and it sticks in the mind more powerfully than much of the recounted rhetoric. Belfrage agrees and, on reflection, wishes so much had not been cut in the interests of space or sensitivity.

"There are lots of things I didn't put in for fear of offending people," she explains. "Things like how the women in Belfast all look so old! I can say that now because they probably don't read *The Times*," she adds hastily.

"Maybe it's the dreadful diet — all fried foods and sweets and Coca-Cola — I saw the same thing happening in Mississippi and in Mexico, where my father now lives. It's a sort of nutritional imperialism, what's happening to Third World diets when Coca-Cola and sweets come in."

"Most of the women in Belfast looked 10 or 20 years older than their age. But I couldn't say that, of course, in the book."

Why not? The smooth brow crinkles again and the eyes flash. "I love these people," she says. "I wouldn't dream of hurting their feelings. They're a thousand times more important to me than a book. They're so open and friendly. It was lovely to go up last week and be able to give them a copy of the

book and to know they liked it." She proudly shows me photographs of "her" families, Protestant and Catholic.

"Two of the women I knew well have had their sons killed since the book was written," she says, with little expression in the words, but emotion contorting her features.

Hadn't she had fears of putting herself in the firing line in Belfast — staying openly with such fiercely partisan families, programmed to hate and destroy others she knew?

"I don't have expectations, they make you frightened. I live one day at a time, and don't worry about the future."

She found it invaluable to be a woman with two passports but no country and no religious beliefs. It made her the ideal observer, able to be everyone's friend and no one's automatic enemy. The book comes across, to the casual reader as carefully impartial, with more or less equal time given to Protestant and Catholic, Loyalist and Republican, paramilitary and pacifist.

Diving boldly into treacherous waters without making waves is surely impossible, but Belfrage thinks she more or less succeeded. Certainly she managed to talk to prisoners and peace workers, victims and assassins, and still does not understand why of all the people she talked to the "peace people" were the most suspicious of her motives and the only ones who gave her any serious resistance.

Having finished the Belfast project, Belfrage understandably feels at a loose end.

"I need another obsession," she says, twiddling a lock of silvery gold hair around her finger.

What about nutritional imperialism, I suggest. It sounds as though she has a fair bit to say on the subject already.

She brightens: "You've given me an idea..."

© Times Newspapers Ltd 1987

*The Crack: A Belfast Year* by Sally Belfrage is published tomorrow (Andre Deutsch, £10.95).

## BRIEFLY

A round-up of news, views and information

## Help for workers

Should a woman find herself struck by a crisis of confidence at the thought of attempting to get back into the workplace after a break, or at a career crossroads (planning a baby break, changing direction or moving up the ladder), Linda Greenbury offers counselling sessions by appointment at her home. "In America, everyone's accustomed to taking advice on their career," Greenbury declares. "I always say to women: 'Don't be afraid to ask for help'; it costs about the same as a new winter outfit — and lasts much longer." After an initial chat, three one-hour sessions cost £120 or she can arrange tailor-made consultations for small groups around the country. Linda Greenbury can be contacted at 97 Mallard Place, Twickenham, Middlesex TW1 4SW (01-892 3806).

## Quote me...



"I'm convinced that for women, what you're wearing on television matters much more than what you're saying. Some weeks we're inundated with letters about my clothes. Once I inadvertently wore a revealing black slinky top and snake-head necklace. Half the letters said how disgusting I looked and the other half just said: 'Cor'." Anne Robinson

## Move matters

Would organizing a house move be high on the list of jobs for which a "housewife" would accept payment? National Startpoint thinks that this arduous job — which, it seems, is almost always women's work — is worth paying for and to make it slightly less like a hard slog it has devised a clever package. For just £39.50 (plus VAT) it will dispatch, within 48 hours, a highly specific "Focal Guide" encompassing 500 square miles of the new (or potential) neighbourhood, including street maps, estate agents, a detailed list of schools (including pass rates), environmental hazards (such as airport noise or power stations) sports facilities, and so on. The database of nationwide information is constantly updated by a team of researchers. "But unlike a wife," Startpoint declares, "they get paid to do the job." Its address is Alexandra House, Sandon Road, Stafford ST16 3ES (0785 43235).

Josephine Fairley

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# Novel approach to childcare?

Margaret Drabble believes that Britain needs more child psychotherapists. Today she helps launch a campaign

Margaret Drabble is preparing herself to be photographed. "Mother always had a perfect smile for the camera but as she never did it at any other time, I always felt it was a bit of a cheek on her part." The content of the remark is mocking but the tone is determinedly tolerant, the voice of a mature adult who has come to terms with a less than perfect parent.

"I find it terribly hard to say what sort of relationship I had with my parents. My mother was a very odd woman. She was irrational and difficult to cope with. I found her very irritating in many ways but we were quite close in other ways. My father I admired enormously, but I was never as close to him. I don't think anybody really was."

It is because Drabble, Hampstead intellectual, acclaimed novelist and compiler of *The Oxford Companion to English Literature*, remem-

bers her own childhood so vividly and understands so well the need for children to have help to overcome physical cruelty or emotional deprivation, that she will be speaking today at the Royal Society of Medicine in London. The Child Psychotherapy Trust campaign is being launched, to raise £1 million towards the training of child psychotherapists.

This type of therapist, says Mrs Dilys Daws, a child psychotherapist at the Tavistock Clinic in London, which is famous for its treatment of disturbed children, deals with those who are doing badly at school, who wet their beds, lie

## Small children have very strong feelings of anxiety

dealing with deprived, disadvantaged people and need to reach many more of them."

One of the heroines of Miss Drabble's novel *The Radiant Way* is a child psychothera-

pist. "People tell me stories about terrible things that happened to them in their childhood and it makes you realize how vulnerable people are. I find people's stories about their childhood absolutely fascinating. Like a psychotherapist, a novelist is looking for the cause of things."

Miss Drabble, 47, and married to the biographer Michael Holroyd (her second marriage), has three children, now all grown up. She has only recently realized that the many years she spent as a single parent were not as unromantic as she thought at the time. "The children were all clustered round 11 when we divorced and it is only now they are in their twenties that they will talk about it and I begin to realize what the cost was."

"Childhood is so full of terror and anxieties which I remember very, very vividly. I remember things like the fear of death and diseases as a small child and the terrible nightmares I used to have."

The Association of Child Psychotherapists was established in 1949 to give official recognition to a profession which had existed informally since the beginning of this century. Their work is based on the teachings of Anna Freud, who studied both the normal and pathological development of children and the defences they evolve to deal with their anxieties, and Melanie Klein, who focused attention on understanding children's feelings by interpreting the way they play with toys.



Concerned about childhood: Margaret Drabble speaks out

One of the most influential doctors in this field is John Bowlby, now aged 80, but still a consultant at the Tavistock Clinic. Child psychotherapists have to be mature adults who have a university degree, experience of children and who have completed a four-year training course. They are the professionals who actually sit down on the floor with an abused child and, perhaps taking years, try to break the

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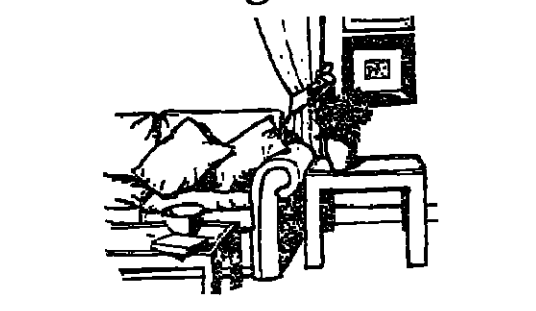
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**CHOICE**

## Peter Waymark

## Radio 3


**5.10** Midweek Choice: Schubert  
(Standard: Helen Watts.

**7.30** Six Continents: foreign radio broadcasts, monitored by

## under

<b>10.55</b>	<b>Oboe and piano:</b> Janet Cranston and Ian Brown perform Britten's grasshopper; and The wasp; and his Temporal variations. Plus Alan Richardson's A reverie; Scherzino	<b>7.50</b>	<b>Harald Saevelevud and Johan Selvorsson</b> play the Philharmonic under Per Dreier perform Saevelevud's Symphony No 9, and Selvorsson's Symphony No 3
<b>11.25</b>	<b>Matinee musicale:</b> Ulster Orchestra under Robert Cooper, with Colin King (flute), Michael McGuffin (piano), Pierre (Ramuntcho) Overture, Hubert (Pastorale d'été), Poullenc (Flûte Sonata), Berkeley (Sonatina for flute and piano), Bizet (Scènes d'opéra), Debussy, La jolle fille (de Perth), and Pierné's March of the little lead	<b>8.55</b>	<b>Cello and piano:</b> Raphael and Peter Wallfisch perform Busoni's arrangement of Mozart's Andantino, from Piano Concerto No 23, Dallapiccola's Ciaccona: Intermexxe e Adagio, for cello, and Brahms's Sonata in E minor, Op 38
<b>12.30</b>	<b>Gil Evans:</b> Max Harrison presents more recordings featuring the jazz composer and singer. Includes Las Vegas Tango, 3.00 News	<b>10.00</b>	<b>Music of the Royal Courts:</b> from the Purcell Rooms in London. Court music from Burma, performed by Myint Maung (harp) and The Wei Thal (singer)
<b>1.05</b>	<b>Violin and Piano:</b> Leland Hays and Mary We perform Beethoven's Sonata in G major Op 30 No 3; Grieg's Sonnets in G minor; and the Romanian Dances	<b>10.40</b>	<b>Crucible of Fire:</b> Christopher Logue reads from Antonin Artaud's manifesto on the Balinese theatre
<b>2.00</b>	<b>The Miraculous Narcissa</b>	<b>11.00</b>	<b>Manchester Chamber Music:</b> Domus perform Schubert's Adagio and Rondo Concerto in A 487; and String Trio Movement in B flat, K 471. Also Dvorak's Piano Quartet in E flat, Op 37
		<b>11.57</b>	<b>News 12.00</b> Closesdown

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**This is what your stairs could look like to someone with heart disease.**

Angina, heart failure or coronary thrombosis are all forms of heart disease. And, every year, they can leave thousands of people disabled - unable to undertake even simple, everyday tasks without pain and effort.

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Here's how you can help us in our work.

<input type="checkbox"/> Please send me more details on the work of the BHF.	<input type="checkbox"/> Name _____
<input type="checkbox"/> Please send me details of how to leave a legacy.	<input type="checkbox"/> Address _____
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Please send this coupon to the BHF,  
102 Gloucester Place, London W1H 4D+ **HTT/7.8.**

**British Heart Foundation**

## research

**The heart research charity.**

## ITV/LONDON

**5.15** Whose Baby? Emylyn Hughes, Angela Rippon, and Ken Dodd try to discover the identities of the famous parents of parents of a series of toddlers.

**5.45** News with Flora Armstrong  
**6.00** Thames news.

**6.25** Help!

**6.35** Crossroads.

**7.00** Where There's Life... Miriam Sheppard talks to Buck's Fizz, singer, Mike Nolan, about his fight to overcome his injuries sustained in a car crash three years ago.

**7.30** Coronation Street. (Oracle)

**8.00** Home James Comely drama series starring Jim Fennell.

**8.30** Farrington. Angela Theme stars in this comedy series about a hard-pressed British Consul General in a South American banana state. (Oracle)

**9.00** Viewpoint 87: Borderland. A documentary about the limited counselling and support services available to cancer sufferers.

**10.00** News at Ten with Alistair Burnet and Sandy Gall. Weather followed by Thames news headlines.

**10.30** Film: Road Games (1981) starring Stacy Keach and Jamie Lee Curtis. Drama about a truck driver in Australia who has a nightmare ride when he gives a lift to a psychopathic killer. Directed by Richard Franklin.

**11.20** Film: The Stone Killer (1973) starring Charles Bronson. Drama about a Los Angeles detective who has a boss of a big organized crime syndicate. Directed by Michael Winner.

**2.00** News headlines followed by Film: The Black Torment (1964) starring John Thaw and Heather Sears. Horror/thriller set in 18th-century southern England. Directed by Robert Hartford-Dave.

**3.35** Fifty years On. Clips from 1937 to 1987. Ends at 4.00.

CHANNEL 456

**7.50** **Comment.** This week's political shenanigans by Alex Salmond, the Scottish National Party MP for Banff and Buchan. Followed by *Weather*.

**8.00** **Telling Shop.** The sixth and final programme about a parade of neighbourhood shops in Mortlake Terrace, Kew.

**8.30** **Diverse Reports.** A documentary investigating the circumstances in which Colin Wallace was convicted of the manslaughter of an antique dealer six years ago, after he claimed he was forced to help plan the overthrow of the Wilson government.

**9.00** **The Far Country.** The second and final part of the Australian historical series about New York and Sigrid Thornton, adapted from the novel by Nevill Shute. (Oracle)

**9.50** **Archbishop Milingo.** (see first)

**11.50** **Belief in Action.** This series of five programmes focuses on the Catholic Peace Action group. (r)

**12.20** **Their Lordships' House.** Ends at 12.35.

## ANNE! As London

**TYNNE TESS** As London  
except 12.30pm  
**1.00 Link 1.20 News**

Royal School 5.15-5.45 At Home 6.00-  
6.35 Northern Line 19.32 Cross Your  
Mind And Go For It 20.00 Goodnight Tax  
11.45 A World In Their Eyes 11.55  
Closdown.

**ULSTER** As London  
except 1.30pm-1.50 A  
Good Day's Fishing 1.20 Luncheon  
1.30-2.30 Royal Show 2.30-4.00 Bit'n'  
11.15-5.45 The 1987 Summer  
O'Brien 6.00 Summer Edition 6.20-6.35  
Which Way Now? 12.15am News,  
Closdown.

**YORKSHIRE** As London  
except 12.30pm-  
1.00 Luncheon Live 1.20 News  
1.30-2.00 Outside The Box Survival  
of the Fittest 1.30-4.35 Calendar  
12.20am Startline 1.30 Closdown.

**SAC** Staff 12.10pm  
The Longest Journey From Film:  
Wonder Bar 2.00 Countdown 2.30  
Racing 4.30 Fitzabram 4.45 Bidword  
4.55-5.15 The 1987 Summer  
Programme 6.00 Brookside 6.30 Tour de  
France 7.00 Newswatch Spain 7.30  
Sport & 18 Hrs Live 8.00-9.00  
V Despatch 9.30 Langdon 9.37 10.00  
Night Rider 1.30-3.00 Club 12.15am Dr.  
1987 Release

long wave). (s) Stereo on  
Shipping 6-00 News

the wake of the so-called Big Bang?

**4.45** Kaleidoscope Extra. Tom Rayns reports on the state of Chinese cinema (1)

**5.00 pm** PM. News magazine

**5.50** Shipping **5.55** Weather; Travel

**6.00** News; Financial Report

**6.30** Tivoli Test Match. Tim Flice, Willie Rushon, Bernard Cribbins and Stephen Fry play a trivia game based on the rules of cricket. Empered by Brian Johnson

**7.00** News

**7.05** The Archers

**7.20** The Dodo Legacy (1) The Scottish Penn Gwyn. The story of four birds that have been brought to the brink of extinction. With Barry Peake

**7.45** Antony Hopkins Talking about Muse (5)

**8.15** Analysis: Canterbury's Divisions. Chris Civic assesses the balance of forces within the Church of England and asks what kind of institution might emerge from the present uncertainties.

**9.00** Minute Theatre. Stag Night with William Ingram. With Simon Probert and Myfanwy Talog. The last night of freedom of the stage. Program-to-be (5)

**9.30** Alas! The Love of Women. Bryon's tempestuous romances as told in his letters. With Robert Powell as Bryon.

**9.45** Kaleidoscope. Includes items on the RSC production of *Twelfth Night*; pop shows on ITV; and Leonid Borodin's book. Reviews. Also the William Tucker exhibition at the Tate Gallery and Anneli Juda Gallery.

**10.15** A Book at Castles, I'm the King of the Castle by Susan Hill, read by Lesley Farnleigh **10.25** Weather

**10.30** The World Tonight. With Alexander MacLeod

**11.15** The Financial World Tonight

**11.20** News in Parliament

**12.00** News; Weather **12.35** Shipping

**VHF** (available in England and South Wales) as above

**except: 5.55-6.00 am** Weather: Travel **5.50-6.00 am** Shipping Cornish **5.50-5.55 PM** (continued) **11.20-12.00 pm** Open University **11.30** Modern Art: Uhde and Kahnweiler Sales **11.50** Science: An Evolutionary Paradox.

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**PART 2**

**WEDNESDAY**

**Executive Editor**  
**Kenneth Fleet**

**STOCK MARKET**

FTSE 30 Share  
100 = 100.00  
FTSE 100  
100 = 100.00  
Bloomberg  
100 = 100.00  
NOM Datastream

**THE FOUND**

US dollar  
100 = 100.00  
W German mark  
100 = 100.00  
Free-weighted

**DTI loses winding-up order**

London, Dec 22 (Reuters) - The Department of Trade and Industry (DTI) has lost its winding-up order in the case of the British Steel Corporation (BSC) after a High Court judge ruled that the DTI had failed to prove that BSC was insolvent.

Lord Justice Taylor said that the DTI had failed to prove that BSC was insolvent at the time it sought the winding-up order. He said that the DTI had failed to prove that BSC was unable to pay its debts as they fell due.

The DTI had sought the winding-up order on the grounds that BSC was insolvent and that it was unable to pay its debts as they fell due. The DTI had also sought the winding-up order on the grounds that BSC was unable to pay its debts as they fell due.

The DTI had also sought the winding-up order on the grounds that BSC was unable to pay its debts as they fell due.

**Granada rise**

London, Dec 22 (Reuters) - Granada Television (Granda) shares rose 10p to 1.10p in early trading on Wednesday.

The shares rose on the news that Granada had agreed to a takeover by the Carlton Television Group.

The takeover was announced by Carlton Television Group (CTG) on Tuesday.

CTG said that it had agreed to acquire Granada Television for a cash consideration of 1.10p per share.

The takeover was subject to regulatory approval.

**AH soars**

London, Dec 22 (Reuters) - Anglo American (AH) shares soared 15p to 1.15p in early trading on Wednesday.

The shares soared on the news that Anglo American had agreed to a takeover by the Anglo American Corporation.

The takeover was announced by Anglo American Corporation (AAC) on Tuesday.

AAC said that it had agreed to acquire Anglo American for a cash consideration of 1.15p per share.

The takeover was subject to regulatory approval.

**STOCK MARKETS**

Market	Change
FTSE 30 Share	+0.00
FTSE 100	+0.00
Bloomberg	+0.00
NOM Datastream	+0.00
US dollar	+0.00
W German mark	+0.00
Free-weighted	+0.00

**MAIN PRICE CHANGES**

Share	Price
AA	1.10
AB	1.10
AC	1.10
AD	1.10
AE	1.10
AF	1.10
AG	1.10
AH	1.15
AI	1.10
AJ	1.10
AK	1.10
AL	1.10
AM	1.10
AN	1.10
AO	1.10
AP	1.10
AQ	1.10
AR	1.10
AS	1.10
AT	1.10
AU	1.10
AV	1.10
AW	1.10
AX	1.10
AY	1.10
AZ	1.10
BA	1.10
BB	1.10
BC	1.10
BD	1.10
BE	1.10
BF	1.10
BG	1.10
BH	1.10
BI	1.10
BJ	1.10
BK	1.10
BL	1.10
BM	1.10
BN	1.10
BO	1.10
BP	1.10
BQ	1.10
BR	1.10
BS	1.10
BT	1.10
BU	1.10
BV	1.10
BW	1.10
BX	1.10
BY	1.10
BZ	1.10
CA	1.10
CB	1.10
CC	1.10
CD	1.10
CE	1.10
CF	1.10
CG	1.10
CH	1.10
CI	1.10
CJ	1.10
CK	1.10
CL	1.10
CM	1.10
CN	1.10
CO	1.10
CP	1.10
CQ	1.10
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CU	1.10
CV	1.10
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EO	1.10
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EU	1.10
EV	1.10
EW	1.10
EX	1.10
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EZ	1.10
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FI	1.10
FJ	1.10
FK	1.10
FL	1.10
FM	1.10
FN	1.10
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FQ	1.10
FR	1.10
FS	1.10
FT	1.10
FU	1.10
FV	1.10
FW	1.10
FX	1.10
FY	1.10
FZ	1.10
GA	1.10
GB	1.10
GC	1.10
GD	1.10
GE	1.10
GF	1.10
GG	1.10
GH	1.10
GI	1.10
GJ	1.10
GK	1.10







## STOCK MARKET

## Oil re-think lifts BP to peak

By Michael Clark and Geoffrey Foster

About £330 million was added to the stock market value of British Petroleum yesterday after a big upgrade by Kleinwort Grievson, the broker.

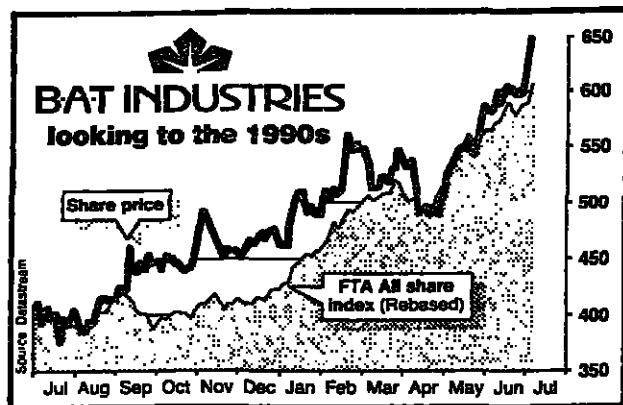
By close of business last night at least 21 million shares, worth about £86 million, had changed hands as the price raced up 6p, to equal its high for the year of 411p.

The Kleinwort oil team calculates that the oil price this year will be higher than originally expected and it has done its sums on an average of \$19 a barrel. This will be good news for BP, which is better geared for a higher oil price than many of its main rivals such as Shell.

Production from the Forties Field is also up on earlier estimates and the chemical side of the business is said to be doing well.

As a result, Kleinwort has raised its forecast of net income for the present year from £1.33 billion to £1.47 billion and for 1988 from £1.47 billion to £1.68 billion. BP's net income last year was £916 million. BP boasts a stock market value of £22.6 billion.

The rest of the equity market took confirmation of Midland Bank's £700 million rights issue and sale of its Clydesdale and Irish banking subsidiaries in its stride. Dealers said the announcement



was greeted with relief after overshadowing the market for most of the year.

Dealers marked Midland 7p higher at 654p. Other clearers moved higher in sympathy, but closed below their day's best. Barclays added 9p at 609p, after 612p, and Lloyds firmed 5p to 388p, after 392p.

Prices quickly rallied from an early mark-down and were soon being chased to new heights by overseas and domestic fund managers. Prices closed below their best levels of the day with the FT index of 30 shares finishing 5.9 up at an all-time high of 1,836.7, after being 10.7 higher earlier in the day. The broader FT-SE 100 advanced 13.5 to a record 2,365.4.

Government securities spent a quiet day, closing with small gains of 1/4 at the longer end.

Rio Tinto-Zinc, the mining finance house, sported a rise of

28p at a new high of £11.28 ahead of a seminar with institutions at the offices of Hoare Govett, the broker, last night. Brokers reckon there is a growing shortage of copper which should benefit the group. Unilever, a firm market of late, advanced 10p in its new, slim-line form to 688p, after a meeting with fund managers in Edinburgh arranged by Warburg Securities, the investment house.

There was heavy turnover in Sears, the Selfridges to Saxone stores group and William Hill betting office chain, after a report in this column yesterday. The mystery buyer who has been stalking the shares all week was again active, pushing the price up by 5.5p, to equal its high of 168p as a further 14 million shares were traded. Dealers claimed that Mr Robert Holmes à Court, the Australian entrepreneur, may be adding to

his stake. This activity in Sears spilled over into the traded options market.

Ranks Hovis McDougall fell 5p to 334p after a lunch at the offices of Kleinwort Grievson. But reports from Australia reckon that Goodman Fielder, the food manufacturer, which has a 14.9 per cent stake in RHM, is anxious to treat RHM as an associate. That would require Goodman to lift its holding to 20 per cent. It is likely to move quickly. Fletcher Challenge, the New Zealand food group, owns a further 4.9 per cent stake in RHM.

Wood Mackenzie, the broker, believes the Government is poised to recoup some of its massive expenditure on defence by delaying new orders and reducing the hefty 30 per cent-plus margins earned by some contractors in the £1.6 billion spare parts market.

Wood Mack says, in a review of defence electronics, that it could reduce the figure to 10 per cent, saving it £320 million a year. Those companies most vulnerable to this sort of tactic are British Aerospace, down 3p at 537p, and Ferranti, 1p lower at 134p. Less vulnerable are GEC, 1p higher at 235p, Racal, 14p higher at 285p, and STC, 6p cheaper at 324p. Plessey, the subject of a big downgrade by Kleinwort Grievson earlier this week, is also less exposed to the cuts. The price rebounded with a rise of 7p to 223p.

BAT Industries, the tobacco, retail and financial services conglomerate, improved by 3p to 645p as investors paid heed to a bullish review of the shares made by Mr Nyren Scott-Malden, an analyst at BZW, the broker.

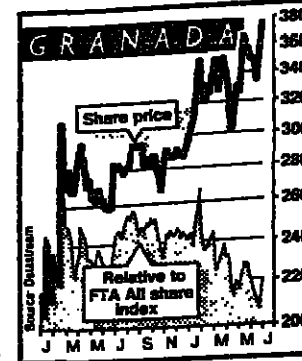
He rates BAT as the most undervalued British consumer leader and considers the shares cheap compared with the big US groups. The group's restructuring over the past few years has improved the qual-

ity of earnings and this has yet to be reflected in the rating. BZW has increased its current-year and 1988 profit estimates from £1,550 million and £1,725 million to £1,610 million and £1,775 million respectively and recommends the shares as a "buy" for growth into the 1990s.

Shares of Trusthouse Forte, the hotels and catering group, jumped by 8.5p to 280.5p as nearly 10 million shares changed hands. Investors responded positively to bullish reports emanating from a lunch the company had with Kleinwort Grievson.

## TEMPUS

## Granada screens new hope in leisure age



If the public is seeking ways to spend money in its ever increasing leisure time, Granada is ensuring that a good proportion will go its way.

The television and video rental market is shrinking but the cash generated is being used to build up other sources of income.

These now cover a wide spectrum from broadcasting, programme-making, satellite television and computer services to brown-goods retailing, travel services, bingo halls, holidays and theme parks.

Although Granada competes with itself in the retail market this remains an obvious route to follow. Reasonable progress has been made from a standing start but Laskys is taking longer than expected to integrate.

Slower than average growth in advertising revenue is partly because of the economics of Granada's region, north-western England. Also, advertisers can make an impact more quickly because people in the area watch a lot of television.

The cost of investment in satellite broadcasting is falling and the potential pay-back, still some time off, looks good.

At least £20 million has been invested in the past 12

Like many before it, Tiphook found out the hard way that the dragons of the East could undercut their prices every time, and have taken the sensible decision to leave them to do just that, and turn the setback into an advantage by becoming customers.

The short-term effect was to leave profits for the year to end April below analysts' forecasts at £4.5 million, but these were nevertheless handsomely ahead of the previous year's £2.8 million.

Launching a rights issue on anything but the most solid of profit planks might seem bold, but the £36 million of cash that the company wants to raise should be well spent.

Manufacturing apart—and even there the company has identified some interesting niche markets for specialist containers—Tiphook's mainstream businesses of renting the boxes, railway wagons and trailers can take good advantage of the extra capital. Good enough to help profits up to at least £8.5 million in the current year, where earnings per share would be about 26p.

The prospective multiple of 17 at yesterday's 450p is justified by the confidence of the line managers that they can do better than expected.

## Tiphook

The hidden nasty in the results of the Tiphook container rental group was on the periphery of the group's business—the Adamsons manufacturing facility. Its losses of £567,000 took the gloss off otherwise fine results.

## AAH, that's much better

AAH, the pharmaceuticals, distribution and fuels group, has every reason to feel pleased with itself.

The acquisition of Vestric at the end of 1984 made AAH the biggest pharmaceutical wholesaler in the UK, where it reckons to have a 28 per cent share of the market in the areas where it competes.

It also altered once and for all the focus of the company from its coal-mining origins as Amalgamated Anthracite Holdings and subsequent fuel orientation into primarily a distribution company.

Last December's deal with Redland tidied the remaining fuel business into the jointly owned British Fuels in which AAH has a 25 per cent interest.

In addition, it removed the builders supplies and road haulage operations from the British Fuels umbrella into full AAH ownership. Previously, AAH had only a 50.25 per cent interest in these businesses. British Coal was the minority shareholder.

The group is now poised

for expansion by acquiring distribution businesses, both in commercial areas in which it already operates and in new areas.

This year pretax profits could increase to £24.5 million, but per share earnings will rise much faster, because of the absence of the British Coal minority, to reach 32p.

This puts the shares on a prospective multiple of about 13, even after yesterday's price rise to 412p. The 10 per cent discount to the market looks undeserved.

## N Zealand pulls out of coffee pact

By Colin Narbrough

New Zealand, keen to give its coffee drinkers a better deal, yesterday said it was pulling out of an international accord aimed at stabilizing the world price of the commodity.

Mr Mike Moore, Minister for Overseas Trade and Marketing, announced the decision, underlining that New Zealand was strongly in favour of liberalized trade. Its withdrawal from the Inter-

national Coffee Agreement, which groups the main consumer and producer nations, followed a review of the merits of commodity pacts.

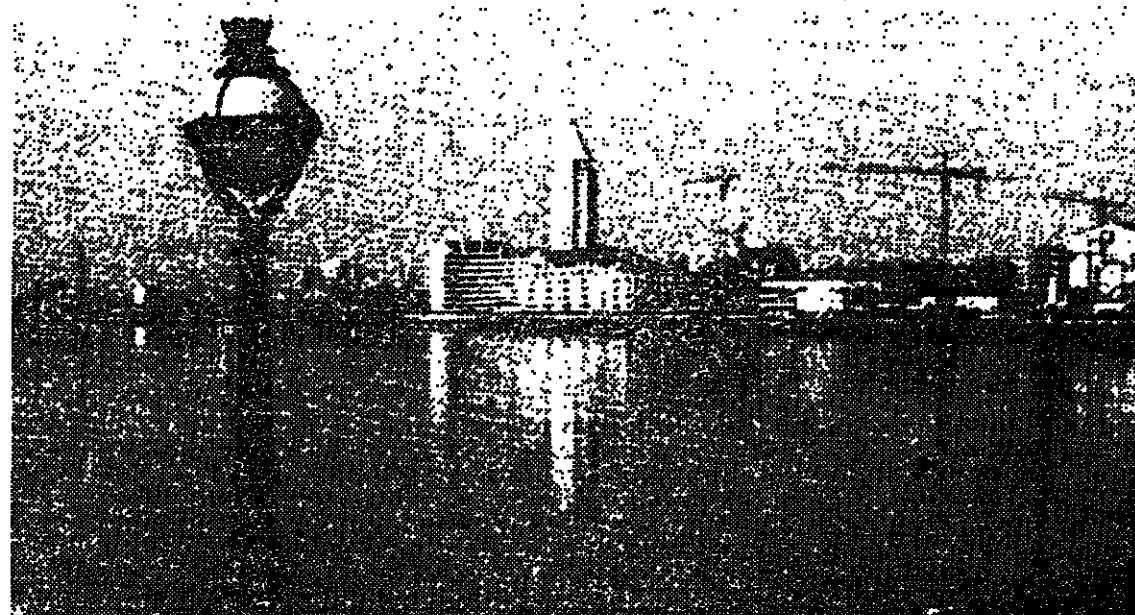
Mr Moore said in a statement that membership meant artificially inflated prices for consumers in New Zealand and limited the sources of supply for importers. Local industry declined to meet the

costs of continued membership, a government condition for staying in the ICA.

Coffee futures prices fell to their lowest levels since September 1982 when the London market opened yesterday following Brazil's decision to cut export prices. Robusta for September delivery fell to about £1,210 a tonne before settling at £1,215.

## LONDON TRADED OPTIONS

Series	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
Allied Lyons	380	72	83	83	1	1	1	1	1	1	1	1	1
British Gas	185	25	30	38	1	4	8	1	1	1	1	1	1
British Airways	140	21	27	36	1	1	1	1	1	1	1	1	1
BP	390	54	68	76	2	7	14	1	1	1	1	1	1
British	290	64	72	78	1	6	12	1	1	1	1	1	1
Cons Gold	950	107	150	180	1	20	35	1	1	1	1	1	1
Courtaulds	390	110	122	134	1	2	2	1	1	1	1	1	1
Com Union	330	47	59	67	1	8	9	1	1	1	1	1	1
Cable & Wire	380	34	56	64	1	13	22	1	1	1	1	1	1
SEC	240	19	26	35	1	7	12	1	1	1	1	1	1
Grand Met	460	122	130	143	1	1	2	1	1	1	1	1	1
ICI	1350	165	198	235	2	22	35	1	1	1	1	1	1
Land Securities	500	52	72	90	1	3	5	1	1	1	1	1	1
Marks & Spen	280	18	32	39	1	10	15	1	1	1	1	1	1
Rolls Royce	110	19	27	32	1	4	7	1	1	1	1	1	1
Shell Trans	1400	123	155	200	2	15	40	1	1	1	1	1	1
Transatlantic House	390	45	62	72	1	2	10	1	1	1	1	1	1
TSB	80	14	17	22	1	2	3	1	1	1	1	1	1
Woodworth	425	17	35	47	1	13	22	1	1	1	1	1	1
Bess	950	125	150	175	8	15	28	1	1	1	1	1	1
GKN	300	67	79	88	3	7	11	1	1	1	1	1	1
Jaguar	500	75	89	100	12	18	27	1	1	1	1	1	1
Amstrad	160	30	38	47	8	13	18	1	1	1	1	1	1
Beecham	480	102	113	126	3	8	12	1	1	1	1	1	1
Boots	280	39	48	57	9	13	15	1	1	1	1	1	1
BTR	300	43	53	62	6	11	14	1	1	1	1	1	1
Blue Circle	475	62	82	102	10	20	32	1	1	1	1	1	1
De Beers	1100	185	230	280	20	100	150	1	1	1	1	1	1
Dunlop	350	44	54	64	5	10	15	1	1	1	1	1	1



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## Bank acts to head off criticism from West

By Colin Narborough

Japan's banks appear to be responding to British and American criticisms of their capital adequacy rules and are trying to improve their capital ratios.

Traditionally low Japanese capital ratios are increasingly regarded as giving the institutions an unfair advantage over their foreign rivals.

Last month, Britain and the United States proposed a universal set of rules governing primary capital ratios. These rejected the Japanese practice of allowing hidden reserves, or potential gains from securities, to be counted as part of a bank's capital base.

Yesterday, the Long-term Credit Bank of Japan, the country's second biggest bank in the long-term sector, announced that it was increasing its capital by raising ¥92 billion through a public offering of new shares and convertible bond issues for ¥200 million and Sw Fr100 million.

The package will raise the bank's capital ratio by 0.5 percentage points from the present rate, which is just below three per cent.

The Industrial Bank of Japan made a new share issue last month and Mitsubishi Bank, Japan's fourth-biggest bank in terms of shareholders' funds, is thought to be considering a new share offer next month to improve its capital ratio. Other banks are likely to follow suit.

Without hidden reserves, the primary capital ratio for Japanese banks averages two to three per cent of total assets, far below the five to six per cent of American and European banks.

## Bond issues dominated by Japanese

By Our City Staff

Japan's four largest securities houses dominated the Eurobond markets in the first half of 1987, occupying the first, second, fifth and sixth places as lead managers of new issues, according to tables compiled by the trade journal, *International Financial Review*.

The Japanese firms have displaced the traditional Eurobond business league table leaders, Credit Suisse First Boston and Deutsche Bank, which slipped to third and fourth places respectively.

In addition, the tables show that more Japanese borrowers raised more funds in the Eurobond market than any other nationality.

Japanese borrowers had 174 different issues totalling more than \$20.79 billion (£12.83 billion). Of these, 98 issues totalling \$11.48 billion were equity-related. Traditionally,

the Eurobond market has been the territory of US and supranational borrowers.

Nomura Securities International swamped its closest competitor, leading a total of 82 new Eurobond issues valued at \$12.11 billion. The firm has 13.43 per cent of the new issues market. Daiwa Securities International was second, leading 47 issues totalling \$4.93 billion and holding 5.47 per cent of the market.

Yamaichi Securities International, the smallest of Japan's big four securities firms, held fifth place, largely reflecting the huge volume of equity warrant deals it has led.

The firm ran 45 new issues totalling \$4.47 billion for 4.95 per cent of the new Eurobond issues market.

Nikko Securities was in sixth place, leading 34 new issues totalling \$4 billion for 4.44 per cent of the market.

## Miyazawa says he will not intervene over yen

Tokyo (Reuters) — Mr Kiichi Miyazawa, the Japanese Finance Minister, said Japan has no intention of intervening at present in the currency markets.

He said that exchange rates should be viewed not just over the immediate past but in the longer term, going back to his agreement of last October with Mr James Baker, the US Treasury Secretary.

Seven leading industrialized countries agreed at the Venice summit then that further cur-

rency movements would be counter-productive.

The dollar stood at about ¥160 on October 31 last year when Miyazawa and Baker issued a statement confirming their cooperation to stabilize exchange rates. Yesterday it was at ¥149.25.

Mr Satoshi Sumita, the Governor of the Bank of Japan said the yen is regaining its stability as the market is assured of the determination of the leading industrial nations to help stabilize currencies.



Friendly bears: Babygro's Mr Peacock in the City yesterday

## Babygro grows up

By Michael Clark

There was not a bear in sight when Babygro, which has revolutionized babywear with its one-piece stretch suits, made its debut on the London stock market.

That must have pleased Mr Eric Peacock, Babygro's chairman, who bears more than a passing resemblance to Sir John Harvey-Jones, the former ICI chairman, and who was at the Stock Exchange yesterday to see that first-time dealings passed off smoothly.

He was not disappointed. The 4.57 million shares, 43 per cent of the enlarged equity, were placed by SG Warburg, the investment house, at 110p. They opened at 153p, which they maintained throughout the day despite an early bout

of profit-taking. At these levels, the group carries a price tag of £16 million.

Mr Peacock sold more than 400,000 shares as part of the placing, raising about £450,000, but still owns a further 1.15 million shares worth £1.75 million.

Babygro has come a long way in its 25 years. Started by Mr Walter Artzt, the US designer, in a disused school house in the tiny mining village of Glenora, West Fife, with an eight-strong workforce, it was bought out in December 1983 by a team led by Mr Peacock after running into losses. Last year, it made pretax profits of £615,000 and is forecasting £1 million for the year to October 31.

## Property group rental income up £900,000

By Ray Heath

Country and New Town Properties increased its rental income from £11.5 million to £12.4 million in the year to the end of January, but without the benefit of large property disposals seen in the previous year, profits before tax fell from £7.6 million to £5.3 million.

Mr Gerald Newton, the Country and New Town chairman, said of the proposed sale by British & Commonwealth Holdings of its 42.5 per cent stake that a number of responses were being reviewed to see if the disposal could be conducted to the advantage of both companies.

Mr John Gunn, the B&C chairman, announced the planned sale in April but it has been frozen.

About six bidders are believed to have shown strong interest.

Country and New Town has increased its holding in Bay Financial Corporation, the US property company, to 49 per cent, up from the 39.6 per cent it bought for £32.4 million last September, and Mr Newton is now chairman.

The company said yesterday it was in a position to control Bay and action to reduce its losses will include cutting operating costs.

## DTI fails to halt hearing

The Department of Trade and Industry failed in the High Court yesterday to stop a hearing in which Melaine Watson, a London metal trader owed £6 million by the insolvent International Tin Council, will seek to have the Government recognized as liable for the debt.

The ITC's creditors argue that the Government and other signatories to the commodity accord are liable for debts that arose following the failure of the ITC buffer stock arrangements in October 1985.

## Sir Les lives

Short-lived fears that National Australia Bank might not have grasped fully the political sensitivities surrounding its acquisition of three Midland Bank subsidiaries were raised yesterday during a hectic eight-hour tour through Glasgow, Belfast and Dublin by Sir Rupert Clarke, the NAB chairman, and Nobby Clark, his chief executive. At a press briefing at the Northern Bank's Belfast headquarters, Clark confidentially translated the \$48 billion asset value of the NAB into Irish puns. There was a moment of stunned silence among the assembled hacks: Sir Desmond Lorimer, Northern Bank's chairman, looked pained and was about to correct Clark when the Australian was himself alerted by disconcerted mummings to the fact that he had dropped a diplomatic boob. Correcting himself, Clark, unabashed, later said that, to redress the balance, at the Dublin press conference he would give his bank's worth in sterling terms.

● A five-bedroom terrace house, with its own news cottage and a roof garden overlooking the lakes of Regents Park, has been sold through Bargets, the estate agency arm of USM newcomer Knobs & Knockers, for a record £2 million. The sale price for the house, once owned by author Andrew Sinclair — now married to Sonia Lady Melchett — is £800,000 more than the previous record for a Regents Park terraced house.

Carol Leonard

## COMMENT Kenneth Fleet

## Midland faces rough seas on an even keel

The Midland Bank is a modern tragedy of management folly, boardroom weakness and the seeming certainty of slow death. In act four, which began yesterday, a once great bank has been given a chance to live; in act five, conceivably, it might return to health and a decent measure of prosperity. This is not the time to repeat the horrors of a regime of joint heads and woeful decisions; the rule of Sir Archibald Forbes, which lasted from 1964 to 1983; and the manifest shortcomings of inert non-executive directors, of whom Midland boasted many. The new men, in whose hands the bank's future now lies, have looked at the options and made their decisions.

Midland's success depends essentially on performing well in investment banking which has recently shown some signs of becoming Midland's next crisis area: merchant banking (Samuel Montagu), group treasury, securities dealing (Greenwell Montagu), securities management in this country, the United States and other key overseas markets. But under the aegis of Sir Kit McMahon, a former Deputy Governor of the Bank of England who combines the roles of chairman and chief executive, the bank is again in with a realistic chance. Not least because it has had the wisdom to see that in the world of financial services, systems and technology are central.

The bank has taken three key decisions. Driven by the actions of Citicorp and nearer home, National Westminster, it has raised its provisions against bad and doubtful debts to a level the City sees as both prudent and reasonable. The bulk of these doubts are in Latin America where Midland indulged in *folie de grandeur* and subsequently had to add the debts of Crocker to its own in order to sell that ill-timed and disastrous Californian purchase. Having met the problem full on, Midland should be spared making debilitating extra provisions in its annual accounts — a factor that should help the profit and loss account and help sustain an improvement in the share price.

In the second place, Midland is raising £700 million from its shareholders by way of a deep discounted rights issue. There are three points about this capital-raising operation: (1) it helps strengthen the bank's ratio of assets to equity and should assist in removing from Midland shares the stigma of trading at a discount on the bank's assets; (2) it would, other things being equal, have been enough to take care of the increase in debt provisions; (3) it is an invitation to shareholders to agree to a capital reconstruction of the balance sheet; the alternative would have been to let a successful bidder for the bank do it for them. On the issue of a

possible bid for the bank at what is still a vulnerable stage in its fortunes, it is a fair bet that the Bank of England would actively discourage predators. Despite the Bank's liberal attitude to changes in ownership of banks and other financial institutions, the Midland even in its scaled down form remains a significant part of UK commercial banking and not, therefore, to be lightly or wantonly disposed of.

The third element in the package is the sale of Clydesdale Bank, Northern Bank and Northern Bank (Ireland) to National Australia Bank. The sale, which will net Midland a premium of £70 million over the companies' net assets, is advantageous to Midland, and in due course to Scotland and Ireland. Midland has patently decided that the resources and management effort it would need to put into developing these subsidiaries are too great. The Midland knows it cannot be all things to all men: anything that is not mainstream (retail banking) or a core business no longer has a place in the bank's strategy.

Psychologically it is also important for Midland to be seen by its shareholders to be trimming its sails in a continuing storm largely of its own making. There has not been too much evidence of those responsible for the bank's mismanagement having to face the consequences of their own failures, though in keeping with the bank's tradition of avoiding public hangings, it has made a few quiet disposals.

It is clear from yesterday's action that Sir Donald Barron, who was chairman during the period when Midland's sorry chickens were coming home to roost, did the bank a signal service first by recognizing that the management had to be radically altered, both in style and personalities, and second by his appointing Sir Kit McMahon as the bank's undisputed head. Sir Kit has a powerful new group around him — Ernst Brutsche, Hervé de Camoy, Brian Goldthorpe, David Foster, Gene Lockhart: having chosen the bank's direction, he has to weld them into a team.

Sir Kit is likely to be given a fair wind from the City, judging by yesterday's favourable market response. The legacy of the disastrous flirtation with Crocker is almost behind Midland, but not quite. Making sense of this year's profits and next perhaps will be clouded by the Brazilian moratorium on debt interest, which amounts to more than £40 million in a half-year. And for the next couple of years at least Midland's fortunes will hinge on its ability to focus its competitive energies in an increasingly overcrowded UK financial services scene where the old demarcations have ceased to exist. But at least Midland faces these choppy waters on an even keel at last.

## UTC merges with Pepper Angliss

By Cliff Feltham

United Trust and Credit, a mini-merchant bank, yesterday unveiled a £15 million merger with Pepper Angliss & Yarwood, a leading property surveyor and valuer, in Mayfair, central London.

The USM-quoted UTC, which has been developing as a financial services group, hopes to offer its institutional clients advice on property deals.

Pepper Angliss & Yarwood, founded in 1948, has seen turnover grow in the last three years from £1.95 million to just above £3 million. In the same period pretax profits have risen from £577,000 to £969,000.

UTC is paying £6.3 million

now with the balance up to a total of £15 million depending on future profits.

Mr Jonathan Harris, chairman of Pepper Angliss & Yarwood, said the merger would allow the clients of the enlarged group access to a full range of services from a single source.

UTC, founded in 1982, has brought nearly 30 companies to the USM and over-the-counter market. Its next step is likely to involve the flotation of its 22 per cent owned Corporate Estates Property business, which specializes in refurbishing residential properties in London and made profits of about £500,000 last year.

## Derwent in £18m cash call

By John Bell

City Editor

Derwent Valley Holdings, the property investment company, yesterday announced substantial acquisitions and an £18.2 million cash-raising exercise. DVH, formerly the Derwent Valley Railway Company, is buying two buildings comprising offices and shops in central London for £7.9 million in shares.

Elliot House is a freehold office and retail building, on a half-acre site near Victoria Station. The second purchase is a long leasehold on a mixed-use building at Alfred Place.

The directors say they have been negotiating to buy a further portfolio of central London properties worth £14 million but that it had not been possible to synchronize the deal with the latest acquisitions.

Hoare Govett, the broker, has agreed to place shares with clients at 600p each. Existing shareholders are also entitled to apply for shares at the placing price with a maximum allotment of seven new shares for every five held.

The proposed deals will substantially increase the size of DVH and result in a £50 million property portfolio and boost net assets to 510p per share, says the company.

## New Abbey Life fund

By Peter Gartland

Abbey Life, Britain's second biggest unit-linked life assurance company, is to launch its first offshore fund next Tuesday.

The fund takes the form of an open-ended investment company incorporated in Luxembourg.

The Abbey Global Investment Fund is an equity-based umbrella fund which will offer sub-fund choices to private investors in Britain and else-

where. Britain, Japan, the US and the Pacific Basin countries will be its main markets.

There is also an international income and growth sub-fund which Abbey will be recommending to non-specialist investors.

Shares in all sub-funds will be available in bearer form as well as in registered form.

The minimum initial investment is £1,000.

## Legally on the perimeter

Even after its privatization, the British Airports Authority will continue to possess unusual and far-reaching powers, left over from its days in the public domain. One such, which will be envied by many a property company, is its apparently continuing ability to acquire land by compulsory purchase. A Lloyd's insurance underwriter, who happens to own a dozen or so acres near Heathrow, tells me that he was recently approached by BAA to "discuss" buying some of his land so it could straighten up one of its perimeter roads. He made it clear that he was not keen to sell and was astonished to be told by the BAA that it could apply for a CPO. "Can this still be right?" he demanded. "Surely once BAA is in the private sector it has to behave like any other private company — it can't just threaten a CPO whenever it suits it." But apparently BAA can. According to the Airports Act 1986 the Secretary of State for Transport has powers to authorize any airport operator to acquire land compulsorily "for any purpose connected with the performance of the operator's function." And that, apparently, includes improvements to perimeter roads.

## Audited

Michael Renshall, one of the partners in Lorrho's accountancy firm Peat Marwick McLintock, will be studying

## THE TIMES CITY DIARY

### Bud's wiser at Savoy

Until he retired to Switzerland 10 years ago, Bud Mitchell, former managing director of Mitchell Construction, used to meet his father for lunch at the Savoy Grill almost every day. They accompanied each meal with a bottle of Dom Perignon champagne. But despite legendary tales passed down through the generations about the impeccable service at the

Savoy, he was nevertheless more than a little taken aback when he returned to the Grill the other day — for the first time in 10 years — to be asked by the wine waiter: "Same as yesterday, sir?" "Yes, please," he replied disbelievingly, only to be presented moments later with a bottle of the said Dom Perignon from his favourite vintage.

with more interest than most the letter sent by House of Fraser to the chairman of the Stock Exchange. The letter, prepared with help from rival accountants Arthur Young, calls some of Lorrho's accounting practices into question, and claims that the accounts give "an unjustifi-

ably favourable impression of its trading performance". Renshall is chairman of the Accounting Standards Committee, the accountants' official standard-setting body.

### On the runway

Despite fears among stags that the flotation of British Airport Authority might not yield them yet another quick profit, Teledata, a division of Aircall, which has been manning a share information line for prospective BAA shareholders, has received more than 500,000 inquiries so far. "That's considerably more than other recent flotations such as British Airways and Rolls-Royce," says Michael Hope, Teledata's sales and marketing director. Bought by Aircall from Associated Newspapers in 1983, Teledata made a profit for the first time last year and is currently pitching for the Eurotunnel account.



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## BUSINESS SUMMARY

## Architect doubles to £1m at first interim

Whitney Mackay-Lewis, the USM-quoted architectural practice, almost doubled pretax profit in its first set of preliminary figures since going public last October. Pretax profits before tax were just over £1 million compared with £512,000 in the corresponding period last year when the practice still operated as a partnership.

The company is paying a final dividend of 2.8p but says if it had been a public company throughout the year it would have recommended a total net dividend of 4.3p. Pretax earnings per share were 16.32p. It says that "to maintain the level of service to clients, 10 new architects will be joining the company."

## Wholefoods group rises

Cheshire Wholefoods raised pretax profits to £778,000 for the year to March 31, up from £627,000. Sales increased from £6.6 million to £8 million. The board says that commissioning of a new plant will take place shortly, producing a range of natural food snacks that will be sold to three large retail chains. The shares rose 2p to 270p.

## Fletcher King profits ahead

Fletcher King, only the second firm of commercial surveyors to be floated on the Stock Exchange, has reported profits before tax for last year of £1.2 million, up from £717,000. A dividend of 3p is being paid. The company says the present year has started well. The shares responded with a 13p rise to 238p.

## Ford dealer setback

Alexanders Holdings, Scotland's largest Ford main dealer, suffered a profits setback during the first half of the year despite higher sales and it is once again passing the interim dividend.

Pretax profits edged back to £112,000 from £127,000 in the six months to March 31 on a £2 million increase in turnover to £30.6 million. Earnings per share stood at 0.183p against 0.196p. The company said it was in the process of buying a supermarket and shopping development with parking space along a busy road out of Glasgow. It is meeting the £318,500 purchase price by issuing 1.3 million new shares at 24.5p each.

## Pepe boosts payout as profit reaches £5.91m

Pepe Group, the jeans wholesaler which has gone from strength to strength since it made its debut on the Unlisted Securities Market just over two years ago, continues to highlight the rewards which can be reaped from denim — if it is cut to suit the 16 to 30-year-old market.

Denim looked to be going out of fashion earlier in the decade, but it again accounts for the lion's share of Pepe's sales. Turnover soared by 61 per cent in the year to March 31, to £50.24 million, hoisting pretax profits to £5.91 million from £4.21 million.

Pepe, started in 1980 by three Kenyan brothers looking to offer youngsters jeans that were a little more stylish than the traditional Western varieties, has also benefited recently from the revived interest in jeans kindled by the advertising campaign by Levi Strauss.

Earnings per share rose to 15.9p from 10.4p and there is a final dividend of 2.25p, making 3.75p against 3.3p. Pepe says the current year has started well, buoyed by the up-market Big Stuff brand introduced last summer.

● **OSORY ESTATES:** The group has conditionally agreed to purchase 29 properties, primarily freehold, from an insurance group. They are valued on an open-market basis at £13.44 million.

● **BENNETT & FOUNTAIN:** Contracts have been exchanged for the acquisition of Berry's

## COMPANY NEWS

(Short Wave), St Alban's Cables and Wholesale Electro (Halifax) for an initial £4.31 million.

● **ALFRED McALPINE:** The group has sold James Edwards (Chester), its motor distribution company, to J Lyons, for about £4.2 million.

● **CLYDE PETROLEUM:** The company is proposing to acquire Mercia Petroleum, in which it has a 19 per cent holding. The price will be 4.39 million ordinary shares in the new holding company.

● **BURNS-ANDERSON:** Contracts have been exchanged for the disposal of Lyett & Platt to Raine Industries for £6 million cash, less any inter-group dividends or management charges during the current year. Lyett specializes in fitting-out work for banks, offices, shops and leisure industries.

● **SAVE & PROSPER RETURN OF ASSETS INVESTMENT TRUST:** Year to May 30. Total dividend 3.6p (3.3p). With figures in £000: Pretax revenue 2,494 (2,396). Earnings per share 4.1p (4.20p).

● **BURFORD GROUP:** The company has bought a 140,000 sq ft freehold office building in New Street, Chelmsford, Essex, for £3 million from Dominion International Group.

● **EVANS OF LEEDS:** Total dividend lifted to 4.75p (4p) for the year to March 31. With figures in £000: Gross retail income 8,899 (7,728). Pretax profit 5,619 (5,032). Extraordinary items, after tax, 514 credit (297 credit). Earnings per share 10.89p (8.92p).

● **RELIANCE SECURITY GROUP:** No dividend for the year to April 5, but the board

intends to recommend not less than 4.5p for the current year. With figures in £000: Turnover 23,940 (18,636). Exceptional item (provision for payroll taxes for prior years) nil (219). Pretax profit 1,552 (944).

● **WHEWY:** Aeb sa, a private company based in Brussels, has been bought for £500,000. Aeb is a manufacturer and distributor of specialist vehicle accessories.

● **HABIT PRECISION ENGINEERING:** Half-year to March 31. Interim dividend 0.8p (0.7p). With figures in £000: Turnover 6,992 (5,722). Pretax profit 568 (485). Earnings per share 3.54p (2.9p).

● **NEIL & SPENCER HOLDINGS:** Year to November 30. With figures in £000: Turnover 39,320 (41,508). Pretax loss 1,970 (141 profit). Deficit, before extraordinary items, 2,097 (60). Extraordinary debit 2,176 (141). Loss per share 7.9p (0.2p).

● **PRUDENTIAL CORPORATION:** Prudential Property Services is acquiring four estate agency offices. These are the Willesden Green office of Langfords in north London and the residential sales practice at the Norbury, Streatham and Brixton (all south London) offices of May & Philpot. These acquisitions are being made for an undisclosed price.

## TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Dealings	For Settlement
July 8	July 17	October 8	October 19
Call options were taken out on 1/7/87 Broad Street Group, AAM Group, Eagle Trust, Inco, Granite, Conroy Petroleum, Whitbread, SP, Marles & Spencer, Property Trust, Tudor Resources, Tabor Group, Windsor, Rosprint, Bulger 'A', Sels, Braham Brewery, Wm Boulton, Peet Holdings, Bena Crisps, Headam Sims, Hawley Group, GRA, Edinburgh Investment Trust, Martin Ford, Bula Resources, Control Seal, Venerio Glass, Midway, Starmark, Pavilion, Hawlin, Skantnight, Premier Consolidated, Offside, Chasemans, Azira, Helene of London, Bennett & Fountain, Charterfield, Osory Estates, Stirling Group, United Guarantees, Valverson, Johnson Marbury, Put Property Trust, Pula & Calle: Broad Street Group, Property Trust, Martin Ford.			

## Fermenta agrees £128m bid

Stockholm (Reuter) — Fermenta, the Swedish biotechnology group, has received a Kri.36 billion (£129.8 million) takeover bid from Trans Resources, a privately-owned US fertilizer and chemical distributor.

Fermenta said its principal owner, the Swedish investment company, Industrivarden, had reached an agreement in principle with the US company, but that the deal was subject to approval by the remaining shareholders, its creditor banks and the Swedish government.

The bid from Trans Resources is worth Kri.2 per share for Fermenta A shares carrying heavy voting rights, and Kri.75 per share for the B shares with fewer voting rights but many of which are open to foreign buyers.

Fermenta was delisted from the Stockholm bourse last January for what the stock exchange termed "unparalleled misconduct," but its "B" shares were trading at about Kri.6 last week on the unlisted securities market.

## WALL STREET

New York (Agencies) — Shares rose broadly in what one analyst called a "Reagan Rally" after the statement by Colonel Oliver North, a former White House aide, that he never discussed the diversion of profits from Iran to Nicaraguan rebels with President Reagan. The rise surprised many who had expected an early loss.

On Monday, the Dow average jumped by 23.44 points to 2,457.97 initially, but later slipped to a gain of 12 points at 2,441.53.

Rising stocks outnumbered declining ones by more than two to one. Japanese stocks fell after a third day of losses in Tokyo.

The Dow Jones Industrial

Aena Line	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Aer Lingus	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Air France	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Air India	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Airline	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alamo Rent	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Inc	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Corp	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Ind	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Plc	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Finance	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Insurance	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Services	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Real Estate	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Development	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Construction	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Manufacturing	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Distribution	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Marketing	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Advertising	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Consulting	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Research	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Education	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Entertainment	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Health Care	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Telecommunications	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Energy	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Environmental	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transportation	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Utilities	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Food & Beverage	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Retail	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Wholesale	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
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Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
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Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
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Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
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Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
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Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
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Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
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Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
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Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Multi-national Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Cross-border Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Transnational Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa International Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Foreign Group	58 1/2	59 1/2	60 1/2	61 1/2	62 1/2	63 1/2
Alcoa Global Group	58 1/2	59 1/2				



# Reshuffle at News Int

News International: Following the acquisition of *Today* newspaper Mr Jeremy Reed becomes display advertisement manager of *Today*, reporting to Mr Chris Berry, advertisement director of News Group Newspapers. Miss Jane Wroe becomes advertisement manager of the *Sun* and the *News of the World*. Miss Pat Moore becomes classified manager of *Today*, reporting to Miss Dorothy Cumpsty, advertisement director of Times Newspapers. Mr Jerry Harris becomes advertisement sales manager of *Elle* and *Sky* magazines.

TI Group: Mr Barrie Blackburn becomes group director of taxation.

Hilldown Holdings: Mr John Jackson will become

## APPOINTMENTS



Barrie Blackburn: group director of taxation at TI

deputy chairman and Mr Kevin O'Sullivan will become finance director on January 1.

Cookson Group: Dr Ralph Iley and Mr Richard Oster become managing directors.

Montagu Loeb Stanley: Mr John Manser becomes chairman.

The Private Capital Group: Mr Charles Vaughan-Johnson joins the board.

Avis Europe: Mr Peter Davis becomes a non-executive director.

Arthur Young: Mr Mark Dobell becomes a partner in Leeds.

Escombe Lambert: Mr David Beechey becomes financial director.

Steelstock: Mr Harry Dodd and Mr Gary Mather are made directors.

## RECENT ISSUES

EQUITIES				
Babygro	153			
Caradon (250p)	339 +10			
Chemox Int	243			
Colourvision	195 +5			
Computer People (230p)	331			
Cresta Higgs	173			
Doerfler (185p)	188 +5			
Edpa Group (85p)	135			
Florafax	186			
Glanar Gp	231 -2			
Harland Simon	201 +1			
Hay & Croft (63p)	183 -2			
Knobs&Knockers	135 -3			
Lancaster (165p)	228 +2			
Lynnh Burchett (175p)	208			
Mallat	206 +4			
Pickwick	181 -1			
Practical (83p)	103 +1			
Primaadone	207 -1			
River & Mercantile	233			
Rolls-Royce (85p)	127 -1			
Ross Consumer (165p)	255			
Saltire (100p)	98			
RIGHTS ISSUES				
Argyll Gp N/P	34 -9			
Aus Inv N/P	10			
Br Priming N/P	53 +2			
Caros Est N/P	28 -1			
Julianus N/P	16			
Merlin Int N/P	200 -10			
Paramore N/P	19 +2			
Plantation N/P	7 -1			
Western Motors N/P	167 +18			
Waters N/P	24 -2			

(Issue price in brackets).

## FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES				
Market rates	Market rates	1 month	3 months	
day's range	close			
N York 1.6200-1.6235	1.6205	0.34-0.31prem	0.87-0.82prem	
Monaco 2.1435-2.1465	2.1435	0.15-0.05prem	0.27-0.24prem	
Amst 3.545-3.5505	3.545	1% -10pm	3% -3pm	
Brussels 61.89-61.92	61.78-61.90	18-11pm	41-35pm	
Copenhagen 11.2705-11.2807	11.2805	1% -10pm	3% -3pm	
Dublin 1.1095-1.1130	1.1105	1% -10pm	3% -3pm	
Frankfurt 2.975-2.9845	2.975	1% -10pm	3% -3pm	
Geneva 2.975-2.9845	2.975	1% -10pm	3% -3pm	
London 2.975-2.9845	2.975	1% -10pm	3% -3pm	
Madrid 2.975-2.9845	2.975	1% -10pm	3% -3pm	
Manila 2.975-2.9845	2.975	1% -10pm	3% -3pm	
Paris 2.975-2.9845	2.975	1% -10pm	3% -3pm	
Prague 2.975-2.9845	2.975	1% -10pm	3% -3pm	
Stockholm 2.975-2.9845	2.975	1% -10pm	3% -3pm	
Switzerland 2.975-2.9845	2.975	1% -10pm	3% -3pm	
Vienna 2.975-2.9845	2.975	1% -10pm	3% -3pm	
Zurich 2.975-2.9845	2.975	1% -10pm	3% -3pm	

OTHER STERLING RATES				
Argentina (aerial)	2.5315-2.5445			
Australia dollar	2.5315-2.5445			
Belgian franc	0.6100-0.6140			
British pound	7.057-7.07			
Cypriot pound	0.7790-0.7850			
Finland markka	7.2175-7.2575			
French franc	2.975-2.9845			
German mark	2.975-2.9845			
Hong Kong dollar	12.6355-12.6455			
India rupee	20.90-21.00			
Kuwait dirar	0.4590-0.4680			
Malaysian dollar	4.1035-4.1075			
Mexican peso	2.185-2.205			
New Zealand dollar	2.725-2.735			
Saudi Arabia riyal	6.0575-6.0675			
Singapore dollar	3.4242-3.4361			
S. African rand (cont)	5.3715-5.4055			
S. African rand (cont)	3.3104-3.3194			
U.A.E. dirham	5.9400-5.9800			
Lloyds Bank				

Rates supplied by Barclays Bank WOFEX and Extel.

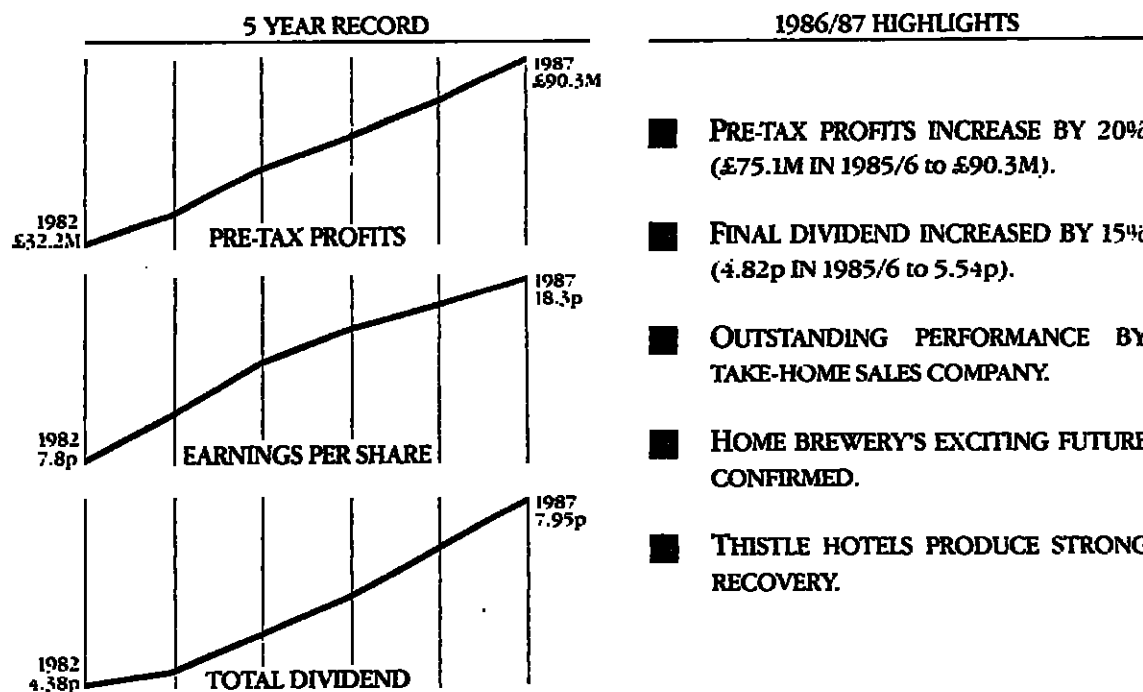
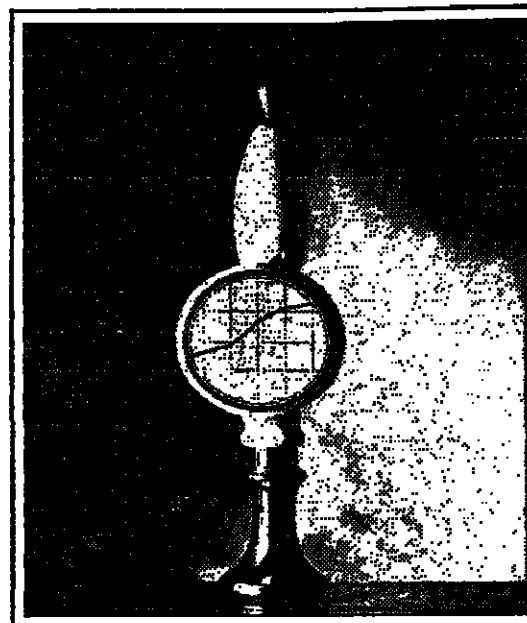
## LONDON FINANCIAL FUTURES

Three Month Sterling				
Sep 87	90.85	90.80	90.80	7421
Dec 87	90.87	90.80	90.80	1663
Mar 88	90.85	90.85	90.75	109
Jun 88	90.74	90.75	90.57	12
Sep 88	NT			0
Dec 88	NT			0
Mar 89	90.17	90.17	90.17	13904
Previous day's total open interest 13904				
Three Month Eurodollar				
Sep 87	92.80	92.80	92.73	4480
Dec 87	92.82	92.82	92.82	549
Mar 88	92.80	92.80	92.84	123
Jun 88	92.08	92.08	92.09	30
Sep 88	91.85	91.85	91.85	0
Dec 88	NT			0
Mar 89	NT			0
Previous day's total open interest 27929				
US Treasury Bond				
Sep 87	92.18	92.23	92.06	3415
Dec 87	NT			0
Mar 88	NT			0
Previous day's total open interest 4463				
Short Gilt				
Sep 87	NT			
Dec 87	NT			
Mar 88	NT			
Previous day's total open interest 0				
Long Gilt				
Sep 87	123.23	123.28	123.05	37080
Dec 87	NT			0
Mar 88	NT			0
Jun 88	NT			0
Sep 88	NT			0
Previous day's total open interest 29716				
FT-SE 100				
Sep 87	238.00	242.20	238.00	1977
Dec 87	NT			0
Previous day's total open interest 5558				

هكمان النحل

# Scottish & Newcastle

A fifth successive **RECORD** year



FOR A COPY OF THE FULL ANNUAL REPORT, PLEASE WRITE TO THE COMPANY SECRETARY, SCOTTISH AND NEWCASTLE BREWERIES PLC, 111 HOLYROOD ROAD, EDINBURGH EH8 8YS. EXISTING SHAREHOLDERS WILL RECEIVE A COPY SHORTLY.

## Dixons Group plc

has acquired

## Cyclops Corporation

The undersigned acted as financial advisor to Dixons Group plc in this transaction.

## MORGAN STANLEY & CO.

Incorporated

June 29, 1987

## Dixons Group plc

through its wholly owned subsidiary

## Cyclops Corporation

has sold its

## Steel and Non-Residential Construction Businesses

to

## Cyclops Industries, Inc.

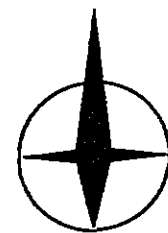
The undersigned acted as financial advisor to Dixons Group plc in this transaction.

## MORGAN STANLEY & CO.

Incorporated

June 30, 1987

# AAH HOLDINGS plc



## PRELIMINARY RESULTS

## New Peaks in Profits, Earnings and Dividends

## FINANCIAL HIGHLIGHTS

	1986/87	% change
Turnover	£1,024 m	+4.8%
Profit before taxation	£23.01 m	+25.9%
Earnings per ordinary share	23.66p	+33.2%
Recommended final dividend per share	5.76p	+18.5%

- "Turnover exceeds £1 Billion"
- "Further outstanding success from Pharmaceuticals Division - new initiatives enhance growth prospects"
- "Advances in trading profits from Builders Supplies and Transport Services"
- "British Fuel Company restructuring of strategic importance to Shareholders"
- "Eighteenth successive year of increased dividends"

Bill Pybus, Chairman.

To obtain a copy of our preliminary announcement please write to the Secretary, AAH Holdings plc, 76 South Park, Lincoln, LN5 8ES.



[illegible]

UNLISTED SECURITIES

INVESTMENT TRUSTS

1987 High Low Company Bid Price Change % Gross Div Yld P/E										1987 High Low Company Bid Price Change % Gross Div Yld P/E										1987 High Low Company Bid Price Change % Gross Div Yld P/E										1987 High Low Company Bid Price Change % Gross Div Yld P/E									
20	20	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	20	20	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	20	20	20	20	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	20	20	20	20
21	21	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	21	21	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	21	21	21	21	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	21	21	21	21
22	22	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	22	22	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	22	22	22	22	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	22	22	22	22
23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	23	23	23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	23	23	23	23
24	24	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	24	24	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	24	24	24	24	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	24	24	24	24
25	25	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	25	25	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	25	25	25	25	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	25	25	25	25
26	26	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	26	26	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	26	26	26	26	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	26	26	26	26
27	27	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	27	27	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	27	27	27	27	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	27	27	27	27
28	28	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	28	28	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	28	28	28	28	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	28	28	28	28
29	29	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	29	29	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	29	29	29	29	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	29	29	29	29
30	30	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	30	30	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	30	30	30	30	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	11.4	M & G Corp	23	23	30	30	30	30
31	31	11.4	M & G Corp	23	23	11.4	M &																																

*Buffon's Gold*

Year	1870	1871	1872	1873	1874	1875	1876	1877	1878	1879	1880	1881	1882	1883	1884	1885	1886	1887	1888	1889	1890	1891	1892	1893	1894	1895	1896	1897	1898	1899	1900	1901	1902	1903	1904	1905	1906	1907	1908	1909	1910	1911	1912	1913	1914	1915	1916	1917	1918	1919	1920	1921	1922	1923	1924	1925	1926	1927	1928	1929	1930	1931	1932	1933	1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100
1870	1871	1872	1873	1874	1875	1876	1877	1878	1879	1880	1881	1882	1883	1884	1885	1886	1887	1888	1889	1890	1891	1892	1893	1894	1895	1896	1897	1898	1899	1900	1901	1902	1903	1904	1905	1906	1907	1908	1909	1910	1911	1912	1913	1914	1915	1916	1917	1918	1919	1920	1921	1922	1923	1924	1925	1926	1927	1928	1929	1930	1931	1932	1933	1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089												







## MEDIA &amp; MARKETING

## Look beyond the good news

## OPINION

Roger Bolton

The BBC's News and Current Affairs are to be combined in one new directorate, embracing both television and radio. This is the plan unveiled last week by John Birt, the BBC's new Deputy Director General and head of journalism. This basic approach is long overdue and to be applauded. The old division was destructive and led to pointless rivalry. Birt wishes to increase the amount of foreign and particularly European news as well as developing regional bulletins.

Priority will be given to increasing specialist coverage of four key areas — economics, finance and industry, social policy and foreign affairs. He is quoted as saying that "there is too little substantial exploration of policy issues in these four areas". Absolutely right.

The new DDG will undoubtedly add intellectual authority to the BBC's journalism, will ensure that it gets closer to the real policy debate that goes on in Westminster and Whitehall, and will ensure that the preparation of programmes will be a much more rigorous affair. The new directorate will be very well managed and the back-passing of the past will be substantially reduced.

However, there are three areas where I am concerned about the new plans. The first is investigative reporting into controversial issues. If the BBC pulls back from this it will be a severe blow. Such journalism in the national Press has been significantly reduced. The BBC has the resources and can command public attention in a way few others can. It has fine reporters and producers. They must be allowed to report, no matter what the inconvenience to Government or the various establishments. There should be fewer rows but there should be rows.

Issue journalism is not enough. Before one can have diagnosis and prescription one has to have evidence. The

second concern is about the writing of scripts before film crews are sent out. While this can make sense with issue-based programmes it can also result in an editor's prejudices reaching the screen unhindered by the facts.

As an editor, I am aware that most of my sources are second-hand. I expect my reporting teams to give me a written outline of their proposals and to follow the line of inquiry I have commissioned, but if they find our assumptions to be wrong they must report that.

This willingness to adjust one's programmes in the light of the evidence is particularly necessary, because of the over-concentration of broadcast journalism in London. It is all too easy for broadcasting executives to lose contact with the rest of the country. This is why network current affairs programmes made in the regions must be encouraged and supported.

The third concern is about the "marginalization" of current affairs. I can see a situation where the BBC makes excellent specialist programmes, transmitted well away from peak time and the main channel, viewed by small audiences and leaving entertainment shows a free run. I understand the argument that the size of audience doesn't matter, but I still believe there remains scope for the peak-time general current affairs programme where a relatively large number of viewers may watch something they weren't expecting and didn't think they'd be interested in — but are.

We should not be afraid to try and achieve the largest possible audience for serious and important subjects.

Roger Bolton is editor of *Thames Television's This Week* programme. He formerly worked for the BBC and was editor of *Panorama*, *Tonight* and *Nationwide*.

## Open warfare on the air

Independent local radio stations are at loggerheads with each other over government plans for their future.

David Housham listens to the debate

A heated debate about the future of Independent Radio reached boiling point last week. The steam was rising from a late burst of some 50 documents arriving at the Home Office right on the deadline for responding to the Government's radio Green Paper.

Since the deadline fell after the Queen's speech, it seems increasingly likely that any new radio proposals will be incorporated with television in a comprehensive new broadcasting bill in the 1988/89 term.

The agitated local companies' dismay at this prospect is matched only by the Government's disappointment that the stations are unenthusiastic about its plans to remove the regulatory chains that have kept many of them in a constant state of financial instability.

In the Green Paper, published in February, it suggested transferring the Independent Broadcasting Authority's regulatory responsibility to the Cable Authority, whose chief, Jon Davey, says: "We already administer a system in which commercial freedom is the watchword".

Under a lighter hand, the stations would no longer be bound to educate and inform

listeners. They could control their own transmitters and not have to pay high IBA rentals. The Green Paper also promised three new national commercial channels by 1990, as well as licences for several hundred tiny commercial stations — in other words, the return of the aborted community radio experiment.

The first draft response of the Association of Independent Radio Contractors reflected the interests of its larger members, with national ambitions, through its support for the idea of new country-wide network channels. With Radios 1 and 2 currently sunk in a dull trough and vulnerable to competition, and TV airtime becoming exorbitantly expensive, many advertisers are awaiting keenly the start of Independent National Radio.

However, the smaller ILR stations which constitute the majority of the AIRC's membership, under the leadership of Mike Powell at Guildford's County Sound, fought back to ensure that the final draft not only came out against INR (as a threat to their own advertising incomes), but also asked for the IBA to remain radio's regulatory body.

Some are afraid that deregulation would result in their losing their licences to



**Commercial freedom is the watchword**  
Jon Davey, Cable Authority chief



**Transition period is the problem**  
Brian West, AIRC's director



**No to INR, but let's keep the IBA**  
Mike Powell, leader of smaller ILR stations



**Strategic planning for the public**  
Lord Thomson, IBA chairman

higher bidders and that all ILR and INR services would degenerate into lowest common denominator broadcasting. Timothy Renton, the minister responsible for broadcasting, denied last week that this would be so and in addressing the AIRC's congress reminded its members that it will have the Government's ear if it remains the cohesive voice of the industry.

In line with its generally flexible attitude to sponsored programmes, the IBA chairman, Lord Thomson of Monifieth, said that "strategic planning" could preserve the basic public service element in ILR even if it did concede its rigid requirements of infor-

mative and educational programming.

The ILR stations' support for the IBA underlines their eagerness that the Government should push through lighter regulation within the present IBA framework and without a delay before new legislation.

They see the danger of delay as encouraging a new flood of pirate radio stations as a result of the community radio lobby losing its patience with this second brake on its emergence.

David Maker, managing director of the Red Rose group of ILR stations, says: "The Government recognizes that

we are over-regulated as an industry. It's supposed to be in favour of free enterprise and self-regulation, so let's get on with it."

Brian West, AIRC's director, wants an immediate loosening of regulation to allow the smaller stations to reduce their costs through staff cuts, sponsored programmes and so on. He'd like to see them reach a "robust viability" through local advertising revenue alone, so that they wouldn't be damaged by the loss of national advertising.

He also wants stations to have more flexibility in operating their transmitters. At the moment the IBA maintains an expensive, high

quality network of transmitters for which the stations pay rentals. To their annoyance the biggest, profitable stations subsidize the transmission costs of the smaller ones.

Says West: "The real problem is the transition to the brave new world. We started with a high cost, highly regulated system that has been successful in every respect except showing a return on capital investment."

"The transition to a low, stabilized cost base in ILR should ease the stations into owning or controlling their own transmitters. But it fills the smallest stations with dread because what they pay in subsidized rental wouldn't meet their electricity bills."

## Out go the wine and roses, in come low-cost commercials

The television commercials production business, traditionally under fire for allegedly handling budgets without due care and attention, launches today yet another phase of the campaign to improve its image.

Cost Effective Television Commercials Production, a two-day conference at the Gloucester Hotel in London, is aimed at reviewing the world after Piatzky and further explaining some of the mysteries of the celluloid jungle.

As ratings fall and costs rise, ad-makers resume their campaign for a better image

The speakers include Mike Gilmore, managing director of James Garrett & Partners, Pam Powers of the Film Editors, Ridley Scott's favoured editor, and Bill Shepherd, head of television at McCann Erickson.

They will tackle such issues as pre-production, competitive bidding, creativity and industry training.

Those involved feel that such dialogue is necessary because there is still some misunderstanding, particularly among clients, about the aesthetics and mechanics of commercials production.

They doubtless have a point, though this year's education programme has been so intensive that the clients should end up knowing

more about film than Steven Spielberg does.

First there was the Piatzky Report, a comprehensive analysis of the production process which laid down codes of practice. Then the normally reticent production business burst into explanatory print in the trade Press. And only last month, most of London's production

companies ostentatiously boycotted Cannes as proof that the days of wine and roses are over.

The only irony about this generally admirable programme is that the cost which mainly worries clients at present has nothing to do with production. The rising price of ITV air time, when ratings are falling, has angered many clients far more than elastic budgets.

Brian Davis

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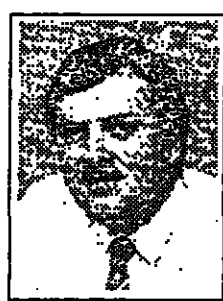
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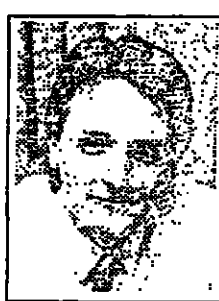
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مكتبات الصحف



## MEDIA &amp; MARKETING

هنا من العمل

# Low-down on the high-rise wage ladder

**T**owards the end of last month, Peter Gummer, chairman of Shandwick, the leading public relations company, was escorted with colleagues in his City office, interviewing the latest crop of this year's graduates hoping to work for his company.

"We gave them an hour each," he says. "They were a mixed bunch. A lot had a rather over-optimistic view of public relations. They start with the line 'I like working with people'. We need to tell them that PR is all about. It's a hard life."

Only a few are likely to be successful. Last year 600 new graduates applied to Shandwick, 10 were short-listed and just two selected.

Public relations, like advertising, has recently become one of the most attractive and lucrative careers in the media world. Thirty years ago there was only one avenue of employment for the ambitious young graduate wishing to work in communications. The Milnes and the Baverstocks of this world joined the BBC.

In the late 1960s it became respectable to take a job in independent television, with salaries considerably higher than at the BBC. In the 1970s advertising came into its own, and only now has public relations gained cachet, as its essential role in mergers, acquisitions and other aspects of corporate affairs has become apparent.

This year, PR seems to have kept its glamour appeal, while advertising has lost out. "We have always had the cream of the graduates, but this year we've been pre-empted by the merchant banks," says Leo Barkie, personnel director at Saatchi and Saatchi Compton.

**There are fortunes to be made along the media trail but as Andrew Lycett reports, salaries can fluctuate wildly**

"There has been a considerable delay in applications. By mid-December we had received only 50 per cent of the usual number."

In 1986, Saatchi had around 1,000 applications for 10 graduate jobs. "It's an accepted industry statistic that 2,500 graduates apply to advertising agencies for 150 places," Barkie says.

In advertising and public relations, as in television, a newly-employed graduate would expect to earn around £8,000 to £9,000. In journalism and publishing, starting salaries are rather lower. At most ranks of publishing, salaries are extremely poor. Five years ago, the National Union of Journalists enlisted the help of authors like Fay Weldon in its End Low Pay campaign in the book industry. Several publishers increased their salary structure substantially, but financial rewards remain disproportionately low. "Employers still think the kudos of the job should be enough," says one senior editor, currently looking for another job.

Journalists fare rather better, particularly as they progress through their careers. The highest paid picture editor in Fleet Street, who works on a tabloid, earns £43,000, whereas the average salary for a Fleet Street picture editor is £35,000. The average salary

for a Fleet Street tabloid photographer is £30,000, but a freelance paparazzi photographer can easily double that amount.

Genevieve Cooper, deputy editor of the *London Standard*, and Dee Nolan, editor of the *Sunday Express* magazine, both earn £50,000. By comparison, the salary of the editor of the trade magazine, *Broadcast*, is £30,000, about the same as the average salary of a commissioning editor at Channel 4.

A section editor in Fleet Street can expect to earn £30,000 to £40,000, not vastly different from an account director on the board of an advertising agency, or top financial PR personnel. While a few top freelance writers and authors may earn into six figures, advertising appears to offer the best chance of salaries akin to a pool win if you make it to the top.

Curiously, training programmes are in inverse proportion to glamour and salaries. The BBC's general traineeship remains second to none. So many successful directors in independent television have started at the BBC that the Corporation has been forced to make something of a virtue of it.

"Graduates come into the BBC for training," says Michael Buncie, the BBC's head of public affairs. "Then they play the field. They still realize that this is the place to come and be trained."

The growth of independent film production companies has encouraged more competitiveness from the BBC, which now offers more attractive salary packages. But the figures speak for themselves. In 1985/6, 1,150 people in ITV earned more than £30,000; at the BBC there were just 150.



• The above figures are all basic salaries. They may be augmented by perks ranging from company cars, health insurance schemes and the payment of private school fees to the use of company credit cards and performance-related bonuses

In public relations there are few training schemes, and even these (in the words of Gummer) are "not as good as we would like them to be". As a result, his company is starting its own course. After a pilot scheme this summer, it hopes to attract 100 people to an eight-week specialist training programme next year. Part of the aim is to counter the "I like working with people" syndrome.

As media types mature, problems diminish and salaries grow. Because of the poor quality of existing

## PAY SCALES IN THE MEDIA

£298,000	Maurice Saatchi, chairman Saatchi & Saatchi Compton
£250,000	Managing director of top international advertising agency
£188,000	Frank Lowe, chairman Lowe Howard Spink and Bell
£150,000	Top creative director in advertising
£120,000	Peter Mayer, chairman and chief executive Penguin Books
£120,000	Bruce Gynell, managing director TV-am
£100,000	Sir Alastair Burnet, ITN
£80,000	Board member at Saatchi & Saatchi Compton
£75,000	Michael Checkland, director general BBC
£65,000	Leading director TV-am
£60,000	Andreas Whittam Smith, editor <i>The Independent</i>
£56,000	Managing director of one of the top 10 per cent PR consultancy firms
£55,000	John Tusa, managing director BBC External Services
£50,000	Christopher Bland, chairman LWT
£50,000	Peter Gummer, chairman Shandwick PR
£50,000	Senior copywriter or visualizer in advertising
£40,000	Senior financial or corporate PR consultant
£38,500	Board account director, advertising
£35,000	Director, Thames TV
£35,000	Senior journalist, TV-am
£33,000	Editor <i>Newsnight</i> , BBC TV
£26,000	Account director in advertising
£25,000	Editorial director, Penguin Books
£25,000	Account director for medium sized PR company
£24,000	Junior sub-editor, <i>Daily Mail</i>
£19,000	City reporter, <i>Daily Telegraph</i>
£18,574	Television producer basic rate (ACTT rate)
£18,000	BBC TV director (rate 20s)
£18,000	John Lloyd, editor <i>New Statesman</i>
£16,270	ITN cameraman (lowest ACTT rate)
£16,019	Head of art department, Hamlyn Books (basic rate)
£15,888	Editor <i>The Teacher</i> , weekly newspaper of the NUT
£15,298	Commissioning editor Penguin Books (basic rate)
£15,000	BBC radio news producer
£13,200	Graphic designer for Islington Council
£12,211	Journalist, BBC External Services newsroom (starting salary)
£12,000	Press officer Solcon, BP's subsidiary
£12,000	Crime reporter, <i>Evening Gazette</i> , Middlesbrough
£11,800	Sub-editor, <i>Courier</i> , Oxford free distribution newspaper
£11,500	PR account executive with two years' experience
£8,500	Graduate trainee account handler, advertising
£7,150	Qualified editorial assistant, Macmillan Books
£7,000	Trainee creative assistant in advertising

Geoffrey Sims

## BYLINES

## Maxwell takes flight

The chase to capture Headway Publications, home of the money-spinning *British Airways* in-flight magazine, *High Life*, is about to be won by Robert Maxwell, lately frustrated by the slow growth of his fledgling magazine division. Headway has been for sale since Norton Opax, its owner, decided to concentrate on its printing business.

William Davis, Headway's chairman, says: "We have expansion plans that might surprise a lot of people — expanding into America, for instance — so there would be a natural synergy in our working with Mr Maxwell. It would be very exciting."

A tie-up might help Davis achieve a pressing ambition: to buy *Punch*, the magazine he edited between 1968 and 1977, from United Newspapers whose chairman, Lord Stevens, has already given him a cool response to a written bid.

Davis says he has been amazed by the "bizarre account" outgoing *Punch* editor, Alan Coren, has given of his declining circulation. "Alan has said there are no new young writers around. I've never heard so much tosh in my life. There is always new talent around, but you've got to develop it."

Davis adds that if he can't buy *Punch*, he may start a rival young businessman's humour magazine. "Alan has totally missed the yuppie market. If I don't do it, somebody else will."

## Free at last?

The *News On Sunday's* attempt to relaunch this autumn will not be helped by the departure last week of its advertising sales director, Karen Needham. A member of the original team, she has not been enthusiastic about the desire of the new proprietor, Owen Oyston, to go down market. There are also fears that the lucrative classified advertising booked by local authorities sympathetic to the paper's early political aims may disappear, particularly if Oyston turns the *NOS* into a national freesheet.

## Old money

Having spent the early 1980s expanding the teenage magazine market with soaring successes such as *Smash Hits*, *Just Seventeen* and *Looks*, EMAP is now increasing its stake in the old-age pensioner sector. From September a new monthly, *Residential Care*, will be sent to 16,000 readers in the residential and nursing homes business. EMAP's flourishing over-60s monthly titles — *Choice* and the tabloid *YOURS* — now have circulations of 85,000 and 131,000 respectively.

## Varsity rag

Seven years ago Oxford University produced *Blitz* magazine, which Carey Labovitch and Simon Tesler determinedly built from an undergrad rag to the very

professional, international bible of trendy youth fashions it is today. Last week saw the launch, in Cambridge, of *The Parade Magazine*. With the help of Varsity Publications, editors Jocelyn Targett and James Wood are aiming at a "gap in the market" they see between *The Face*, *Blitz*, *The Spectator* and the *New Statesman* — "a beautiful, accessible and intelligent package."

## Briefing...

Channel 4 will screen the first day-long TV coverage of women's cricket next Thursday when England play Australia at Lord's... IPC could be heading for its second major strike in five years — its journalists are angry with a 4.5 per cent pay increase offer in response to the NUJ chapel's bid for 15 per cent and a new grading structure... The Broadcasting Audience Research Board has noted the first fall in the growth rate of VCR ownership for five years, though the trend is still buoyant: 42 per cent of all households now possess a video, and 46 per cent two or more television sets... The management buy-out at Virago, which seemed threatened by the Random House purchase of the Chatto, Virago, Bodley Head and Cape group, is now back on course, though the Americans may be seeking more for Virago than the previously quoted price-tag of £750,000.

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# REED

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Mz. E. Williams, ICIS LOR. Group Ltd, 23 Upper Brook St, London W1Y 1PD. (No agencies.)

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Continued on next page



# CREATIVE & MEDIA COMMUNIQUE

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25 / 35

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## Cornish fort that could go with a bang

For someone concerned, perhaps, about security, Humbert's Exeter office is looking for a converted 18th-century fort overlooking Whitsand Bay in Cornwall. The fort, built in 1807, has gun ports in cut granite, and front walls 8ft thick, and is approached by a drawbridge over a dry moat. During World War II it was used as an anti-aircraft battery, and since then has been a hotel and tea rooms. It is now a private residence.

It has a drawing room, a study, a music room, a sitting room and seven bedrooms, with two bedrooms and a bathroom in five acres sloping down to a private cove. Humbert believes Fowham Fort has enormous potential for a number of uses and is seeking offers of more than £200,000.

Bryndydwydd, at Meadry, near Corwen, North Wales, is a country house in 10 acres of gardens and parkland, which has been in the same family ownership since 1802. Before that it is believed to have been the home of the Archbishops of Canterbury when visiting Wales before the Church in Wales was established. The stone-built house with oak panelling has four reception rooms, five bedrooms and a self-contained flat. Andrew Grant, of Worcester, and Denton Clark, of Chester, want offers around £200,000.

The newest agents in the rush to London's Docklands are Ayleford, which have joined Grant and Partners to create a new residential agency for the Isle of Dogs, looking towards the as yet undeveloped Canary Wharf sites. John Stait, in charge of the office, says that as the infrastructure and services gradually emerge it is easier for a purchaser to envisage living in Docklands. He says many pre-sold developments have been pre-sold as investments, restricting the natural formation of a neighbourhood. He admits more facilities are needed, and adds that inquiries for shops and restaurants, and sporting and entertainment facilities have recently doubled.

Prory Corner at Bishopthorpe is regarded as one of the best village houses in the York area, built in the 18th century and with the added benefit of having the Archbishop of York as a neighbour in the Archbishop's Palace. Prory Corner has been fully restored and has three reception rooms and a "number of bedrooms", according to the York office of Carter Jonas, which is asking £135,000.

Wilton Crescent has claims to be the best address in Belgravia, built in 1827 by Thomas Cubitt and one of the few Regency crescents to remain in London "unbroken". Number 9, which is for sale, was formerly the Argentine embassy, and has now undergone a three-year rebuilding programme to restore it to its original splendour. The accommodation includes an undivided first-floor reception area about 110ft in length, with eight bedrooms, air conditioning, a passenger lift and staff quarters. Knight Frank & Rutley and Ayleford are aiming the house at both home and overseas purchasers, with a price guide of £3.5 million for the 57-year lease.

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A rare opportunity to explore the history and pageantry of British and international politics. Promoting personal contact between MPs throughout the world, this organisation has a membership register listing politicians of every age, party and distinction. Your role is one of total involvement with all aspects: attending some official functions, retaining accuracy of the register, dealing with international queries and general administrative/secretarial responsibilities. An excellent education, superb social skills and fluency in a foreign language are desirable. Good office skills (90/50) are essential. Call 01-495 5787.

GORDONYATES

## MARKETING ASSISTANT £11,500

An opportunity to move away from the tedious secretarial role as Marketing Assistant to the new innovative Director of this award-winning Fashion Design company. High admin. and client liaison contact. Secretarial skills 80/90. Gregarious personality.

## FILM '87 £10,000

A unique and exciting opportunity for a born organiser with excellent secretarial and proven administrative skills to totally organise and establish new West End office of international video company. Skills 100/50/WP/ computer experience.

## MUSIC AUDIO £10,000

As assistant to the Business Affairs Director you will liaise with artists and their managers and become involved in the business heart of the music industry. Well educated with fastidious audio typing (80+) and WP.

## Handle Recruitment 10 New Bond St, London W1 01-493 1184

## SENIOR SECRETARY/PA Salary negotiable £12,000

We are one of four members of The Tanstead Professional Group which offers a specialist range of management consultancy and resourcing services to a rapidly expanding client base.

The demanding and very visible role of secretary/PA to one of our Group Directors goes beyond the usual high level Secretarial responsibilities. The role requires involvement in Administration, Marketing and PR with responsibilities for some computerised applications.

Please reply in complete confidence and enclosing a CV to the Managing Director

**Tanstead Associates Ltd**  
Executive Search & Selection  
West End House, 11 Hills Place, London W1R 1AG  
a member of the Tanstead Professional Group

## CHRISTINE WATSON LTD 3rd Floor, 124 Wigmore Street, London W1

## EXECUTIVE SEARCH SALARY £12,000 + BONUS

Are you a polished capable PA/Sec 25+ with good audio and WP skills. Then this leading co in W1 needs you to assist a Director. This is a very busy position requiring a people person with tact and diplomacy, a born organiser with a persuasive telephone manner capable of working on their own initiative.

01 935 8235 (rec cons)

Let us make our success, your success

## YOUR EXPERIENCE

As an experienced WP operator with sound secretarial skills we can offer you the most rewarding temporary placements in town. Our high profile clients need first class WP secretaries with confidence and style. Familiar with Display/Write-3, Textpack-4 or Microsoft Word? We want to hear from you.

## OUR EXPENSE

Don't let out-dated office skills hold you back - simply update them. At the Anthony Cook Bureau we offer a 3-day intensive WP training course on one of the leading programs - at our expense. When fully trained you will have the support of the most prestigious recruitment agency in town. Get back into the mainstream.

Ring Krysia Misayat on 01-248-3404 now  
**ANTHONY COOK**

**BUREAU**



## MANPOWER

The place for top office temps

TELEPHONE:

For top rates, continuous work, holiday pay and assignments to match your skills -

Call us now on...

01-486 7865

## HUNGRY FOR SUCCESS? c.£15,000 Salary Package

Do you have the energy, professionalism and commitment required to join one of the world's leading investment banks? The environment is demanding and pressurised, requiring long hours and hard work; however, for the ambitious and determined secretary, the rewards are high and the work varied and stimulating.

Selection standards are high so we are only looking for candidates confident of their ability to make an immediate and useful contribution to the firm. Essential requirements: Good secretarial skills, 'A' levels, polished presentation and the ability to maintain a sense of humour when the going gets tough. Age range mid-late 20s. Please telephone 434 4512.

## Crone Corkill

RECRUITMENT CONSULTANTS

## COLLEGE LEAVERS NEED A SPECIALIST.



If you are ready to make that first important career step, but have no idea where your talents lie, what choices are open to you, or whom to see -

Call me. I specialize in finding good stepping stone jobs for college leavers. I'll get to know you and your talents, and I'll listen to what you have to say. Then, when you do go on that special interview, I will give you all the tips you need to land the job you really want.

**Tate**  
APPOINTMENTS

70-71 NEW BOND STREET • W1Y 9DE • 408-0424

## In the City LAUNCH YOUR CAREER IN PERSONNEL

Gain the training and experience for success

As Personnel Secretary in this international stockbroking firm you will gain a thorough grounding in all areas of Personnel, with particular emphasis on recruitment. Reporting to the Personnel Director and Personnel Officer, you will be a valued team member with a high degree of

autonomy - liaising with staff, agencies and applicants and composing your own correspondence. The ideal applicant will be aged 22-25, self confident and tactful with a keen sense of responsibility and confidentiality. Skills required are 90/60+ WP. Excellent salary and benefits.

**FINESSE**  
APPOINTMENTS  
01-499 3531/3551

## CHAIRMAN'S PA £15,000 Neg

This has to be one of the most prestigious jobs in London. To qualify you will need to be immaculately presented, possessing director-level experience and excellent sec skills (100/60/WP). Age mid-20s to early 30s. Min 'A' levels.

## GRADUATE PA To £13,500 + Benefits

A newly-appointed director of this major international investment company needs a graduate PA. You must be a self-starter with good skills and a working knowledge of computers. Excellent career prospects. Preferred age: 25-28.

## PERSONNEL OFFICER To £16,000

Large firm of City lawyers requires an experienced Personnel Officer, initially to cover maternity leave, in this busy, demanding dept handling all non-professional recruitment and personnel matters.

**LATE NIGHT:** We will be open until 7pm on Thursday 9 July. Whatever your level of secretarial experience, we'll be pleased to see you.

**GRADUATE APPOINTMENTS**  
7 PRINCES STREET, W1 01-639 7202

## Zarak Hay

## \* STAR JOB \* TRUE PA IN DESIGN

NO SHORTHAND £11,000++

This unusual role as a Personal Assistant requires only a minimum of typing but a maximum of initiative and confidentiality. This organisation is one of the leaders in the hi-tech field of design and will offer you immense scope for involvement. Ideally you will be a graduate and have some experience that shows your ability to handle a responsible role. Age 23-30. WP knowledge needed.

## COLLEGE LEAVER/SECOND JOBBER PUBLIC RELATIONS £8,500

Our client, a well known PR consultancy, is currently looking for 2 young secretaries to be based in their prestigious City office. Responsibilities will range from typing press releases and organising presentations to liaising with media and clients. 50 wpm and rusty shorthand an asset.

## CHARITY FUND RAISING c.£10,500

Join this extremely high profile charity as PA Sec to their Fundraising Director. You will have face to face contact with VIPs including members of the Royal Family plus contact with the media. Full secretarial backup is needed but more important is a positive and self assured personality. Shorthand an asset, good typing needed.

Call Karen Benancourt/Ann Grover/Celia Ahlquist

01-588 6674

## EXCEL IN THE CITY c.£16,000

An exceptional P.A. is required by the Senior Partners of one of the City's leading firm of chartered accountants and business advisors. Working at the highest level, your diplomacy, intelligence, social poise and sense of humour will be regularly put to the test. Your duties will include organising the senior partner's time, both short and long term, maintaining the smooth running of his office, and acting as an interface between him, partners and members of staff. Applications are sought from candidates with the commitment and enthusiasm to develop their role into that of an executive. Good secretarial skills, 'A' levels or a degree, and senior level experience are essential. Age range 27-40. Please telephone 588 3535

## Crone Corkill

RECRUITMENT CONSULTANTS

## Ogilvy and Mather

INTERNATIONAL ADVERTISING AGENCY  
PLANNING AND RESEARCH  
My client, Ogilvy and Mather, are currently looking for a secretary to work within their Planning and Research Department. The successful applicant must be resourceful, have a little experience, and have good typing along with the ability to work as a group. Another vacancy is also available, working for a Senior Director. Both positions command good salaries plus very good perks.

APPLY IN THE FIRST INSTANCE TO: DANIEL LEWIS  
01 836 1954  
(Rec Cons)

## SECRETARY £10,000 pa

**BONDS & MORTGAGE**  
Duties will include assisting the London Director of this international Finance Company based in W1. Good shorthand and typing essential plus ability to run the office during his absence. Full involvement in marketing, client liaison and related admin. Good prospects. Age 21-30. For interview  
Pam Greenwood 01 937 8825

**Kentacom**  
Recruitment Consultants

## DRAKE PERSONNEL

## EXHIBITIONS ORGANISER

An ideal first or second job with the exhibitions department of this leading group. You will enjoy young, lively surroundings as you assist in organising major exhibitions such as the Ideal Home show, Whitist consolidating your shorthand and typing skills. Duties are varied involving lots of client liaison and there is ample scope to get out and about to the various exhibitions and receptions. Call Judy Lewis now on 01-584 6888

**The People People**  
THE DRAKE INTERNATIONAL GROUP

## CONFERENCES & COSMETICS £9,000

Interesting role in top cosmetics house for committed Sec PA to work for Marketing Dept. Organising, planning, booking, etc. with 80+ 5/4. WP experience useful. Excellent salary and conditions. Please call Tina on 01-581 1611

## MEDICAL SECRETARY

Experienced medical secretary required for consultant surgeon. Audio typing. SRN preferred.  
Telephone 01 935 8793

**Winfred Johnson**  
01-493 3025  
RELCONS

## DRAKE PERSONNEL

## TOP FLIGHT PA To £12,000

As PA to the MD of this highly successful investment company, you will become involved in top level confidential negotiations. You will need to be quick, along with clear and concise writing skills. In addition, you must be able to handle the most demanding of clients. Excellent career prospects. Preferred age: 25-28.

**The People People**  
THE DRAKE INTERNATIONAL GROUP

## VIDEO MARKETING £9,500

Varied and involving position, with possibilities for career development - within video unit of major TV station. You will need good communication/organising skills, together with 80+ 5/4.  
Direction: Recruitment Consultants  
55 Monmouth St  
London WC2H 9BG  
01-379 6240

## A CAREER MOVE?

If you are interested in the media field, we have many opportunities for career oriented jobs with good advancement. If you are a Senior or Junior Sec, please call us for opening in Advertising, P.R., TV, Design, Direction Recruitment Consultants.  
55 Monmouth St  
London, WC2H 9BG  
01 379 6240

## SECRETARY

The World Employment Movement, Britain's main pressure group on Third World issues, has a secretarial vacancy. Salary on scale £7,500-£9,713 (includes £1,200 p.a. London weighting). Full details, job description and application form, returnable by 28th July, from WEM, Bedford Chambers, Covent Garden, London WC2E 8HA, 01 836 3672.

## LOFTS BATTERSEA ESTATE AGENTS

Secretary/Trainee Negotiator required.  
An excellent fast growing young and well known estate agent and WP. Salary negotiable depending on age and experience. Contact  
Eve on 01-223 5151.

## Esprit de Corps! £12,000 + bonus

Participation is the watchword of this business consultancy's success. Small, yet high profile and very high calibre, they work as an exceptionally close-knit team. Each assignment (project work and management analysis) is a group achievement. You will be involved in client liaison and entertainment, monitoring progress of assignments and providing Director-level support. A challenging and developing role is assured for a confident and capable personality with good secretarial skills, aged 21+. Call 01-493 4460.

MERR WEATHER ADVERTISING & SELECTION

## MERRYWEATHER

## WEST END WP/AUDIO SECRETARY £10,000+

Conceptual "all-rounder" required to assist the 2 partners and their specialist team in the Hotel and Leisure Department of major firm of Estate Agents and Surveyors. Must have fast accurate typing, pleasant telephone manner and cheerful disposition. Age 22 to 35. Holiday commitments ignored.  
Call Jeremy Crawford on 01 486 1252.



01-481 4481

## LA CRÈME DE LA CRÈME

01-481 4481

## Half a dozen ticks can show if your consultants...

Does your professional secretary fit in readily with the way you like to work?

...handle responsibility?

...fully appreciate your contribution to the organisation?

...know when your meetings can and cannot be interrupted?

...recognise when information is confidential?

...run things smoothly when you're away from the office?

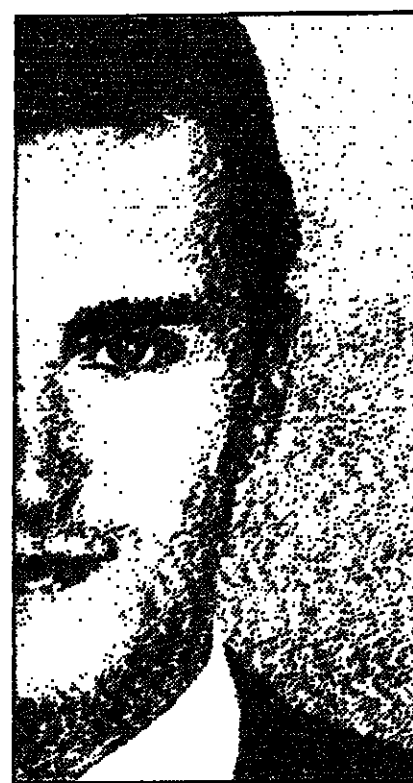
If you cannot answer YES six times your recruitment consultants have not done their job properly.

Thanks to them you are probably not working at the peak of efficiency you could achieve if you had a fully compatible professional secretary. It's high time you put in a call to us.

## SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

01-499 0092 (West End) 01-606 1611 (City) 01-589 4422 (Knightsbridge)



## ...are doing only half the job they should be doing

Do you think you and your executive make an effective team?

Are you being given enough responsibility?

Do you fully appreciate your executive's role within the organisation?

Are you trusted to judge when it's right to interrupt an important meeting?

...and to work on confidential matters?

Finally, are you given the opportunity to run things on your own when your executive isn't there?

Having the right employer and the right job makes an extraordinary difference to your effectiveness.

Not to mention your job satisfaction.

If you cannot tick six YES boxes you really should telephone us.

## SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

01-499 0092 (West End) 01-606 1611 (City) 01-589 4422 (Knightsbridge)

## CAREER MOVE

£11,000

Two Partners at this highly successful firm of Chartered Accountants are looking for a top class PA/SEC to run the show and be responsible to the MD. You must have 5 or 6 years exp + excellent skills in all aspects of the job. Excellent prospects + package offered to a good all rounder. (Rec Conts)

CITY: 01 481 2345

WEST END: 01 488 2264

abbatt

## DESIGN

£12,000 + Bens

Large established architects are currently looking for a top class PA/SEC to run the show and be responsible to the MD. You must have 5 or 6 years exp + excellent skills in all aspects of the job. Excellent prospects + package offered to a good all rounder. (Rec Conts)

CITY: 01 481 2345

WEST END: 01 488 2264

abbatt

## LEGAL PA

£11,300 + Bens

Due to recent expansion our client who is one of the City's top solicitors is seeking an experienced PA or senior Bankers, Company, Commercial or Property Law. Good typing No SH + plenty of money to reward a superb career move. (Rec Conts)

CITY: 01 481 2345

WEST END: 01 488 2264

abbatt

## OIL

£11,000

Work in a young environment as a Senior Sec in the Public Affairs Dept of the major Oil Co. Good exp skills are essential as is the ability to work with co-workers and the media. Excellent rewards on offer. (Rec Conts)

CITY: 01 481 2345

WEST END: 01 488 2264

abbatt

## SUPER SEC

£13,000

Your experience + maturity will be well rewarded by this busy, but friendly co., who's operations are managed by a top class Sec/PA to assist him in all aspects of the day. Offer your excellent skills including SH + WP. A superb career move. (Rec Conts)

CITY: 01 481 2345

WEST END: 01 488 2264

abbatt

## ADVERTISING

£10,000

An attractive all round position has arisen involving the co-ordination of all sales and looking after 2 directors in this prestigious Advertising Agency. You will play a key role in the day to day running of the agency with just a small amount of typing and office duties in exclusive office surroundings. (Rec Conts)

CITY: 01 481 2345

WEST END: 01 488 2264

abbatt

## PROPERTY

£11,000

A smart and well educated person is required by this dynamic Managing Director, who is looking for a systematic and energetic help to deal with prospective clients, compile with just a small amount of typing and office duties in exclusive office surroundings. (Rec Conts)

CITY: 01 481 2345

WEST END: 01 488 2264

abbatt

## PERSONALITY +

£12,000

A small but busy firm of Estate Agents in the heart of the West End seeks a young sec going with personality to run their vibrant team. Fast accurate going is essential as is the willingness to cope with heavy workload. Benefits include a nice hot start and frequent salary reviews. (Rec Conts)

CITY: 01 481 2345

WEST END: 01 488 2264

abbatt

## RECRUITMENT CONSULTANTS

An excellent opportunity exists for two experienced career minded secretarial recruitment consultants.

Phone the Managing Director, at home, on 0732 455823 between 7pm-10pm tonight.

£15,000-£20,000

## Secretaries

West London Salaries to £10,000

Join Wang UK in a secretarial role and your career prospects will never look better. We are still one of the fastest-growing computer companies in the UK and our success is largely due to the calibre of the people we employ. Our standards are high - but so are the rewards.

We have a number of opportunities at our two main offices in Brentford and Isleworth for capable secretaries to work in various departments. Much of the work involves frequent contact with

senior managers both internally and externally, therefore high standards of professional business practice and excellent communication skills are essential.

For all positions, we require you to have strong secretarial skills including WP, shorthand and/or audio experience. A flexible approach to work is clearly essential.

All salaries are supported by a fully comprehensive benefits package including private medical plan and 23 days' holiday.

Interested? Then please send full career details to Kish Smith at Wang (UK) Limited, Wang House, 1000 Great West Road, Brentford, Middlesex TW8 9HL or telephone 01-847 1954 (24-hour service) for an application form.

**WANG**  
Wang makes IT work

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## TEMPS

Why Temp??

... because you can't bear that boss of yours another moment but aren't quite till you have another source of income. Or because you've been made redundant or perhaps you just need the flexibility that temping can offer.

Whatever your reasons for temping you'll want to earn the most money in jobs that are the least boring. We can offer you both. The money you want (we'll match theirs) and the best assignments around. Plus the security of working for an agency that cares about getting it right. We're making our reputation on it!

## HAZELL • STATON

TEMPORARY SECRETARIAL RECRUITMENT

01-439 6021

MEDIA • FINANCE • ADVERTISING • SALES • PERSONNEL • MEDIA



## DIRECTOR'S SECRETARY

salary c. £13,500

Our Director of Programmes is looking for a replacement for his present secretary who is shortly going abroad.

The successful candidate will possess top secretarial skills combined with experience of working in a pressurised environment requiring confidentiality, tact and good communication skills.

A knowledge and/or interest in television programme making is essential.

Please telephone for an application form which should be returned by 15 July 1987 to:

The Personnel Department, Thames Television PLC, 306 Euston Road, London NW1 3BB. Telephone: 01-387 9494. Ext. 4078.

Thames is an equal opportunities employer and welcomes all applications regardless of sex, ethnic origin and marital status.

## N.Y. - London - Paris

£11,000 plus

Travelling abroad is just one of the exciting aspects of this varied and fun job. As P.A. to the young dynamic Director of a small perfume co. in Putney (moving to SW3-SW10), you will liaise with merchandisers, manufacturers, buyers and arrange her travel and diary with the help of a junior secretary. If you are discreet, well spoken, and have an aptitude towards selling, the prospects are endless. Shd useful/60+ typing, aged 20.

PLEASE CALL 437 6032

## HOBSTONES

RECRUITMENT CONSULTANTS

Secretaries - step into the media spotlight

Approach the media specialists and you could land a top secretarial job in film, TV, PR, design, publishing or advertising. We have parts on offer for highly skilled and motivated applicants and career advice for the less committed. In this business, it's who you know that counts; get to know us on 01-499 6566.

## The GROSVENOR

Bureau

SECRETARIAL RECRUITMENT CONSULTANTS

SUCCESS, SATISFACTION AND REWARD

£14,000 pa and rising

Can you respond to one of the busiest PA/Secretarial roles in the West End?

Our client heads up an already extremely successful business with immediate plans to double the company size in response to continually increasing activity.

He needs you to allow him to be efficient and effective. That demands good shorthand and typing with audio as necessary. The ability to organise busy travel itineraries is essential, as is the requirement to liaise with his clients in his absence and keep them fully informed of progress.

You will be making a direct contribution to, and receive a generous share in, the continuing success of the business.

Please contact Rosalind Prescott.

01-491 1868

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## Hunting Heads in the City

c.£15,000 neg

One of the most professional and rapidly expanding headhunting teams in the City is looking for a secretary/office administrator. The directors will rely on you to co-ordinate the fast-moving office and this will demand your energy, loyalty and sense of humour.

Good word processing skills are essential, but as important is the desire to be totally involved, diplomatic and numerate.

If you are in your mid twenties, of A level or Graduate calibre, and looking for a new challenge, please call us on 01-439 6021.

## HAZELL • STATON

RECRUITMENT SPECIALISTS

MEDIA • FINANCE • ADVERTISING • SALES • PERSONNEL • MEDIA

## BEAUTIFUL THINGS

Opportunities in Fine Art

Secretarial vacancies at ALL levels. Salary according to skills/experience.

Due to our success in the current buoyant art market, we have several secretarial opportunities, in particular in our Impressionist Department.

Specific skills e.g. languages or word-processing are as important as experience.

These positions are an integral part of our department teams. Dealing with clients' general enquiries and providing the main liaison with other departments, are as central to the job as general secretarial duties.

If you would like an appointment to discuss a career in Sotheby's please call:

Anne-Marie Kelsell, Jan Weller or Caroline Barrett on

01-493 8080 x 294/455

## SOTHEBY'S

FOUNDED 1744

## PROFITABLE EXPERIENCE

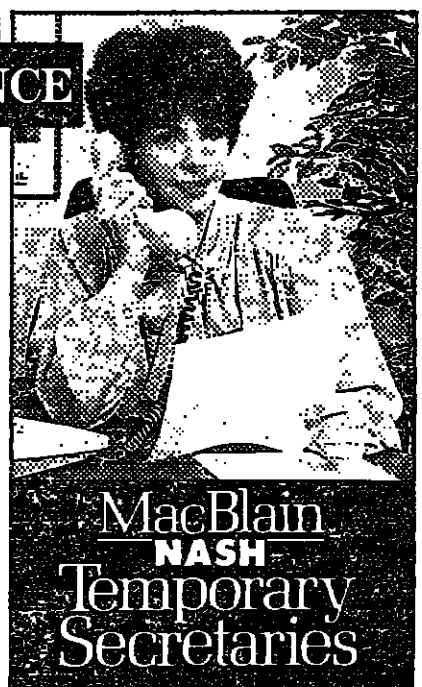
By coming to MacBlain Nash you can profit from your experience, and cash in on ours.

As one of London's leading temporary agencies for top level secretaries we can offer you a wide range of senior assignments.

We pay the full market rate and, in addition, offer a non-contributory holiday pay scheme and free word processor cross training.

It'll be a profitable experience for you when you call 01-439 0601.

Carrington House, 130 Regent Street, LONDON W1 Tel: 01-439 0601 (Entrance in Regent Place above Iberia Airways)



## MacBlain NASH

Temporary Secretaries

## MUSIC LOVERS???

If you are a classical music lover and want a job with a difference this may be just the break you are looking for. We are currently recruiting secretaries for various areas within London's most prestigious classical music venue.

Successful applicants will have well developed communication skills, good secretarial admin ability and the social flair and confidence to deal with artists and musicians.

If you enjoy working as part of a busy creative team you may be just the person they are looking for.

Salaries to £9,000

## JUDY FISHER

ASSOCIATES

01-493 0238

Recruitment Consultants

## NEW AGENCY

HEATON BENNETT

Stanley House

10 Milner Street

London SW3 2PU

Tel: 589 0868

Require immediately bright smart energetic secretaries to fill the number of new jobs currently on our books. Good skills to match good salaries.

Please ring Carol / Lorna - come and see us. Its different.

## Considering a change of career?

A HIGH INCOME: You will earn over £12,000 in your first year with us if you meet the basic targets. Our better consultants earn over £18,000 p.a.

SECURITY: Working for a £4 million financial services group, you will be on a regulated earnings scheme of £7,000 (negotiable) and based in LONDON.

If you are aged 25-35, positive, hard working and well spoken, ring:

01-222 1363

## FRENCH AND GERMAN

£15,000 + substantial package

This top level banking position offers an exceptional PA the opportunity of playing a key role within an expanding international business. You will be responsible for providing an efficient all round support to two demanding men - the Managing Director and his deputy - who rely on their PA 100%. As the main link with their office you will keep them informed on all day to day matters, as well as taking control for organising social and PR functions. Besides excellent English and German secretarial skills you will need the poise and personality of a professional senior PA. Age: 28-40 Skills: 100/80

RECRUITMENT COMPANY

5 GARRICK STREET COVENT GARDEN

TEL: 01-831 1220

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01-481 4481

## LA CRÈME DE LA CRÈME

01-481 4481

TOWN & COUNTRY  
BUILDING SOCIETY  
LEGAL SECRETARY  
TO £10,500

Due to expansion of our in-house legal department, we are looking for an additional secretary to deal with an extensive range of legal duties which include litigation, company law, contracts and all aspects of research required by the department.

The ideal applicant will be aged 20-25 with excellent skills (90/80/40). Wang WP experienced preferred, although cross-training can be given.

Your previous legal knowledge combined with initiative, good presentation and a confident and professional approach will enable you to contribute effectively towards the department.

Please apply in writing with a detailed C.V., including details of present position and salary to: Mrs Jane Stansbury, Personnel Manager, Town & Country Building Society, 215 The Strand, London WC2R 1AY. Please mark your envelope "Legal Secretary", and if possible give day-time and evening telephone numbers.

WHAT DO I HAVE TO PAY FOR THE BEST  
SECRETARIAL ASSISTANT IN LONDON?

Robin Wight is probably the most demanding person you'll ever work for.

As Chairman of the £150 million W.C.R.S. advertising and communications group, he starts at 8.00am and finishes 12 hours later (if you're lucky).

He wants one person to run and execute all aspects of his office life. (You'll liaise with his private secretary at his home).

You must be capable of running his office with humour and efficiency (both important) and doing all the audio typing accurately and grammatically (he has a very low tolerance of sloppy English).

If you're looking for a 150% commitment job this is it.

Now tell me how much you think you are worth to do it.

Please write (in your own handwriting) to Sally Goldfield, or better still run round with a letter in your hand (Robin likes enthusiasts!).

Please send your letter and a copy of your C.V. with a recent photograph to: SALLY-ANN GOLDFIELD, The W.C.R.S. Group (PLC), 44 GREAT QUEEN STREET, LONDON WC2.

## SHARE IN OUR SUCCESS

Allied Dunbar is the newest name in financial management and we are currently recruiting secretarial staff at various levels to work at our branches in the West End area.

You will work as part of a friendly team and can expect a varied job with your own responsibilities in a people orientated business.

You should have a good standard of education, excellent typing skills, a pleasant telephone manner and be of smart appearance. We will provide training for the job to include word processing.

Salaries will range from £8,500 to £10,000+, together with good benefits. Please telephone 01 629 5355 for an application form, or send your CV direct to Theresa Green, 25 Green Street, W1Y 4HQ.

We are an Equal Opportunities Group. Applicants are welcome regardless of sex, marital status, ethnic origin or disabilities.

ALLIED DUNBAR



## People Power

c£13,000

Amongst the elite in resources evaluation and management structure, this Management Consultancy is highly respected. Combining in depth research, practical solutions and superb presentations their reputation is second to none. As PA/ Administrator you will be involved in the research and compilation of business information, project chasing and monitoring of budgets. You will build a close and effective relationship with clients and colleagues to ensure that standards are maintained and deadlines met. An excellent telephone manner, good presentation and first class secretarial skills are essential. Age 25-35? Call 01-493 5787.

GORDONYATES

Recruitment Consultants

WOULD YOU BE INTERESTED IN  
WORKING FOR A THIRD WORLD  
DEVELOPMENT CHARITY?

We have a vacancy for a  
**SECRETARY/P.A. TO DIRECTOR**

VSO is a registered charity with over 1,100 volunteers working mainly in the world's less developed countries. We are looking for someone with proven experience who will be able to ensure the smooth running of the Director's Office, and provide excellent secretarial support. The successful candidate will need plenty of initiative and good judgement. The post is a very responsible one and will involve dealing with a wide variety of people. Tact and confidentiality will be of particular importance.

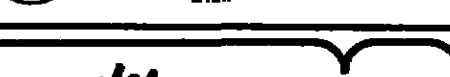
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# Celestial Storm in course for hot showdown

By Michael Seely

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produced Diminution  
perfectly-timed run  
when the opponent  
Hilldowns Cherry  
Stakes. This derby  
took Henry Cecil's  
million mark in prize  
this season.  
Like Celestial Storm  
Princess of Wales had  
also appeared last year  
a clear run at a vital  
as later in the afternoon  
winner's study in  
the decisive factor.  
Life, the 11-year-old  
may have been the  
punch, but the horse  
gained the day.  
Diminution is the  
favourite at 5-1 in  
approximate 1,000  
with Bluebook  
unraced condition  
afternoon's Cecil  
Stakes.  
Carter had earlier  
his lead for the  
when a surprise  
Class past the post  
in front of Cecil  
Defence Party in  
International Stakes.  
As always at his  
meeting two-year-olds  
very much to the fore.  
Paddy showed to  
fastest colts in the  
when Fat Edger  
Power to a clear  
Tricks Note in the  
Homes Stakes.  
Michael Latham  
chance of form  
unlike best  
troubled  
Bosch's  
Cannon  
certainly have  
than 10 lengths  
plan, but while  
have won Lad  
and dropped in

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CRICKET: BUCKINGHAMSHIRE'S HOPES OF ANOTHER TROPHY SURPRISE MAY FOUNDER ON A FLAT EDGBASTON WICKET

Walsh and Lawrence celebrate at last

Gloucestershire ended a sequence of 16 Britannic Assurance championship games without a win when they beat Glamorgan by 105 runs at Swansea yesterday (Geoffrey Wheeler writes). For their previous victory it is necessary to go back to Cheltenham last August, when they beat Hampshire and seemed to have the tide in their grasp.

Their heroes in that match, as at Swansea, were the fast bowling pair, Courtney Walsh and David Lawrence, who have taken a long time to hit their stride this season. However, they showed wickets at St Helens, Walsh doing most of the damage in the second innings with five for 38.

Graveney's declaration, delayed to enable Curran to hit his second century of the summer, left Glamorgan needing 359 in a minimum of 84 overs, never a likely proposition and they were bowled out 252 after spirited resistance led by Stanger and Metson. The 24 points won by Gloucestershire were not enough, however, to lift them from the bottom of the table.

Warwickshire might well have been Worcestershire had not Gloucester Small broken down again. The England fast bowler managed only six overs in the Worcestershire second innings before a recurrence of the "side strain" which has severely limited his cricket this season forced him out of the attack.

The Warwickshire cricket manager, David Brown, said: "His side went again when he tried to dig one in. He is very upset and likely to be out for some time."

He was not the only casualty. Umpire Harold Bird was taken ill and replaced by West Worcestershire committee man, Norman Whiting. Worcester, needing 281 to win, played out time at 170 for seven. Philip Newport, dropped before he had scored, finishing 64 not out.

The Wells brothers, Alan and Colin, first ensured that Sussex would be replaced by Kent at Hove and then, after Chris Cowdrey had accepted the inevitable, took heavy toll of the occasional bowlers.

Alan finished with a career-best 161 not out, 21 more than his elder brother, also unbeaten, and their fourth wicket stand of 303 was six runs more than his partnership between the Parks brothers, Jim senior and Harry, against Hampshire at Portsmouth in 1937.

After Sussex had followed on 272 behind, the groundwork for survival was laid by the opening batsmen, Alikhan and Green, with a partnership of 106.

Warwickshire planning a major run feast for minors

By Geoffrey Wheeler

Buckinghamshire, who carry the banner for the Minor Counties in today's second round of the NatWest Trophy, could find themselves buried under a mountain of runs at Edgbaston, if Warwickshire's pre-match plans come to fruition.

A score of 154 on a slow pitch at High Wycombe proved enough for Buckinghamshire to join the competition giant-killers in the first round, when Somerset failed by eight runs to reach their victory target. However they are sure to find a different type of surface at Birmingham, where Warwickshire have a record of high scoring against minor county opposition.

With the wicketkeeper, David Goldsmith, and Gary Black, the bowler, returning early from holiday, Buckinghamshire will be unchanged if their off-spinner, Andy Lyon, who fractured a thumb against Somerset, reports fit.

Warwickshire should be a home banker, as should Yorkshire, whose seam bowling should be too strong for Glamorgan, missing the all-round skills of the injured Ontong.

Gloucestershire meet the holders, Sussex, at Hove but without their vice-captain.

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Ambition for Mushtaq

Club and village cricket by Mike Berry

Mushtaq Mohammad, the former Pakistan Test captain, who is now to be heard on Radio Three's *Test Match Special*, is joining three wickets at making a romantic playing return to Lord's.

Mushtaq is a key figure in Old Hill's attempt to win the National Club Championship, now known as the Copsrup Cup, for the third time in four years. His partnership between the Parks brothers, Jim senior and Harry, against Hampshire at Portsmouth in 1937.

After Sussex had followed on 272 behind, the groundwork for survival was laid by the opening batsmen, Alikhan and Green, with a partnership of 106.

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Phil Bainbridge, who has tendonitis.

If Ian Botham has recovered from the bruised injury which limited his contribution to the Headingly Test, he should open the Worcestershire innings at Chelmsford. Essex expect Keith Fletcher (cut head) and Geoff Miller (bruised finger) to be fit.

Middlesex have had to move their tie with Nottinghamshire to the club ground at Uxbridge because Lord's is being prepared for Saturday's Benson and Hedges Cup final. The return to fitness of Walker and Williams restores the balance of the Northamptonshire attack for the visit of Surrey.

Graham Cowdrey, an integral part of Kent's limited-over cricket, will have to pass a fitness test on an injured knee to take his place at Canterbury against Derbyshire, who, as usual, prefer Holding's bowling to Wright's batting.

At Leicester, there is an intriguing tussle in prospect between the home fast bowlers and the Hampshire batting line-up, likely to be further strengthened by the recall of Robin Smith. George Ferris, originally omitted from the Leicestershire side, was hastily restored after his efforts at the Oval.

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Hegg on a high: the Lancashire nightwatchman on the way to his maiden first-class century against Northamptonshire at Northampton yesterday. Report, page 46

YESTERDAY'S OTHER SCOREBOARDS

**Glam v Glos**  
SWANSEA: Gloucestershire (24pts) beat Glamorgan (10) by 105 runs.  
GLOUCESTERSHIRE: First Innings 358 (J Lloyd 125, D V Lawrence 85 not out, R Sherriff 51 for 100).  
GLAMORGAN: First Innings 105 (J Lloyd 125, D V Lawrence 85 not out, R Sherriff 51 for 100).

**Worce v Warwick**  
WORCESTER: Match drawn. Worcestershire 7pts. Warwickshire 5.  
WARWICKSHIRE: First Innings 301 (for 8 overs).  
WORCESTER: First Innings 201 (for 8 overs).

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Surrey are laid to rest by Ferris

By Marcus Williams

THE OVAL: Leicestershire (24pts) beat Surrey (3) by an innings and 24 runs. Leicestershire needed only 70 minutes to capture the last five Surrey wickets and complete an innings win here yesterday. With Agnew, the first-innings destroyer, still nursing an injured finger, Ferris stepped in to claim five wickets for 37 and complete Surrey's misery.

It had begun on Saturday, when they put the visitors in and saw them score 339 for 436 before the visitors, pulled out of respectability depended largely on the overnight pair, Greig and Thomas; however, Thomas followed the second ball of the day from Ferris down the leg side to be caught behind and in his next over he was dismissed, leaving working up a lively pace in only his second three-day appearance of the season, removed the unfortunate Medley for a pair with a ball that lifted and left him and then Greig mistimed a pull to mid-on.

In hot, but less heavy, conditions than on Monday, Clarke skied DeFreitas to mid-off and it was left to the last pair, Bicknell and the deputy wicketkeeper, Brown, to offer some stoical resistance. They survived 35 minutes before Cliff, the second part of a double bowling change, trapped Brown on the back foot.

Under the leadership of Willey, whose neatly clipped beard and determined countenance gave him the appearance of a captain of the Armada, Leicestershire have won their last three championship matches and hauled themselves over the backwaters into a flotilla of counties sailing into the wash of the front runners. A splendid race for the title is in the wind.

Leicestershire: First Innings 339 (for 8 overs).  
Surrey: First Innings 128 (for 4 overs).

Leicestershire: First Innings 339 (for 8 overs).  
Surrey: First Innings 128 (for 4 overs).

Leicestershire: First Innings 339 (for 8 overs).  
Surrey: First Innings 128 (for 4 overs).

Leicestershire: First Innings 339 (for 8 overs).  
Surrey: First Innings 128 (for 4 overs).

Leicestershire: First Innings 339 (for 8 overs).  
Surrey: First Innings 128 (for 4 overs).

Leicestershire: First Innings 339 (for 8 overs).  
Surrey: First Innings 128 (for 4 overs).

Leicestershire: First Innings 339 (for 8 overs).  
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Leicestershire: First Innings 339 (for 8 overs).  
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Surrey: First Innings 128 (for 4 overs).

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Kiwi Magic turns the tables on Kookaburra II

From Barry Pickthall, Porto Cervo, Sardinia

Kiwi Magic lived up to her name yesterday when New Zealand's 12-metre crew, skippered by David Barnes, turned the tables on Australia's Kookaburra II on the penultimate leg of their semi-final match to reach the finals of the 12-metre world championship against the Colin Beashel skippered Bengal, representing Japan.

The Kevin Parry owned Kookaburra, skippered by Peter Gilmour which won last week's fleet race section of this championship, held the other hand from the start, pulling out a decisive 57 second lead by the first mark.

But the New Zealand spirit was far from despondent by the seemingly massive margin and as the winds increased from five to seven knots, they pulled back 44 seconds on the following downwind leg, then held the Australians to that 13 second advantage on the beat back to the weather mark.

The result might well have remained that way had Sida Italiana, then leading Britain's White Horse by close to a minute, not sailed between the two leading protagonists to interfere with Kookaburra's wind as they returned under spinnaker from the weather mark.

The diversion allowed New Zealand to close the gap and after forcing Kookaburra to jibe away to protect their wind, went on to steal an 18 second advantage at the leeward mark.

Then, it was just a question of covering the Australians to the finish, a task these spirited New Zealanders did to perfection, extending their lead by a further 15 seconds at the line.

By contrast, Britain's White Horse crew ended this semi-final round robin series without a single win after losing to a scratch crew aboard Sida Italiana yesterday.

Crossing the line prematurely — an unforgivable mistake at this level of competition — Phil Crebbin and his crew lost 40 seconds returning to hand the jubilation of their first victory in the series.

Graham Walker, head of the British syndicate, said yesterday that though disappointed at the result, valuable lessons had been learnt. "One of them is that we can't expect to change White Horse into a competitive night weather mode simply by removing weight."

RESULTS: Sida Italiana (M Pelaschert, Italy) 1st, 2nd, 3rd, 4th, 5th, 6th, 7th, 8th, 9th, 10th, 11th, 12th, 13th, 14th, 15th, 16th, 17th, 18th, 19th, 20th, 21st, 22nd, 23rd, 24th, 25th, 26th, 27th, 28th, 29th, 30th, 31st, 32nd, 33rd, 34th, 35th, 36th, 37th, 38th, 39th, 40th, 41st, 42nd, 43rd, 44th, 45th, 46th, 47th, 48th, 49th, 50th, 51st, 52nd, 53rd, 54th, 55th, 56th, 57th, 58th, 59th, 60th, 61st, 62nd, 63rd, 64th, 65th, 66th, 67th, 68th, 69th, 70th, 71st, 72nd, 73rd, 74th, 75th, 76th, 77th, 78th, 79th, 80th, 81st, 82nd, 83rd, 84th, 85th, 86th, 87th, 88th, 89th, 90th, 91st, 92nd, 93rd, 94th, 95th, 96th, 97th, 98th, 99th, 100th, 101st, 102nd, 103rd, 104th, 105th, 106th, 107th, 108th, 109th, 110th, 111th, 112th, 113th, 114th, 115th, 116th, 117th, 118th, 119th, 120th, 121st, 122nd, 123rd, 124th, 125th, 126th, 127th, 128th, 129th, 130th, 131st, 132nd, 133rd, 134th, 135th, 136th, 137th, 138th, 139th, 140th, 141st, 142nd, 143rd, 144th, 145th, 146th, 147th, 148th, 149th, 150th, 151st, 152nd, 153rd, 154th, 155th, 156th, 157th, 158th, 159th, 160th, 161st, 162nd, 163



